

# Global Law Experts<sup>®</sup>

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2020

Global Law Experts (GLE) Handbook 2020

# Welcome to the Global Law Experts (GLE) Handbook

# 2020



**The Handbook is designed to serve as a valuable reference tool – allowing CEOs, business owners, funders and corporate finance professionals to source some of the foremost legal experts from around the world.**

For ease of reference, we have separated the handbook into four regional sections: Europe, The Americas, Asia & Oceania, and Africa & The Middle East.

At the back of the publication you will find an alphabetical index of the firms involved.

We hope that the 2020 GLE Handbook proves useful, and helps our readers gain access to global legal advisers in a number of specialist practice areas.

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EUROPE

**The European economy is now in its seventh consecutive year of growth and is forecast to continue expanding in 2020 and 2021 according to the European Commission's Autumn 2019 Economic Forecast. Labour markets remain strong and unemployment continues to fall. However, the external environment has become much less supportive and uncertainty is running high. This is particularly affecting the manufacturing sector, which is also experiencing structural shifts. As a result, the European economy looks to be heading towards a protracted period of more subdued growth and muted inflation.**

Euro area gross domestic product (GDP) is now forecast to expand by 1.1% in 2019 and by 1.2% in 2020 and 2021. Compared to the Summer 2019 Economic Forecast (published in July), the growth forecast has been downgraded by 0.1 percentage point in 2019 (from 1.2%) and 0.2 percentage points in 2020 (from 1.4%). For the EU as a whole, GDP is forecast to rise by 1.4% in 2019, 2020 and 2021. The forecast for 2020 was also revised down compared to the summer (from 1.6%).

Valdis Dombrovskis, vice-president for the Euro and Social Dialogue, also in charge of Financial Stability, Financial Services and Capital Markets Union, said: "So far, the European economy has shown resilience amid a less supportive external environment: economic growth has continued, job

creation has been robust, and domestic demand strong. However, we could be facing troubled waters ahead: a period of high uncertainty related to trade conflicts, rising geopolitical tensions, persistent weakness in the manufacturing sector and Brexit. I urge all EU countries with high levels of public debt to pursue prudent fiscal policies and put their debt levels on a downward path. On the other hand, those Member States that have fiscal space should use it now."

Pierre Moscovici, commissioner for Economic and Financial Affairs, Taxation and Customs, said: "All EU economies are set to continue expanding over the coming two years, in spite of increasingly strong headwinds. The fundamentals of the EU economy are robust: after six years of growth, unemployment



in the EU is at its lowest since the turn of the century and the aggregate deficit below 1% of GDP. But the challenging road ahead leaves no room for complacency. All policy levers will need to be used to strengthen Europe's resilience and support growth."

### **Growth to depend on domestically oriented sectors**

Persisting trade tensions between the US and China and high levels of policy uncertainty, especially with respect to trade, have dampened investment, manufacturing and international trade. With global GDP growth set to remain weak, growth in Europe will depend on the strength of more domestically-oriented sectors. These, in turn, will rely on the labour market supporting wage

growth, favourable financing conditions, and, in some Member States, supportive fiscal measures. While all Member States should continue to see their economies expand, domestic growth drivers alone are unlikely to be sufficient to power strong growth.

### **Labour markets should remain sound though improvements will slow**

Job creation across the EU has proven to be surprisingly resilient. This is partly because economic developments typically take some time to affect jobs but also because of the shift in employment towards service sectors. Employment is at a record high and unemployment in the EU is at the lowest level since the start of the century. Although net job creation is likely to slow, the unemployment rate

in the euro area is expected to continue falling from 7.6% this year to 7.4% in 2020 and 7.3% in 2021. In the EU, the unemployment rate is forecast to fall to 6.3% this year and settle at 6.2% in 2020 and 2021.

### **Inflation to remain muted**

Inflation in the euro area has slowed so far this year due to the fall in energy prices and because firms have largely chosen to absorb the cost of higher wages in their margins rather than pass them on to customers. Inflationary pressures are expected to remain muted over the next two years. Euro area inflation (Harmonised Index of Consumer Prices) is forecast at 1.2% this year and next, rising to 1.3% in 2021. In the EU, inflation is forecast at 1.5% this year and next and 1.7% in 2021.





*“So far, the European economy has shown resilience amid a less supportive external environment...”*

### **Public debt levels to fall for a fifth year in a row; deficits to rise slightly**

Europe’s public finances are set to continue benefitting from the very low interest rates due on outstanding debt. Despite lower GDP growth, the euro area’s aggregate public debt-to-GDP ratio is forecast to continue declining for the fifth year in a row to 86.4% this year, 85.1% in 2020 and 84.1% in 2021. The same factors hold true for the EU, where the public debt-to-GDP ratio is forecast to fall to 80.6% this year to 79.4% in 2020 and 78.4% in 2021.

Government balances, by contrast, are expected to deteriorate slightly due to the impact of lower growth and somewhat looser discretionary

fiscal policies in some Member States. The euro area’s aggregate deficit is forecast to rise from an historic low of 0.5% of GDP in 2018 to 0.8% this year, 0.9% in 2020 and 1.0% in 2021, under a no-policy change assumption. However, the euro area aggregate fiscal stance, i.e. the aggregate change in the 19 euro area Member States’ structural budget balance, is expected to remain broadly neutral. In the EU the aggregate deficit is also expected to rise, from 0.7% of GDP in 2018 to 0.9% this year, 1.1% in 2020, and 1.2% in 2021.

### **Risks to the outlook remain mainly to the downside**

A number of risks could lead to lower growth than forecast. A further increase in uncertainty or a rise in trade and geopolitical

tensions could dampen growth, as would a sharper-than-expected slowdown in China due to weaker effects from policy measures enacted so far. Closer to home, risks include a disorderly Brexit and the possibility that weakness in the manufacturing sector could have a bigger spillover effect on domestically-oriented sectors.

On the upside, an easing of trade tensions, stronger growth in China and lower geopolitical tensions, would support growth. In the euro area, growth would also benefit if Member States with fiscal space were to choose more expansionary fiscal policy stances than expected. Overall, however, the balance of risks remains decidedly to the downside.

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BDL&amp;T



**Stijn Decloedt is a partner at the law firm Bienstman-Decloedt, Lippens & Temmerman Advocaten – Avocats – Attorneys, or in short BDL&T.**

He has 18 years of experience advising Belgian and international companies with respect to business law.

Stijn Decloedt is particularly specialised in real estate and commercial law. He advises clients in these areas and assists them in deal structuring, contract drafting and negotiation, as well as litigation. In commercial law he has a broad experience in distribution, agency, franchising, trade practices and general commercial contract law.

Clients see Stijn Decloedt as a very responsive, pragmatic and no-nonsense lawyer. He focuses on finding solutions to client's business needs and offers excellent price for value.

He is fluent in Dutch, English, French and German.

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## COMPTAFID-BENELUX NV



**Yves Lecot is a Certified Accountant and Tax Advisor since 1978. He is the owner of the COMPTAFID-Group, a Belgian entity in Brussels and Antwerp.**

After having finished his masters degree in Mathematics, Physics and Economy he specialised in accountancy and tax. He brought his company COMPTAFID-Benelux to the top 100 accounting and tax firms in Belgium and has won numerous awards over the years, including Forensic Accountancy Expert, Merger & Acquisition Expert for Belgium in 2018. He manages a team of 25 experts in accounting and taxation.

Comptafid Benelux is a Belgian company established in Brussels since 1978 and Antwerp since 1995. The company's main activity is accountancy and tax advice (both national and international). Other than its own services, Comptafid Benelux guides its clients to different specialists in the Belgian market such as notary firms, law firms, insurance brokers, real estate and financial specialists, marketing and publicity firms, etc.

Comptafid Benelux services Belgian clients and simultaneously maintains a focus on foreign clients to guide them with both their Belgian and international transactions. Headquartered in the capital of Europe, Brussels, Comptafid Benelux is committed to produce high quality work on a personal basis, delivered and aimed at practical solutions.

With many international experiences, Comptafid Benelux places emphasis on the knowledge of languages and is sensitive to different legal cultures. Languages such as English, French, Dutch and German are commonly spoken in the company. Comptafid Benelux has a very competitive price; this is the result of detailed hourly billing and low fixed costs. Comptafid Benelux makes sure that there is an excellent price/quality ratio.

Since 1985, Comptafid Benelux has extended its activities to Switzerland. In 1996 a new company was established, Comptafid Schweiz, providing a full range of services including accountancy, financial planning, corporate trust and legal services. The clients of Comptafid Schweiz range from listed multinationals to individual entrepreneurs.

To improve the service to its clients, Comptafid Benelux is part of the European network of independent consultants. The common factor is an expertise in taxation and the will to provide a personal service.

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## LIVORNO - ADVOCATENKANTOOR VANHEULE &amp; VERCAEMST



**Dr Jan Vanheule has been active in the field of criminal and criminal procedure for more than 20 years.**

He studied law at the KU Leuven (1997). He followed a postgraduate course in environmental law and also obtained a diploma in tax law at the KU Leuven in 1998.

He has been a scientist at KU Leuven since 1998, where he further specialised, first in environmental law and later in criminal and procedural law.

In 2009 he obtained under the supervision of prof. Em. Lieven Dupont the degree of doctor in law based on his dissertation on the criminal participation.

In 2010 he joined the Eubelius law firm in Brussels where he did an internship with prof. Dr Raf Verstraeten.

In 2014 he joined the law firm Verstraeten, Dewandeleer & Gillard (VDG Advocaten, Leuven), where he further specialised as a lawyer in various areas of criminal law.

Dr Jan Vanheule acts as a lawyer in various criminal cases, for private individuals, companies and government agencies.

He possesses special expertise in the field of administrative criminal law, environmental criminal law, the criminal liability of companies and their managers and problems of criminal participation.

In 2019 he founded, together with Mr. R. Vercaemst, a niche office with a focus on criminal law based in Brussels (Livorno Advocatenkantoor Vanheule & Vercaemst).

Dr Jan Vanheule is a volunteer research assistant at the KU Leuven Institute of Criminal Law.

In that capacity, he publishes scientific articles, comments on court decisions and gives lectures.

In 2006 he wrote the book Environmental Criminal Law in the APR series together with Prof. Dr Michael Faure and in 2010 his dissertation on criminal participation was published.

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**Joost Peeters has a very broad spectrum of expertise. He is specialised in debt collection, insurance law, company law (legal assistance in various takeovers and share transfers), business law, (commercial) tenancy law, contract law, and traffic law. He is a liquidator in bankruptcy proceedings and he assists companies that are in difficulties (mainly in cases governed by the Belgian Continuity of Enterprises Act).**

Concerning debt collection, the experience and full service of Joost Peeters through his office STUDIO | LEGALE ADVOCATEN has been noted and acknowledged by the EUROCOLLECTNET network. After going through a very thorough and intensive selection procedure, Joost Peeters became the exclusive member as from 2017. Furthermore, Joost Peeters is the exclusive member for Belgium of the IR GLOBAL network considering debt & asset recovery, insurance law and data privacy & security.

Joost Peeters and his office deliver a truly full service debt collection service. Their extensive experience and firm and quick handling in your debt collection files drastically increase the chances of positive results.

#### STUDIO | LEGALE

STUDIO | LEGALE asserts itself in being a LEGAL ONE STOP SHOP. As it is very rare that in one case only one legal domain is concerned, STUDIO | LEGALE has the broad spectrum of expertise to truly be a full service law firm. Through the membership of various international networks, this is even the case in cross-border matters. The service and assistance of STUDIO | LEGALE in the area of debt collection goes from the first demand for payment to the enforcement of positive judgments.

STUDIO | LEGALE represents very diverse clients: private individuals, SMEs, real estate giants and multinationals. Our office also assists governments, autonomous municipal enterprises, water companies and investment firms.

STUDIO | LEGALE has extensive expertise in many legal areas. Last year alone, STUDIO | LEGALE successfully assisted in numerous M&A deals. STUDIO | LEGALE furthermore is very experienced in insurance law. Not only is Joost Peeters the lawyer of various Belgian insurance companies, he also delivers advice and assists the insured in and out of court proceedings. Lastly, GDPR - an upcoming general concern in society - is a special area of expertise for STUDIO | LEGALE. Joost Peeters is holder of the Special Training Certificate for Belgian Criminal Cassation Proceedings. He recently obtained the DPO (Data Protection Officer) Degree concerning the new GDPR at the esteemed DPI (Data Protection Institute).

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## BORIS ANIŠIĆ LAW OFFICE



**Anišić Law Firm was established in 1991 and primarily specialises in representing domestic and foreign companies in all complex areas of commercial law. We perform all legal actions related to the activities of legal entities, such as establishing of all types of companies including any and all procedures regarding the court registry, drafting of all acts related to companies (such as statutes, articles of incorporation, corporate charters etc.) including drafting any type of company contract, as well as providing consultations relating to all legal affairs regarding companies.**

The office also specialises in land registration law and real estate rights, which includes performing all real estate activities, such as drafting sales contracts, registering property rights, handling all types of land registration procedures, as well as other activities including due diligence for legal entities.

The office also has a special enforcement department dealing with the representation of legal persons in enforcement proceedings, which includes all the necessary legal actions to collect a claim.

Furthermore, and thanks to the wide array of specialisations our team covers, we also represent clients in many more fields of law, the most prominent being labour, obligatory and civil law, and finally we offer legal counselling for any situation regarding any of the aforementioned fields of law.

From the very beginning, the focus of the office has always been on building trust between us and our clients through a professional, quality and accurate working relationship. We believe that our clients' trust is our most important capital, which we strive to firmly build and maintain, which is why we have built a professional team of law graduates, interns and administrative staff, capable of handling any situation.

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CHRYSSES DEMETRIADES & CO. LLC



**Demosthenes is a recognised banking and finance practitioner, specialising in advising borrowers in connection with major cross-border syndicated loans, both internationally and locally, high yield bond issues and hybrid transactions as well as pursuing an interest in the expanding field of energy related projects, focusing on the Cyprus off-shore exploration, alternative energy infra-structure and investment into Russia and India.**

In the past he has acted as Cypriot law counsel in major deals involving Russian interests and has been involved in the listing of AFL development PLC in the London Stock Exchange. He also serves as corporate secretary to another company listed in the LSE.

He has also had experience in private equity corporate acquisitions and restructuring. He has advised a London based private equity fund on the financing of an alternative energy project in Cyprus and a consortium bidding for a Cypriot off-shore exploration license, as well as the listing of one of the members of the consortium in the New Market of the Cyprus Stock Exchange. He is very interested in the development of the energy section in Cyprus and takes part in related committees through the Limassol Chamber of Commerce, where he serves in the Board of Directors.

In 2012, Demosthenes advised Ruspetro Plc, on issues of Cypriot law, in relation to its US\$ 250 Million London listing and the Underwriters in relation to the \$350 Million IPO of MD Medical Plc.

In 2013, Demosthenes advised the Underwriters in Qiwi Plc's successful listing in Nasdaq, a first for a Cypriot company. He further continues to advise Cypriot Companies in connection with listings in the Tel-Aviv Stock Exchange such as Vonetize PLC, which he helped list recently and Mirland Plc.

Demosthenes is currently advising the Underwriters (Morgan Stanley, Goldman Sachs, Credit Suisse, VTB Capital, BofA Merrill Lynch and Sberbank) in connection to the listing of Headhunter Group PLC, a leading Russian recruiter in Nasdaq and its most recent filing.

He has acted as Cypriot counsel for many corporates raising capital through high yield bond issues, including the Euro 1.0 Billion 6-year senior financing of EP Energy, the largest deal ever for a Czech corporate borrower and most recently, acting as lenders' counsel in relation to the re-financing of Cyfrowy Polsat to the amount of PLN 12,5 Billion in September 2015 as well as acting for VTB in its capacity as financier to Wandle and Sacturino in connection to their offer of USD 9 Billion for the whole of the share capital of the London listed company Polyus Gold. More recently he was involved in the Motherson Sumi \$300 Million Bond Issue. More recently he has been engaged by a consortium of Banks in connection with the financing of the acquisition of certain positions in large Indian companies by a large fund as well as advising funds in connection to large debt investments in Greece.

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## K. A. KOURTELLOS &amp; CO LLC


**K. A. Kourtellos & Co LLC is an independent, Cyprus-based law firm.**

We are trusted counsel to individuals, families, and businesses worldwide.

Our areas of expertise are corporate and commercial, private client, real estate & infrastructure, energy, banking and finance, technology, IP and data protection, dispute resolution, reputation and crisis management, environmental and shipping.

The broad, deep know-how and technical capabilities of our experienced advisors are seamlessly integrated to provide bespoke, pragmatic solutions to our clients' complex needs. Our forward-thinking, multidisciplinary professionals apply holistic, innovative approaches to safeguard our clients.

We derive the requirements of our clients to design and implement strategic, sustainable initiatives, which give them a competitive edge and transform their operations processes. We do so by identifying and executing high-priority projects across all levels, throughout their lifecycle.

Kyriacos Kourtellos founded K. A. Kourtellos & Co LLC following several years of practice in dispute resolution, corporate and energy teams of top-tier and Big 4 law firms. Kyriacos has extensive experience across a wide range of industries, in high-profile matters, with expertise in corporate, project development, private client and data protection. He was called to the Bar of England & Wales by Lincoln's Inn and trained at a leading Cyprus litigation practice. Kyriacos is a registered Advocate in Cyprus and holds an LLM in Environmental Law by Queen Mary University in London. He has published widely in leading journals on the areas of corporate governance, energy, environment and financial regulation.

We are committed to respecting the economy, our community and the environment, in the best interest of current and future generations. Our ethics and integrity are vital to preserve our culture, initiatives and principles.

K. A. Kourtellos & Co LLC is regulated by the Cyprus Bar Association under No. HE39867.

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ANDREAS KONNARIS LLC



**Elena graduated in 1999 from the University of Bristol with a bachelor's degree in law. She then completed the Bar Vocational Course at the Inns of Court School of Law in London in 2000. She qualified as a lawyer in Cyprus in 2001 and is practising law since.**

Elena is a highly experienced and well-rounded litigator, having represented both individuals and corporate entities in multi-million euro actions, both in Cyprus and overseas. Utilising her thorough understanding of the global market and her extensive knowledge and expertise in all aspects of company law, Elena has participated in the completion of many important transactions, including mergers and acquisitions, securities and real estate transactions.

Elena has also extensive experience in the fields of construction and property Law. She has represented and/or advised clients in multiple property transactions and assisted in the completion of large multi-million real estate projects.

Elena has presented papers in local and international fora on commercial litigation, regulatory compliance and construction law.

**Andreas Konnaris LLC**

Located in a historical building in the heart of Limassol, Andreas Konnaris LLC is a law firm dedicated to providing quality services to its clients for almost half a century. Founded by Andreas Konnaris in 1971, we have evolved into a multi-disciplined practice, building our reputation on the quality of the advice and efficient service we offer to our domestic and international clients.

We provide services on a comprehensive range of legal areas, including but not limited to corporate & commercial litigation, arbitration & Alternative Dispute Resolution, employment, real estate, private client, wills & probate, construction & development, banking & finance and immigration.

Our diverse team of professionals is consistently praised for its personal approach, delivering the most suitable options while maintaining a prudent balance between time/cost efficiency and results.

The proceeds of thinking ahead are in the heart of our strategies in order to address the problem before it emerges. Our mission is to commit to constant progress whilst at the same time adhere to the strict code of ethics and high professional standards to which we have been loyal to until today.

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Y. GEORGIADES & ASSOCIATES LLC



**The firm is now a thriving concern. It is essentially international in outlook with approximately three-quarters of the clientele of international origin. It also has a firm foothold in the domestic market, providing an extensive range of legal consultancy services to both Cypriot and multinational clients.**

The firm has established a network of legal contacts and associates in many countries around the world. The main focus is on providing a first-class service to its clients, and it has acquired a very good reputation and a wealth of experience across the major practice areas, inter alia, corporate and commercial law, medical law, real estate law, intellectual property law, dispute resolution and litigation, mergers and acquisitions, banking, finance, IT law, media law, and entertainment law.

Over the years, the firm has grown and developed and now offers the diverse professional skills of qualified lawyers, legal consultants and legal assistants. These skills and attributes combine to provide flexible and viable solutions to meet the requirements of clients both in Cyprus itself and worldwide. Our staff can collectively speak a number of different languages, including English, Russian and Greek.

The firm consists of a dedicated professional team of employees who are proud to continue to provide high quality services.

The firm's clients range from private individuals to banks, property developers, real estate agents and investors, property fund managers, hotels, corporate clients, financial companies, media companies, medical practitioners, trustee companies, accountancy firms, charitable foundations and associations, municipalities, international airlines, TV channels, trademark and patent offices.

The law firm is also registered as a Nominated Advisor (NOMAD) of the Cyprus Stock Exchange for the Emerging Companies Market. Mr Yiannos Georgiades, the Managing Partner of our law firm, is the President of the European Court of Arbitration and Mediation for Commercial Disputes, Cyprus Chapter, and co-founder of Kinisis Ventures Limited, a business accelerator company which promotes start-ups and other innovative companies and assists them in scaling up in the US.

The firm has branches in the United Kingdom and Greece, and associates' offices in many other countries of the world.

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YIANNIS PAPAZACHARIA LLC



**Yiannis Papazacharia is a licensed advocate and founding partner of Yiannis Papazacharia LLC, and former president of the Paphos Bar Association, during the period of January 2006 – October 2014.**

He is a graduate of the Law School of the National and Kapodistrian University of Athens and has been a member of the Cyprus Bar Association since January 1988 and member of the Piraeus Bar Association since February 2009.

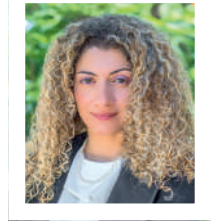
Yiannis Papazacharia LLC specialises in arbitration and litigation and advises a broad spectrum of prominent clients, including municipalities, organisations and banks. He further deals with migration law, matters of acquisition of property, preparation of contracts and company law.

He is involved in social activities and sport and is an ambassador for the promotion of tourism of the Cyprus Tourism Organization and the “Love Cyprus” program.

**Yiannis Papazacharia**  
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ANDREAS KONNARIS LLC



**Elena Konnari is the managing director of the firm Andreas Konnaris LLC and she is also the head of the team dealing with private client matters.**

Elena graduated in 1999 from the University of Bristol with a bachelor's degree in law. She then completed the Bar Vocational Course (BVC) at the Inns of Court School of Law in London in 2000. She qualified as a lawyer in Cyprus in 2001 and is practising law since.

Elena is a highly experienced and well-rounded practitioner with a thorough understanding of the global market who has represented clients on domestic, cross-border and international issues.

The firm's private client team has extensive expertise in the fields of probate and succession law, property law, family law, finance and taxation having advised in the past high net worth individuals on wealth and asset management of real and personal property situated around the world.

The team deals with each case in accordance with its particular needs and, it is well-placed to offer personal advice to individuals and families in relation to issues of wealth management and planning, citizenship, property management and all related matters.

The team's first priority is to safeguard the client's personal interests with total discretion and meet each client's objectives in the most efficient way.

**Andreas Konnaris LLC**

Located in a historical building in the heart of Limassol, Andreas Konnaris LLC is a law firm dedicated to providing quality services to its clients for almost half a century. Founded by Andreas Konnaris in 1971, we have evolved into a multi-disciplined practice, building our reputation on the quality of the advice and efficient service we offer to our domestic and international clients.

We provide services on a comprehensive range of legal areas, including but not limited to corporate & commercial litigation, arbitration & Alternative Dispute Resolution, employment, real estate, private client, wills & probate, construction & development, banking & finance and immigration.

Our diverse team of professionals is consistently praised for its personal approach, delivering the most suitable options while maintaining a prudent balance between time/cost efficiency and results.

The proceeds of thinking ahead are in the heart of our strategies in order to address the problem before it emerges. Our mission is to commit to constant progress whilst at the same time adhere to the strict code of ethics and high professional standards to which we have been loyal to until today.

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CÍSAŘ, ČEŠKA, SMUTNÝ S.R.O., ADVOKÁTNÍ KANCELÁŘ



**Jaromír is a founding partner of law firm Císař, Češka, Smutný. He graduated from the Law Faculty of the Charles University in Prague and he also spent some time on a study abroad programme at the Sorbonne in Paris. He is not only a solicitor but also an insolvency administrator and arbitrator. He teaches at his alma mater and publishes legal treatises on a regular basis. In addition to practical legal issues, particularly in the area of commercial, corporate and insolvency law, he focuses on legal history and, more recently, constitutional law. Jaromír speaks Czech, French, English, German and Russian.**

**Significant Legal Cases**

Jaromír Císař is a well-known attorney because of his successful defence of ČEPRO, protecting the client against fictional lawsuits by Radovan Krejčíř in his efforts to siphon as much money from the state-owned company as possible. Representing České dráhy (Czech Railways) in the transfer of its railway stations to Správa železniční dopravní cesty (The Railway Infrastructure Administration) was also an important achievement. The work of CÍSAŘ, ČEŠKA, SMUTNÝ on this transaction worth CZK 3.25 billion significantly contributed to the completion of the transformation of Czech railways and to the creation of a competitive environment on the railways.

**Law Firm Císař, Češka, Smutný**

Císař, Češka, Smutný is one of the biggest and oldest law firms in the Czech Republic. Complex legal consulting services are provided by a team of almost 100 experts in their field. We have been providing legal services in the Czech Republic for over 26 years, and we have achieved a reputation as a professional and reliable law firm that belongs to very notable representatives of the Czech legal profession. Apart from our work for our clients, our lawyers are involved in the legislative process, frequently publishing in both legal and popular media, and giving lectures at universities and conferences or seminars.

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ČERMÁK A SPOL.



**Born in 1973. He graduated from the Faculty of Law at the Charles University, Master's Degree in 1996. From 1994-1995 studied at the Université de Provence in Aix-en-Provence, France. In 1996, joined Čermák Hořejš Vrba (presently Čermák a spol.). In 1997, practiced with Gaedertz Rechtsanwálte in Cologne, Germany. Practiced also in the law office of JUDr. Nykodým in Prague. In 1998 obtained a Ph.D. from the Charles University. In 2000 LL.M. at the European Academy of Legal Theory in Brussels. Since 2000 partner in Čermák a spol.**

Main practice areas: intellectual property law, private international law, unfair competition, pharmaceuticals, trademarks, business law, mergers and acquisitions.

He is the author of numerous publications and articles on intellectual property law, civil law and the theory of law, including "The Legal Aspects of Domain Names" (with R. Pelikanova), Linde, Prague 2000, "Handbuch für Wirtschaft und Recht in Osteuropa" (Gesellschaftsrecht, Vertragsrecht), C.H. Beck München, 2002, "Methodology of Enforcement of Intellectual Property Rights I, II", Prague 2007. He is president of the Czech National Group of AIPPI.

#### **Čermák a spol.**

We are a law and patent office specialising in intellectual property law. Our services are highly sought after particularly in this area, especially for industrial property law matters, such as trademarks and patents. We also provide advice and representation in general commercial law and civil law matters.

Formally we are incorporated as a public commercial company of attorneys and we thus provide legal advice according to the Act no. 85/1996 Coll., on Attorneys, as amended. This means that the clients are assured that they will be provided with the best available advice by qualified and registered practitioners, that their matters will remain confidential, and that we will not act against their interests.

We have a team of more than 40 experts in industrial property law, including more than 15 attorneys at law and five patent attorneys.

We have been active since 1990 and in that time we have acquired invaluable in-house knowledge that is not available to less specialised firms.

We have been awarded numerous domestic and international industry awards and we are recognised locally and internationally as one of the leading IP firms in the Czech Republic.

Our clients are local and international firms, often leaders in their respective fields, however, we regularly assist small and medium enterprises, start-ups. We act pro bono where this serves to assist the community.

We are also active in Slovakia.

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CÍSAŘ, ČEŠKA, SMUTNÝ S.R.O., ADVOKÁTNÍ KANCELÁŘ



**Marcela is a partner of law firm Císař, Češka, Smutný. She graduated from the Law Faculty of Masaryk University in Brno. She also spent a year studying at Leopold-Franzens Universität in Innsbruck, Austria, and also some time at Sapienza University in Rome. In her position as a partner, Marcela is responsible for the team that specialises in the legal areas of public procurement, fair competition and public subsidy.**

She has worked at Císař, Češka, Smutný since 2015; before this she led a department at the Office for the Protection of Competition. Thanks to her experience in the field in combination with her bountiful publishing and lecturing activities she is one of the main experts in these areas in the Czech Republic. Marcela speaks Czech, German, Italian, English and Portuguese.

#### **Significant Legal Cases**

Marcela's significant achievements include the implementation of the new Public Procurement Act rules into the internal regulations of several clients, including the preparation of sample documentation and employee training. She also represents competitors in administrative proceedings relating to cartels, including the application of the settlement procedure and the leniency program. Furthermore, she handles objections in the framework of the design contest and the subsequent representation of the client before the Office for the Protection of Competition and the Profession Court of the Czech Chamber of Architects. Often, she also assesses the option of granting prohibited state aid on the basis of an arbitration court's decision.

#### **Law Firm Císař, Češka, Smutný**

Císař, Češka, Smutný is one of the biggest and oldest law firms in the Czech Republic. Complex legal consulting services are provided by a team of almost 100 experts in their field. We have been providing legal services in the Czech Republic for over 26 years, and we have achieved a reputation as a professional and reliable law firm that belongs to very notable representatives of the Czech legal profession. Apart from our work for our clients, our lawyers are involved in the legislative process, frequently publishing in both legal and popular media, and giving lectures at universities and conferences or seminars.

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## 3 VERULAM BUILDINGS



**FCIArb (1993); Chartered Arbitrator (1998); Q.D.R (Qualified Mediator) 1995; Diploma in International Commercial Arbitration (Distinction) - Chartered Institute of Arbitrators 1998; Senior Mediator (Advanced Mediator training - MATA 2005); Distinguished Fellow of the International Academy of Mediators, California (IAM); Certified by IMI and SIMI for Cross Border Disputes; Member of the prestigious Lamport Hall Group.**

#### Overview

In full time practice as international arbitrator and mediator since 2003 handling a wide variety of international cases (practised at the English Commercial Bar 1980 to 2003), specialising in maritime law, international trade and transportation, insurance & reinsurance, oil & gas, energy, international finance and banking, joint ventures, distributorship and franchise, Information technology and telecommunications and all types of commercial and international disputes. Cases frequently involve complex issues, cross border disputes, disputes with an international flavour and high value disputes. Many involve technical issues requiring detailed expert evidence of a trade, engineering or scientific nature.

#### Arbitration

Has extensive experience, having sat as arbitrator since 1992, in both institutional and ad hoc arbitration. Receives regular appointments from the main international institutions, and ad hoc appointments, in commercial, maritime, insurance/ reinsurance, contractual and international disputes. On the panels (amongst others) of LCIA, ICC, SIAC, CPR (New York), ICDR/AAA (Main Panel and Oil & Gas Panel), LMAA, (London Maritime Arbitrator's Association), SCMA (Singapore Chamber of Maritime Arbitrators), SIAC (Singapore International Arbitration Centre), CIA (The Chartered Institute of Arbitrators). Appointed both as sole arbitrator and on panels of three, frequently as presiding arbitrator or Chairperson.

#### Mediation

Has sat as mediator since 1996. One of first mediators at the English Commercial Bar to do so. Has successfully conducted a very substantial number of mediations in commercial and cross border disputes including high value, technical and multiparty.

Panel Member of SMC/SIMC (Singapore International Mediation Centre) and CPR (New York) for distinguished international mediators. Also HKIAC (Hong Kong), KLIAC (Kuala Lumpur), SCIA (China). Recommended in Chambers Guide to the Legal Profession 1998 - 1999 to date and in Legal 500 2015 to date. Comments include: "gifted mediator"; "inspires confidence"; "gets results"; "the consummate professional"; "reliable and experienced performer" and "grapples with the issues head on"; "an outstanding mediator; her style is one of warmth and understanding but allied to a determination and willingness to persevere, which means that she enjoys a very good success rate, even in the apparently insoluble case."

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**International Arbitrator**  
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SHEARMAN BOWEN

SHEARMAN.BOWEN



**Mark has represented individuals and corporate clients at every level of the criminal justice system during the course of his career and has been instructed in many of the major cases from the past 20 years. A founder of the firm, he is consistently ranked in the legal directories as a leading individual in the areas of business crime and white-collar fraud, and for his defence of individuals who are either investigated or charged with serious criminal offences.**

Mark brings a combination of energy and detailed knowledge to each and every one of his cases, and is fiercely committed to achieving the best possible result for his clients. The directories describe him as a “fearless litigator” and he is praised for his “tactical nous and excellent client care”.

He now predominately specialises in defending clients facing allegations of serious and complex fraud, bribery and corruption. He is also instructed to advise in proceedings arising from the Proceeds of Crime Act 2002 and regularly advises both national and international clients on issues relating to restraint proceedings, confiscation and other ancillary matters. Mark also advises clients within the security industry on both an individual and company basis.

In addition, Mark is regularly instructed by clients investigated for sexual offences both at the pre-charge stage and at trial. He is also instructed to defend clients charged with murder and other serious offences and has a proven track record of securing acquittals for clients facing these allegations.

**Shearman Bowen**

The criminal justice system is an alien world to most people. It has its own rules, its own language, its own ways of working.

At Shearman Bowen, this is our world. Our track record includes successfully defending clients at all levels of the criminal justice system. That experience and expertise feeds into every case we take on, whatever the problem you face. And we know from experience just how stressful these situations can be. We have been there a thousand times before, and our understanding and insight can support you through difficult times.

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**Senior Partner**  
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T LEGAL

**T LEGAL**  
 T CLINIC LEGAL EXPERTS



**Professor Paul Tipton is Professor of Restorative and Cosmetic Dentistry at the City of London Dental School and a specialist in Prosthodontics.**

He is an experienced expert witness with over 30 years experience in dental legal expert witness work.

He has assembled a team of leading clinicians and expert witnesses who work with him at T Clinics all around the UK, in all of the various fields of Dentistry - from leading Professors and Specialists to experienced private general practitioners.

All areas of Dentistry are covered including General Dentistry, NHS and Private, Cosmetic and Restorative Dentistry, Implantology, Oral Surgery, Orthodontics, Periodontics and Endodontics.

He regularly lectures both internationally and at home with academies in Manchester, London and Dubai, and is renowned for his one-year Restorative, Cosmetic and Implant Dentistry courses, where over 3500 dentists have graduated during the last 25 years and for his numerous articles on Implantology and Cosmetic and Restorative Dentistry.

He is on the editorial board of Private Dentistry Magazine; Restorative & Aesthetic Practice and Indian Journal of Prosthodontics and was a founding director of the British Academy of Aesthetic Dentistry and the British Academy of Cosmetic Dentistry.

In 2014 he was made visiting Professor of Restorative and Cosmetic Dentistry at the City of London Dental School. He is currently the President of the British Academy of Restorative Dentistry (BARD) and is a Fellow of the International Academy for Dental Facial Esthetics (IADFE).

**Paul Tipton**  
**Dental Surgeon**  
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NESTOR



**Before joining Nestor, Nick Leech enjoyed a successful career spanning 20 years within the financial services sector. Mr Leech started out with a blue chip bank before taking three years out to obtain a Law Degree. He resumed his banking career before assuming an instrumental role in the launch and development of the Manchester franchise of a national IFA brokerage. Since then, he has gone on to develop relationships within the professional service sector and maintains good working relationships with a number of key influencers.**

Progressing to senior management and shareholder status with his previous employer, Mr Leech also brings a high level of business acumen and knowledge from which Nestor's development continues to benefit. His expertise crosses a number of disciplines including individual and corporate planning – mainly for higher net worth clients. He has also been involved in developing investment strategies for the personal injury marketplace and regularly provides expert advice to the Court on periodical payments as well as the Court of Protection regarding Trusts and investment management plans for protected beneficiaries.

A regular contributor of articles, Mr Leech also presents seminars to the legal profession. He thrives on successful relationships with claimant and defendant legal teams and has obtained optimum financial packages for his clients. Reliable, forward thinking and pragmatic in his approach, Mr Leech is widely regarded as being at the forefront in his areas of expertise.

**Nestor**

Nestor is a team of experienced, Independent Financial Advisers working with a wide range of clients throughout the UK. The firm specialises in providing services to personal injury and clinical negligence legal practitioners and their clients.

Many years' experience in the personal injury field has established Nestor as the 'expert of choice' in pre-settlement issues and post-settlement awards. As a result, Nestor is an indispensable partner to many lawyers acting for personal injury claimants nationwide.

Pre-settlement, the firm offers expert witness services to assist in this complex area, addressing intricate issues such as Periodical Payments versus Lump Sum Analysis, Welfare Benefits and Tax Planning.

Post-settlement, Nestor advises lawyers and accountants on Personal Injury Trusts, Wealth Management and Trustee Investment, in addition to offering services to protected parties and Deputies.

Nestor also provides a wide range of more conventional financial advice for individual and corporate clients.

As an owner-managed business, all of the firm's instructions are overseen by a director.

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ROE LAWYERS

**ROE**

LAWYERS



**I am the Managing Director and Founder of firm, Roe Lawyers, a boutique, criminal law firm based near Chancery Lane, the legal hub of London.**

I specialise in criminal and regulatory law. I represent professionals and small businesses under investigations by government authorities such as the Crown Prosecution Service, Serious Fraud Office, Her Majesty's Customs and Excise and/ or a regulatory body such as the Financial Conduct Authority. I also undertake private prosecutions for individuals and companies.

In the last twelve months as well as growing the firm to take on another solicitor and paralegal, I have continued to achieve successful outcomes for clients. We have advertised for another paralegal and newly qualified solicitor in the last few weeks; the firm is expanding. The firm has also undergone a rebrand to Roe Lawyers. Both the firm and myself have been listed in the Legal 500. The following has been published in relation to the firm: 'S&O Partnership's team of 'consummate professionals' provides 'an extremely high level of service' and is 'ready to do battle when required''. I have been listed as a leading individual and they have published the following on me: 'Practice head Stephanie Roe is 'a seasoned and knowledgeable criminal practitioner', 'very dedicated to her cases and clients' and 'will always go the extra mile''.

I am regularly asked to speak or provide opinions on various legal matters by the press. I also speak on legal panels and round table discussions both within the profession and also with charitable and government representatives about changes to the law or current criminal legal issues.

**Stephanie Roe**  
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OESA PARTNERS



**Kate Wormald is managing director of Oesa Partners, a niche consultancy providing legal and regulatory services to the Alternative Investment Funds industry and their investment managers or AIFM.**

Ms Wormald qualified as a Barrister but instead of pursuing a career at the independent Bar went to the City and became a sales and trading lawyer. She worked at Daiwa Securities, Salomon Brothers as it was then, and then Goldman Sachs. The work encompassed all the trading activity at the banks, especially the birth of and innovative periods in derivatives, and then Prime Brokerage. During this time she contributed to many industry initiatives for standardising documentation including ISDA, FOA and the Bank of England's Repos committee.

Ms Wormald was a consultant to the FCA for three years before setting up Oesa. She worked on the market Abuse Code and advised on the original Hedge Fund review and wholesale market rule book amongst other matters. She still occasionally assists senior ex colleagues with market colour as and when needed.

Ms Wormald set up Oesa Partners in 2002. Since then she has advised and represented a large cross section of the hedge fund community and alternative asset managers. On occasion she has worked with large pension funds in relation to their derivative documentation needs, a well-known charitable trust, and other industrial corporates who require specialist legal advice in relation to their trading documentation.

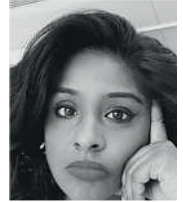
Ms Wormald believes that she distinguishes herself from her competitors through her understanding of the industry and ability to negotiate for her clients.

"My knowledge is unsurpassed and I work in a timely fashion, delivering solutions, not problems," she said. "I also introduced fixed fees for work, not a time clock. We are exceptionally competitive and our quotes match our invoices. We also carry Professional Indemnity cover but not everyone is this space does."

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## JUSTITIA CHAMBERS



**Called to the UK Bar in 1993, Shivani has been providing cutting edge advice and legal representation to clients in her specialist field of immigration and related human rights ever since. Renowned for taking a pro-active and sometimes aggressive approach to the law, she also has the personal touch which gives her clients confidence in her ability to achieve their desired outcome.**

Shivani has represented clients before the Supreme Court and Court of Appeal as well as at First Tier and Upper Tribunal level. Her ability to convince a judge or tribunal of the merits of complex cases is unrivalled. She is a firm believer in the rights of every asylum seeker or migrant to be heard and she will fight to convince the Court to take into account all the applicant's circumstances before reaching its decision.

### **Justitia Chambers**

Justitia Chambers was set up by Elaine Cheeseman and Shivani Jegarajah in November 2016. Elaine is Chambers Director, a former Senior Clerk and Chambers Manager with over 30 years' experience. Shivani has been practising in asylum and immigration law for 25 years. She has been ranked in Chambers & Partners, Legal 500 and Lawyer Monthly.

Elaine & Shivani have been working together for a number of years and set up Justitia to give its members a flexible structure and the freedom to practise and develop as individuals. Our key strengths are efficient and professional administration that serves both instructing solicitors and lay clients effectively.

We aim to encourage the careers of working parents and carers given that this is our own background. It is for this reason that we operate a virtual office with its administrative hub outside London but with a serviced office in Gray's Inn Road, close to the Courts and Tribunals, where our members have conference facilities available to them.

We believe in developing close working relationships with our instructing solicitors but we also welcome enquiries from potential public access clients via Bar Direct.

As we expand, we hope to recruit other members who wish to take advantage of this kind of flexible working environment, giving them the opportunity to achieve a better work-life balance yet with the infrastructure and commitment behind them to fully support their practices. Please do not hesitate to contact us if you are interested in becoming part of this exciting and innovative leap into the future, either as tenants or associate tenants.

**Shivani Jegarajah**  
Member

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JUSTITIA CHAMBERS



**Called to the UK Bar in 1994, Ursula began her career practising in General Common Law and Immigration, Human Rights and Public Law and was soon being instructed in matters that became important test cases (see case history). She also represented FRU clients in social security and employment law cases.**

Ursula has lectured on Immigration and Human Rights Law at both undergraduate and post-graduate levels. From 2004-2011, she was a Lecturer at the BVC (now BPTC) and on the LPC and has also delivered seminars to LLM students on the Right to Silence and the Pitfalls of Identification Evidence. She is an accredited ATC Advocacy Trainer (now the ICCA) and holds a higher education teaching qualification, MA Academic Practice, Module 1 (City Law School).

Since returning to full-time practice in 2011, Ursula has represented clients at all levels up to the Court of Appeal in Asylum and Immigration, EEA and Public Law cases. She continues to represent many clients from different countries at risk of persecution/ treatment contrary to Article 3 and drafted an application to the ECtHR alleging a breach of Article 3 ECHR, thereby preventing removal to Sri Lanka under a Rule 39 interim measure pending judgment in the case of GJ & others.

Ursula has also represented clients in disciplinary hearings before the ACCA and ICAEW Disciplinary Committees and successfully at the ICAEW Investigation Committee stage.

Ursula enjoys travelling and is CELTA qualified. She has frequently visited the Balkans to witness the reality of the post-war situation in Croatia, Serbia and Bosnia, where she has also taught English. She is fluent in Polish and has a basic grasp of Serbian and Croatian. She is involved in raising awareness of the ongoing landmine problems in Bosnia.

**Justitia Chambers**

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## MARY BARTON INTERNATIONAL FAMILY LAW FOOD

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**Mary Barton is an English qualified family solicitor, mediator (California certificated) and expert witness (practicing, vetted Member of The Academy of Experts, London) in matters of United Arab Emirates family law, having practiced in both jurisdictions of England & Wales and the United Arab Emirates. She is now based in Bulgaria and continues to advise and assist clients globally where there is a connection to either the UK or the UAE.**

Ms Barton provides advice and assistance in all areas of family law, UK immigration, mediation, Commissioner of Oaths and Expert Witness evidence. She believes that she distinguishes herself with a practical, cost-effective, empathic and user-friendly service with a focus on achieving resolutions that promote the welfare of any children who are involved in the issue(s).

Ms Barton has wide ranging experience in international private and public law family issues. She specialises in all matters where issues arise out of 'family' relationships, such as: breakdown of relationships, separation and divorce as well as cross-border, residence and contact disputes in relation to children and finance and property issues. She also helps couples looking to prevent difficulties arising in the future by entering into Nuptial Agreements.

Formerly based in London and Essex, latterly in the United Arab Emirates (Dubai) and now in Bulgaria, Ms Barton has a global client base. Not only does she have extensive experience of representing individuals before courts, but she also has extensive experience as an individual party's appointed expert witness and as a single joint expert witness, providing written reports or Affidavits and giving oral evidence to courts in various jurisdictions. Her experience and expertise in UAE (Dubai, Abu Dhabi etc) family law is recognised at The Academy of Experts, London and in her accreditation as a member of that body.

"My mission is to provide each and every client with skilled legal advice in a timely and efficient manner," said Ms Barton. "I handle every case with accountability and responsiveness. I am dedicated to focusing on the legal aspects of your case, so that you can focus on your personal objectives and workable resolutions. My mission is based on the values I hold true: integrity, service and excellence always remembering that in cases involving arrangements for children: their welfare is paramount."

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THE HAMPDEN CONSULTANCY



**Bob Swayne is a qualified building services (M&E) consulting engineer with over 50 years of experience in the design, specification, installation and maintenance of mechanical & electrical engineering services for healthcare, commercial, retail, educational, residential and leisure facilities located both within the UK and the Middle East.**

Since starting The Hampden Consultancy in 1993 he has been frequently involved in the dispute resolution process, providing technical opinions and preparing expert reports on matters relating to mechanical & electrical engineering services in claims valued between £10,000 and £10 million.

As part of his duties he has provided advice to clients and their legal representatives in respect to the technical and/or contractual aspects related to mechanical & electrical engineering services, including issues concerning the maintenance of such installations, as well as issues relating to professional negligence by members of design and/or project management teams.

To that end he often acts as an expert adviser in the first instance, preparing reports on issues relating to the failings of installed mechanical & electrical engineering services on behalf of clients and their legal representatives considering possible litigation/adjudication/arbitration proceedings, looking objectively at a dispute from all perspectives and outlining the technical merits or otherwise of the particular claim.

He sits on a number of technical committees, helping to prepare technical publications on a number of topics related to mechanical & electrical engineering services, including providing input as a result of his expert witness work.

This extensive experience and depth of knowledge means that he is in high demand as an expert witness, using his technical expertise and wide experience to encourage parties to a dispute to seek settlement and agreement in preference to litigation wherever possible.

Indeed, in 90% of claims on which he has been appointed, these have settled in his clients' favour following the issue of an expert report without further recourse to the legal process, be it litigation, arbitration or adjudication.

He can act as a party-appointed expert in accordance with either the Civil Procedure Rules or the Criminal Procedure Rules and as such he has given oral evidence in court, both in the Technology & Construction Court and at arbitration and adjudication hearings across the UK, as well as attending mediation meetings.

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## INDEPENDENT MEDIATORS LTD



**Michel Kallipetis QC is among the UK's most sought-after mediators. He is regarded as an authority in mediation and commercial and civil litigation. With an apparently effortless blend of charm and authority, his style is versatile and effective.**

Michel regularly mediates a wide variety of disputes including: partnerships; banking; insurance and re-insurance; all areas of employment disputes including racial and sex discrimination claims and pension rights; solicitors and valuers' negligence claims; medical negligence and personal injuries claims; construction, engineering and commercial disputes with claims over several £100m including referrals from the Commercial Court and the Technology & Construction Court. He has also mediated a variety of land disputes involving rights of way and disputed boundaries. Many of the mediations have been multi party disputes and others have involved international companies and the laws of other countries. He has mediated for the ICC and the AAA.

He initiated and was the first Chairman of the Bar Council ADR Committee holding the position for nine years until retiring from the position in summer of 2008. He was a member of the working party which drafted the EU Code of Practice for Mediators, and gave expert opinion to JURI, the legal service committee of the European Parliament, prior to its adopting the European ADR Directive. He was counsel for the ADR Group in *Halsey v Milton Keynes*, and in *Brown v Rice and Patel*. He was the representative for the International Academy of Mediators at the UNCITRAL Working Group II and contributes to the drafting of the Singapore Convention which was launched in August 2019.

In May 2017 Michel was awarded 'Lawyer of the Year' in the Mediation category at the 4th annual Who's Who Legal awards, and is identified as a Thought Leader for 2018, 2019 and 2020.

Michel is the former head of Littleton Chambers and has 40 years' experience as a practising barrister in the field of general commercial, professional negligence and employment work. He is recognised in The Legal Directories as an expert in his field in Mediation. He is an Accredited Mediator with CEDR and ADR Chambers, was appointed to the Hong Kong HKIAC Accredited Mediator Panel and as one of the first CI Arb Mediation Fellows in 2008. In 2009 he was made a Distinguished Fellow of the International Academy of Mediators and in 2014 was invited to become a director. He is the current Vice President. In 2012 Michel was invited to become a member of the Singapore International Mediation Centre's Panel of Mediators. He is a member of The Sports Resolution Panel and is a Chartered Arbitrator. He is fluent in German and has a working knowledge of French.

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MELEAGROS SURGICAL LTD

## MELEAGROS SURGICAL LTD



**I have extensive experience as a medico-legal expert. On average 5-7 expert reports in medical negligence and personal injury. Instructed by solicitors on behalf of NHS Trusts and NHS Resolution, Claimant's solicitors and solicitors on behalf of insurance companies in motor vehicle collisions and industrial/work related injuries.**

Court appearances as Expert Witness in 2002, 2014, 2016, 2017 and 2018, including 4 appearances at the Royal Courts of Justice and 2 appearances at the Supreme Court of Bermuda.

Expert reports cover a wide range of cases of alleged negligence in general surgery including: laparoscopic colorectal, surgery complications, laparoscopic cholecystectomy and complications, laparoscopic and open inguinal hernia surgery, bowel injury at gynaecological laparoscopic procedures, incisional and strangulated hernia. Expert reports on traumatic hernia and visceral injury in cases of motor vehicle, industrial and work related injuries.

Appendicitis, acute abdomen, peritonitis, diverticulitis intestinal fistula, colovaginal fistula, intestinal ischaemia, small bowel obstruction colonic pseudo-obstruction, colonoscopic bowel injuries, obstetric anal sphincter injuries, septic complications of diabetes, complications of colorectal surgery, colorectal cancer diagnosis, gastrointestinal perforation by ingested foreign bodies, postoperative deep vein thrombosis and pulmonary embolus.

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## BURLINGTONS LEGAL LLP



**Deborah Mills is a UK qualified solicitor. Having qualified with one of the top 10 city law firms in 1990, Deborah established her own law firm in 1994. The current firm, Burlingtons Legal LLP, is part of Burlingtons Group, a multi-specialist group of regulated professional and other experts which provides a 360° professional advisory service including legal, tax, accounting, audit and wealth management as well as operating its own private office dealing, amongst other things, with investment opportunities.**

Deborah has decades of mining and natural resources expertise having worked in-house during the 1990's for an international upstream major.

She has carried out a vast range of legal and commercial advisory projects in the UK and internationally, covering, amongst other things:

- Drafting and negotiating all aspects of the upstream, midstream and downstream joint venture contractual process.
- Advising on licensing and production sharing arrangements, joint to unit operating agreements as well as asset and corporate acquisitions and disposals.
- Negotiating and finalising commercial agreements in relation to the sale, transportation, and marketing of field and third-party oil, condensate and gas.
- Working with a variety of international clients on project and corporate financing across the globe.
- Advising on litigation, arbitration and mediation matters including petroleum tax disputes, expert redetermination issues, expert witness, operator liability and FPSO disputes.
- Advising on international tax issues related to such transactions.
- Deborah has also advised on a number of projects in the clean technology sector including biomass projects, solar, wind and water development projects.

Clients include upstream, midstream and downstream multi-national independents and majors, banks, regulatory bodies and government institutions, economists, governmental agencies and regulators.

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EYE-LAW CHAMBERS

## EYE-LAW CHAMBERS®

**EYE-LAW CHAMBERS was founded in 2017 from the fusion of a number of experts’ medicolegal practices. We provide high quality medicolegal services exclusively for eye and vision-related cases. Our Mission Statement: EYE-LAW CHAMBERS will be your provider of choice by virtue of quality, expertise and timeliness.**

**EYE-LAW CHAMBERS** is a corporate member of The Academy of Experts since 2019.

**EYE-LAW CHAMBERS** provides expert opinion on all aspects of eye and vision-related matters. We have expertise that is of use in both the civil and criminal courts. Our experts have assisted not only in the courts of England and Wales, but also the jurisdictions of the Scottish, Northern Ireland Courts. We have acted in various tribunal cases. Our experience extends to the courts of the Republic of Ireland, and we have assisted in cases in mainland Europe, Africa and Asia. We can provide fixed-fee screening reports, as well as reports on causation & liability and condition and prognosis. We are happy to be instructed by lawyers worldwide, but will consider instructions by litigants-in-person only if domiciled in England and Wales other than in exceptional circumstances. Please note that overseas clients will be asked for a deposit in account.

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*“I would like to thank you for your help and assistance with our client’s claim. It went quite some way to making it a successful claim.”*

**CB - Solicitor – London**

*“We have found EYE-LAW CHAMBERS to offer a responsive and pro-active service. They are a breath of fresh air in the sector. We dealt with Professor Charles Claoue, an expert in Medico Legal and Clinical Governance, who contributed to Ulster University PgDiploma in Cataract and Refractive Surgery. This programme has been designed in collaboration with The Royal College of Ophthalmologists (RCOphth) standards, curriculum and examination committees and is the only endorsed RCOphth refractive surgery programme completed fully online in the UK.*

*“I am very happy to recommend the services of EYE-LAW CHAMBERS, they were a pleasure to work with, professional and efficient and we hope to explore more avenues of engagement with them in the future.”*

**Professor Tara Moore, Professor of Personalised Medicine and Course Director PgDiploma Cataract and Refractive Surgery, Ulster University**

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36 STONE

## 36 Stone



**One of the first women to join the ranks of the Shipping and Commercial Bar in 1984 following completion of her LLM (1st Class) from King's College London, and one of the youngest silks to be appointed in 2001, Vasanti Selvaratnam QC's practice embraces all aspects of maritime law (both wet and dry), high value commercial court litigation; commodities; international trade and finance; insurance and international commercial arbitration (both as counsel and arbitrator) across a wide range of industry sectors and arbitral rules.**

Vasanti also specialises in all forms of interim relief, including freezing orders and anti-suit injunctions, as well as jurisdiction disputes. She is consistently rated in the guides and is particularly noted for her user-friendly "hands on" approach to cases, for her advocacy skills and her ability quickly to get to grips with technically complex cases.

Reported leading cases include the House of Lords decision in *The Starsin* (2004, leading case on title to sue); the Court of Appeal decision in *The Wadi Sudr* (2010, leading case on the "arbitration exception", the Judgments Regulation and issue estoppel); *Joint Stock Asset management Co Ingosstrakh-Investments v BNP Paribas* (2012, leading case in the Court of Appeal on non-contractual anti-suit injunctions); *Emirates Trading Agency v PMEPL* (2015, a first in the field of international commercial arbitration to establish that compliance with a friendly discussions clause was a binding condition precedent to the right to invoke arbitration) and a leading ship collision case (*The Alexandra 1*, 2018) concerning the applicability of the crossing rule which is due to be heard by the Supreme Court in October 2020.

Vasanti also regularly appears as counsel in high value, confidential and complex arbitrations and accepts appointments as arbitrator in a wide variety of disputes under the auspices of the ICC, LCIA, LMAA, UNCITRAL and LOF Rules.

Her full professional CV is available upon request.

Vasanti's professional memberships include COMBAR, the Chancery Bar Association, the BMLA, the ICC, the LMAA (supporting member), ICCA, the London Shipping Law Centre (head of education sub-committee), LCIA, SCMA, the Admiralty Bar Group and the IBA.

**Vasanti Selvaratnam QC**  
**Queen's Counsel (2001) and**  
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**MARTY DAVIES  
AVOCATS**

**Marty Davies Avocats is a French law firm, reactive and available for giving advice, taking legal action, and defending clients. Using French law, European and international laws, the firm will guarantee clients' rights. The firm is based in Toulouse and has offices in Paris and Albi. The firm's lawyers will travel throughout France to plead their client's case.**

The law firm assists individual clients and companies primarily in the following areas:

- European law - International law
- Family law - Divorces - Custody of Children - Inheritance
- Labour law - Redundancy - Accidents at work
- Contracts, business law
- Construction law
- Criminal law
- Execution of judgements

The practice has partnerships with law firms all around Europe and in the world.

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**DR. TOBIAS KUMPF**

RECHTSANWALT

FACHANWALT FÜR VERWALTUNGSRECHT



**Dr Tobias Kumpf is a lawyer and bar-certified specialist in administrative law and a partner in the law office of Löffler & Partner, which was founded in 1947.**

He represents companies, communities such as cities and local authorities and private individuals in the following fields: administrative law; public building law; urban land-use planning; nature conservation law; waste law; mining law; heritage protection law; state liability law; the law of municipal taxes and levies; consumer information law; water law; subsidy law; soil protection law; commercial law; emission protection law; constitutional law; planning permission law; agricultural law; fertilizer and seed law; hunting law; forestry law; land tenancy law; agricultural cooperations; food law and animal law (animal welfare, animal husbandry and animal health law).

In addition, Dr Kumpf also acts as an advisor in matters pertaining to land and real estate law and legacy contamination law.

One special focus in this regard is also the field of litigation and enforcement of claims. Dr Kumpf also acts as a criminal defence counsel at the interfaces between agricultural and administrative law (environmental criminal law, construction criminal law, soil criminal law, water criminal law).

Dr Kumpf is the author of numerous publications and a consultant to companies, public authorities and organisations.

He studied at the University of Bonn and the University of Augsburg. During his course of studies, he served as a research assistant to Professor Dr Gregor Kirchhof, LL.M., first during the latter's tenure as Professor of Constitutional and Administrative Law at the Ludwig-Maximilians-Universität in Munich and subsequently at the Chair of Public Law, Financial Law and Tax Law at the University of Augsburg. He did his clerkship at the Superior Court of Justice in Berlin including postings to the Berlin Public Prosecutor's Office, the Berlin Regional Court, the Home Affairs Committee of the German Bundestag and a major, internationally active English law office. Dr Kumpf graduated magna cum laude (Dr jur) from the University of Augsburg with a thesis on a topic in the field of public law.

Member of the GfU – Gesellschaft für Umweltrecht e.V. [“Society for Environmental Law”], Deutsche Gesellschaft für Baurecht e.V. [“German Society for Building Law”], Deutsche Gesellschaft für Agrarrecht [“German Society for Agricultural Law”], Deutsche Strafverteidiger e.V. [“German Association of Criminal Defence Lawyers”], Deutsche Vereinigung für Wasserwirtschaft, Abwasser und Abfall e. V. [“German Association for Water Management, Waste Water and Refuse”] (DWA), Fachgemeinschaft Hydrologische Wissenschaften [“Special Sub-Committee for Hydrological Science”].

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GERLOFF LIEBLER RECHTSANWÄLTE



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- Focus on communication with the stakeholders involved
- Expertise in multinational companies
- High profile and reliability with the stakeholders involved
- Openness and transparency for all stakeholders involved

**Why Gerloff Liebler Rechtsanwälte?**

We are a Munich based law firm with 7 lawyers, 5 judicial officers, business and legal economists and 30 staff members.

Our restructuring experience as insolvency administrators and as advisors to debtors and creditors dates back to 1982.

We see our way of acting, dealing and legal expertise as a toolkit for the restructuring company. Thus, we always strive for pragmatic, economical, quick and result oriented solutions.

We have achieved our goals in the past as a highly motivated, competent, structured, experienced, flexible, agile, responsible, emphatic, dynamic and communicative but discreet team.

We place high priority on openness and transparency for all parties involved as well as transparent communication with all stakeholders.

**Dr iur. Christian Gerloff**

Attorney (Rechtsanwalt)  
Specialist Attorney for Insolvency Law  
(Fachanwalt für Insolvenzrecht)

- Doctorate thesis on insolvency law with the University of Cologne
- Speaker for legal courses and conferences
- Author of several publications on insolvency law
- Appointed as insolvency administrator since 2003
- Appointed by several courts in southern Germany

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## TOPJUS RECHTSANWÄLTE KUPFERSCHMID &amp; PARTNER



**TOPJUS Rechtsanwalte is a Germany based international law firm that provides legal services such as counselling, contracts development and litigation to national and international clients. We are specialised in the areas of Construction, Procurement and Real Estate Law, Corporate and Contract Law, Labour Law, Estates and Financial Planning as well as International Commercial Law.**

Our key clients from Europe specifically come from both the Construction and Machine Building Industry as well as Real Estate Planning, Developing, and Financial Investments. We are pleased to support all kinds of commercial clients doing business both in Central Europe and North America. As we speak several languages, we are able to support clients in several national markets. Please call for any particular question you might have.

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**Ingo Klaus Wamser founded the law firm “Rechtsanwalt Wamser” in 2005 as the youngest holder of a bar admission in Germany at this time.**

Legal activities are focused on domestic and international criminal law as well as cross-border litigation cases of high complexity and are carried out within the scope of the juridical possibilities throughout whole Europe. Other branches of law and subjects are offered through a network of proven experts.

Beside the classical activity as a lawyer Mr Wamser works as a lecturer on the law of the sea at Montanuniversität Leoben in Austria and on the field of private security companies. He has been a member of a delegation at the International Maritime Organization and is still a permanent legal advisor to military and private security forces.

Mr Wamser is entitled to practice in criminal cases before all German courts, within certain limits in Austria, at the International Criminal Court and the Special Tribunal for Lebanon at The Hague.

Classic criminal cases are handled with experience as well as transnational investigations, cases of alleged terrorism financing and organised crimes.

Mr Wamser speaks German and English. Basic knowledge exists in French and Italian.

Due to his expertise and high standards in professional ethics Ingo Klaus Wamser worked as a legal expert for cases regarding lawyer’s remuneration for the Munich bar authority and in 2015 he was appointed as a judge at the Anwaltsgericht Muenchen for cases of counsel’s misconduct by the Bavarian Ministry of Justice.

Mr Wamser is the author of various articles on criminal and maritime law and of a book on the counsel’s disciplinary proceedings at the International Criminal Court. He is co-author of a commentary on the German Federal Lawyers’ Act.

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## MAIKOWSKI &amp; NINNEMANN

# MAIKOWSKI & NINNEMANN

PATENTANWÄLTE • PARTNERSCHAFT MB&B



## Curriculum Vitae:

- studies of physics in Berlin und Paris (École Normale Supérieure)
- doctoral degree at the FU Berlin (1993), research in the field of magnetism in superconductors and femtosecond-spectroscopy, more than 15 publications in refereed international academic journals and multiple presentations on international conferences
- patent attorney (since 1998), partner at Maikowski & Ninnemann (since 1999)
- LL.M. (European Intellectual Property Law) at the Kurt-Haertel Institute, Hagen

## Activities:

- German, European and international patent applications (in particular automotive engineering, mechanical engineering, measurement technology, software, semiconductor techniques, telecommunications)
- patent litigation
- patent prosecution
- preparation of license and cooperation agreements

## Engagement:

- Treasurer General of the International Association for the Protection of Intellectual Property (AIPPI), 2010-2014
- member of the Executive Board of the German Association for Industrial Property and Copyright Law (GRUR), since 2014
- regular participation in working committees of the AIPPI

## Languages:

- German
- English
- French

**Dr Gunnar Baumgärtel,**  
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**Andreas Oser has been working in the IP field since 1991, became German and European patent attorney in 1995 and is managing partner at Prüfer & Partner since 2002.**

In addition he holds an LL.M. degree in International Intellectual Property Laws (University of Hagen). Prior to working in the IP field, he studied chemistry at the University of Freiburg i. Brsg., and then conducted his Ph.D. and postdoc studies at the Max Planck Institute for Biochemistry in Munich.

Mr Oser's primary areas of expertise are chemistry, pharmaceuticals, life science and biotechnology, in particular: biological materials, DNA-related inventions and vaccines; therapeutic and diagnostic methods; medical products & devices and targeted drug delivery; polymers and fibre materials; semiconductors, LEDs, OLEDs and other optical materials and optoelectronic devices; and batteries and their components.

His activities include: patent prosecution (drafting, examination); a high number of opposition and appeal proceedings at the European Patent Office; patent litigation (patent infringement proceedings before German courts, nullity proceedings up to the highest instance, the Federal Supreme Court; also covering coordinated and complex EU-wide litigation activities); as well as infringement and validity opinions, freedom-to-operate (FTO) analyses, and due diligence.

Mr Oser was and is currently heavily involved in many litigation cases, among others related to medical devices and important drug products.

He is a member of: Chamber of Patent Attorneys; epi - European Patent Institute; Member of the Biotech Committee of the epi; AIPPI - International Association for the Protection of Intellectual Property; FICPI - International Federation of Intellectual Property Attorneys; LES - Licensing Executives Society; and GDCh - Gesellschaft Deutscher Chemiker.

**Publications:**

A. Oser in GRUR Int 1998, 648 (=IIC 30, 1-18 (1999)): "Patenting (Partial-) Gene Sequences"

A. Oser, PATENTS & LICENSING 1998, 30: "EU Directive on Legal Protection of Biotech Inventions"

A. Oser & S. Bavec, AIPPI Japan 2004 (Vol. 49 No. 7), 503: "Biotech Inventions in Europe"

A. Oser in GRUR Int 2006, 539 (=IIC 37, 520-550 (2006)): "European Patent Litigation Agreement - Admissibility and Future of a Patent Dispute Regulation in Europe"

Author or co-author of 10 scientific publications

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BLUEDEX



### The lawyer for questions of labour law.

#### Education and Track Record

University of Würzburg, with advanced course in European law – Qualification: “European Lawyer” (Univ. Würzburg), PhD in 2011 with a thesis on “Group-level enforceability of rights to information under labour relations law” (awarded the joint Science Prize of the University of Würzburg and the Unterfränkische Gedenkjahrsstiftung as one of the best theses of 2011). Positions with Deutsche Bank AG and Noerr LLP; worked for the international commercial law practice Beiten Burkhardt from 2011 to 2016, most recently as partner.

#### Competencies and Specialities

Dr Bitsch advises and represents multinationals, mid-sized enterprises and public institutions in questions of labour law. He has a particular specialisation in questions of labour relations and rights of codetermination, employment contract law for board members and labour law in corporate groups. Moreover, he has considerable expertise in restructuring and post-transaction projects.

#### Publications

Regular articles in the field of labour law, e.g. co-author of Formularhandbuch des Fachanwalts Arbeitsrecht (Luchterhand Verlag) and Handbuch zum Sozietätsrecht (Verlag C.H.Beck).

#### BLUEDEX

We are lawyers and tax consultants specialising in labour and employment law. We represent large corporations, medium-sized companies and the public sector in all matters concerning German as well as international labour and employment law.

From drafting to terminating an employment contract. From giving legal advice beforehand to representing clients in court and vis-à-vis public authorities. We specialise in the employment of an international work force in Germany as well as the secondment of German employees abroad.

Our expertise includes working time and remuneration models, restructuring projects and legally compliant use of third-party companies as much as advising our clients on tax, corporate and social security law matters. Contact us – we are there for you.

**Christian Bitsch**  
Partner

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## KANZLEI KÖNIGSTRASSE KÖSTER & KOLLEGEN



**Kanzlei Königstraße  
Köster & Kollegen**  
Rechtsanwälte Fachanwälte  
Wirtschaftsprüfer Steuerberater



**Kanzlei Königstraße Köster & Kollegen was established in the centre of Stuttgart in 2006. Since then the team has extended continuously and is specialised in a broad spectrum of legal areas such as: inheritance law; family law; medical law; tenancy law; company law; tax law; labour law; migration law and many more.**

Due to the specialisation in all essential areas of law our team of lawyers can offer clients a comprehensive legal support from a single source. It is our mission statement to offer our clients a competent and comprehensive full service in every single legal case. We extend our international service by a long-standing collaboration with law firms worldwide. Furthermore, Kanzlei Königstraße Köster & Kollegen is a board member of AEA – Association of European Lawyers, an international cooperation of more than 1000 law firms worldwide; and the German representative of the international association Justinian Lawyers.

In 2019 Kanzlei Königstraße Köster & Kollegen was nominated as Boutique Law Firm of the Year by Corporate Live Wire Magazine due to the firm's high specialisation, professional publications, international focus and positive client evaluation.

Attorney Steffen Köster has specialised in inheritance law for more than 15 years. He leads a team of specialised lawyers that advise their clients with regards to last wills, enforce rights of heirs in front of the court and individually design anticipated successions for wealthy private clients to avoid unnecessary inheritance taxes.

### **VITA of Steffen Köster**

Since 2006 Member of AEA – Association of European Lawyers

Since 2013 Vice president of AEA – Association of European Lawyers

Since 2013 Nominated as specialized lawyer for inheritance law

Since 2014 Founding partner and Germany's representative of Justinian Lawyers

Since 2015 Nominated as certified executor of wills

Since 2016 Author of several legal commentaries of the German Civil Code (BGB)

Since 2019 Included in the board of directors of Justinian Lawyers

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## LEXDELLMEIER INTELLECTUAL PROPERTY LAW FIRM



**Experienced – Innovative – Client-oriented – LexDellmeier Intellectual Property Law Firm in Munich offers innovative and creative in-depth IP counselling in Germany and throughout Europe. The attorneys-at-law at LexDellmeier IP Law Firm offer first-class expertise in the fields of trademark, design and copyright law, as well as licensing and IP related unfair competition law.**

#### **Our Vision**

We strive to be the best IP boutique law firm. Our national and international clients value our remarkable competence, flexibility as well as creativity and have confidence and faith in us. Our highly qualified staff supports clients and understands their needs and business. Due to the fact that our attorneys at law have either overseas degrees or work experience, we can cope with diverse requirements and cultural aspects according to highest international standards on a worldwide basis.

#### **Our Values**

**PASSION:** We love what we do.

**EXCELLENCE:** Our work reflects our best efforts, never less.

**COMMUNICATION:** Quick, clear and effective communication is what we provide.

**INTEGRITY:** Honesty and trustworthiness is what we stand for at LexDellmeier.

**TEAMWORK:** We believe the best client results are achieved through teamwork.

**CREATIVITY:** Thinking out-of-the box – Solving complex problems with creative, cost-effective solutions.

**DIVERSITY:** We treat everyone with respect, fairness and courtesy.

#### **Our Mission**

“Coming together is a beginning, staying together is progress, working together is success.”  
- Henry Ford

Our mission is to deliver personalised, high quality IP services, resulting in long-lasting relationships with our clients.

#### **About Alexandra Dellmeier**

Alexandra Dellmeier is an Attorney at Law, Certified Intellectual Property Attorney, specialising in the field of intellectual property law (IP), and founder of LexDellmeier. Prior to starting LexDellmeier in 2009, she was an equity partner at another renowned German IP firm with 100 people. There, she was responsible for the prosecution and litigation of large trademark and design portfolios for a number of well-known brands. During those years, she also had the opportunity to work on incredibly interesting and prestigious patent and utility model litigation cases. That is where she made the link between non-technical and technical protection and became a “true” IP attorney.

Another milestone at the very beginning of Ms Dellmeier’s career was her in-house position at merchandising Media GmbH / ProSiebenSat.1 AG, a German TV station and merchandising company. Heading the art licensing and IP department at a multi-national company significantly broadened her horizon and understanding - especially with respect to business issues on a global basis.

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**MAIKOWSKI & NINNEMANN**  
PATENTANWÄLTE • PARTNERSCHAFT MB&B



**Curriculum Vitae:**

- Studies in electrical engineering at the TU Braunschweig and at the Georgia Institute of Technology, USA (until 1999)
- Ph.D. at the Georgia Institute of Technology, USA (2001)
- Research scientist at Philips Research Hamburg in the area of medical imaging systems, with focus on magnetic resonance systems (2001-2005)
- Patent attorney (since 2008), partner at Maikowski & Ninnemann (since 2010)

**Activities:**

- Patent prosecution, in particular German, European and international patent applications (in particular electrical engineering, medical technology, automotive engineering, mechanical engineering, software inventions)
- General filing strategy and counseling of clients for effective world-wide protection
- Patent litigation, including involvement in multiple high-profile infringement complexes in telecommunications and other areas for domestic and international clients
- Counselling in matters of the employee's invention law
- License and cooperation agreements

**Engagement:**

- Tutoring seminars
- Member of AIPPI, GRUR, Bundesverband der Patentanwälte, VPP and LES

**Languages:**

- German
- English

**Dr Christoph Schröder**  
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## BRÖDERMANN JAHN RECHTSANWALTSGESELLSCHAFT MBH



**Brödermann  
Jahn**



**In his practice, Professor Dr Eckart Brödermann has concentrated both on international transactions and on international litigation and arbitration for 25 years. In his teaching at Hamburg University and in his publications, Eckart Brödermann concentrates on international contract law and on international arbitration.**

#### **Brödermann Jahn**

We consider the law as a tool to increase the economic success of our clients and restore balance to their businesses. With the help of legal strategy development, case management and modern negotiation techniques, we are generally successful in finding solutions which are economically viable and legally sound.

Thereby, we economise time and costs. Even litigation is very often an instrument within the tool-box of general case planning. We all love our profession and the legal work connected with it (most of us have written at least one legal book). This gives us the enthusiasm and strength we need to make our clients' projects even more successful.

Furthermore, we are not only young in spirit and experienced as a "can-do" law firm in fighting to achieve our clients' desired objectives in transactions or dispute settlements. We also measure up in terms of sophistication and horsepower that we bring on the road to firms much larger than ours. It is an intricate part of our philosophy to grow not for growths sake, but so as to remain fiercely competitive where we need to expand while always striving to maintain our internal fabric of friendship, loyalty, mentoring of junior lawyers, as well as fun on the job.

#### **Arbitration**

National and international arbitration is one of the core focus areas of Brödermann Jahn. Many clients prefer to keep disputes confidential for various reasons, not least to safeguard their reputation. In international contract drafting, an arbitration clause – if carefully drafted – is often the best guarantee for realistic enforcement of claims. While the enforcement of court decisions abroad can turn into a costly and ineffective hassle, the New York Arbitration Convention offers today nearly world-wide enforcement options for arbitral awards.

In arbitration cases the partners and lawyers of Brödermann Jahn act as counsel but some of them also as arbitrator. The experience gained on both sides of arbitration leads us to even better performance. At the same time our large background in transactional and commercial services adds further value, too. Thus, we can help clients in all kinds of arbitration, be it IT-cases, disputes over seeds, straight forward commercial issues but also international investment disputes.

**Prof. Dr Eckart  
Brödermann, LL.M.  
Partner**

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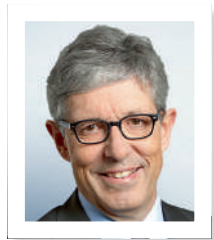
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FRESHFIELDS BRUCKHAUS DERINGER LLP



**Freshfields Bruckhaus Deringer**



**Rolf Trittman has been a partner in Freshfields Bruckhaus Deringer since 1993 and works in their Frankfurt office. He is a member of the dispute resolution practice group and specialises in litigation, arbitration and distribution law.**

Rolf has acted as counsel as well as arbitrator in numerous large scale civil disputes before courts as well as arbitral tribunals, in particular post M&A matters and commercial disputes. He has advised industrial clients in several sectors with an emphasis on the automobile industry. In addition, he also has represented many large clients in civil litigation matters with an emphasis on cross-border disputes in various industries.

Rolf was born in Frankfurt/Main, Germany, in 1958. He completed his legal education at the University of Frankfurt as well as Berkeley (LLM) and holds the degree of doctor of laws (Dr iur) from the University of Frankfurt/Main. Rolf is the author of a number of articles and publications on litigation, arbitration and distribution law. He was member of the ICC Court of Arbitration representing Germany between 2009 and 2018. Rolf holds the position of DIS council and heads the advisory board of the German Institution of Arbitration (DIS). Rolf also is a frequent speaker at conferences in the fields of arbitration, litigation and distribution law, is co-editor of the German Arbitration Journal (SchiedsVZ) and teaches at the Goethe University in Frankfurt.

Rolf joined Freshfields Bruckhaus Deringer in 1989. He speaks German and English.

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**On the evidence of the relevant ranking guides and business publications (JUVE, Legal 500, Chambers, Best Lawyers, Who's Who Legal etc.), Michael Kliemt is one of the leading employment lawyers in Germany. He advises international and national enterprises on all facets of employment law.**

He has an enormous wealth of experience in consultancy on restructurings; transformation, outsourcing and integration projects; flexibilisation, simplification and optimisation of employment conditions (above all working hours, remuneration) and the implementation of IT systems. In this work, he undertakes both the strategic conceptual design and also the negotiations with trade unions and works councils on collective agreements (above all company wage agreement, membership without commitment to collective agreement, change in pay rates), reconciliation of interests, social compensation plan, transfer agreements and works agreements, and also the implementation of these measures and conducting proceedings before conciliation bodies. At the same time he regularly accompanies complex compliance and whistleblower cases.

A further central interest of Michael Kliemt's is advising board members, directors and supervisory boards on entering into, renewing and terminating service contracts, including all questions of liability of company officers and representative bodies (for example conducting and defending damages proceedings for officers' and directors' liability). He has acted as an arbitrator on a large number of important arbitration proceedings. The JUVE directory has for many years described Michael Kliemt as one of the "leading names in senior executive consultancy".

- Attorney since 1995, Certified Employment Law Specialist since 1999
- 2002 Founding partner of KLIEMT.HR Lawyers
- 1997 Partner with Clifford Chance, one of the largest international law firms. Founded their Düsseldorf office and development and head of the employment law department
- Previously partner with Wessing Berenberg-Gossler Zimmermann Lange (today: Taylor Wessing)
- Honorary professor for employment law, Saarland University, since 2006
- Doctorate on the topic of formal requirements in employment law 1995 under Prof. Dr Dr h.c. mult. Peter Hanau in Cologne
- Academic research assistant at the chair of the well-known employment law specialists Prof. Dr Dr h.c. mult. Peter Hanau in Cologne and Prof. Dr Dr h.c. Ulrich Preis in Hagen
- Law studies at Cologne University

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**KPN** Legal

Dr. Thomas Koeppen LL.M., Rechtsanwalt



**Founded in 2014 by Dr jur. Thomas Koeppen, the KPN Legal law firm has developed into one of the most prominent law firms in the German market for advising on employee and works council law.**

Dr Koeppen recently became well-known in the market for advising Thomas Cook Germany Works Council on the firm's bankruptcy, in what was one of the largest and most complex German restructuring mandates in recent years.

The German market is well aware of Dr Koeppen's work as advisor to works councils in various complex restructurings performed over the past few years in the banking, pharmacy and IT sectors, among others.

He has as well advised and represented a number of executives in proceedings with enormous public and economic relevance. Deutsche Bank employees accused of alleged Iran embargo violations, an SAP whistleblower, and various senior executives and employees in the VW diesel scandal are just some of the high-profile clients Dr Koeppen has represented in recent years whose cases he brought to a successful conclusion.

Dr Koeppen is known in the market as an advisor to the IT committees of the Group Works Councils in various German companies on all matters relating to digitisation and data protection, and is one of the few experts in this subject on the works council side.

Additionally, his competitors and adversaries in proceedings are known to appreciate his forthright approach.

Dr Thomas Koeppen advises his clients in two locations in Germany – Frankfurt am Main and Berlin. He works with his first-class team of labor law legal cooperation partners and recognised works council experts.

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VANGARD


 The logo for Vanguard Littler, featuring the word "vangard" in a lowercase, sans-serif font with a small yellow dot above the 'a', followed by a vertical line and the word "Littler" in a similar font.


**Dr Stefan Röhrborn gathered his wide-ranging experience as an attorney with major international law firms and one law firm recognised as a leader in employment law. Since 1995 he has provided guidance to companies in all matters of employment law, particularly in restructuring and corporate transactions. He also specialises in advising and representing both executives and managing and executive boards.**

Dr Stefan Röhrborn is a member of the International Bar Association (IBA), the employment law attorneys' working group of the German Bar Association as well as the Italian section.

The specialised publishing house Best Lawyers and the German trade publication Handelsblatt named Dr Stefan Röhrborn as one of the Best Lawyers in Germany for employment law for the last four years in a row. Clients appreciate his "professional expertise and willingness to take risks" (JUVE 2016/2017).

Competitors value him as the "best high-end employment law attorney" who is "assertive", "focused, precise, smart and pleasant to work with" (JUVE 2016 – 2018). They acknowledge him as an "outstanding sparring partner". He is also named as one of the Top 15 lawyers nationwide in advising management (JUVE 2011 – 2019) and Finance Monthly – Employment Lawyer of the Year 2019 in Germany.

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LLR. LEGERLOTZ LASCHET RECHTSANWÄLT

**LLR.**



**Christoph Heinen was born in 1963 in Eschweiler. He studied law in Frankfurt am Main and Cologne.**

Christoph Heinen has been a lawyer since 1993. He regularly publishes in specialist journals and gives lectures on real estate and construction law.

His main areas of practice are real estate transactions, legal project management and construction-related advice on the development and realisation of real estate projects, advice on and drafting of contracts for architects, engineers and project management companies, real estate law, commercial tenancy law and public procurement law.

Christoph Heinen is a member of the Gesellschaft für Immobilienwirtschaftliche Forschung e.V. and the Deutsche Gesellschaft für Baurecht.

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**DR. TOBIAS KUMPF**

RECHTSANWALT

FACHANWALT FÜR VERWALTUNGSRECHT



**Dr Tobias Kumpf is a lawyer and bar-certified specialist in administrative law and a partner in the law office of Löffler & Partner, which was founded in 1947.**

He represents companies, communities such as cities and local authorities and private individuals in the following fields: administrative law; public building law; urban land-use planning; nature conservation law; waste law; mining law; heritage protection law; state liability law; the law of municipal taxes and levies; consumer information law; water law; subsidy law; soil protection law; commercial law; emission protection law; constitutional law; planning permission law; agricultural law; fertilizer and seed law; hunting law; forestry law; land tenancy law; agricultural cooperations; food law and animal law (animal welfare, animal husbandry and animal health law).

In addition, Dr Kumpf also acts as an advisor in matters pertaining to land and real estate law and legacy contamination law.

One special focus in this regard is also the field of litigation and enforcement of claims. Dr Kumpf also acts as a criminal defence counsel at the interfaces between agricultural and administrative law (environmental criminal law, construction criminal law, soil criminal law, water criminal law).

Dr Kumpf is the author of numerous publications and a consultant to companies, public authorities and organisations.

He studied at the University of Bonn and the University of Augsburg. During his course of studies, he served as a research assistant to Professor Dr Gregor Kirchhof, LL.M., first during the latter's tenure as Professor of Constitutional and Administrative Law at the Ludwig-Maximilians-Universität in Munich and subsequently at the Chair of Public Law, Financial Law and Tax Law at the University of Augsburg. He did his clerkship at the Superior Court of Justice in Berlin including postings to the Berlin Public Prosecutor's Office, the Berlin Regional Court, the Home Affairs Committee of the German Bundestag and a major, internationally active English law office. Dr Kumpf graduated magna cum laude (Dr jur) from the University of Augsburg with a thesis on a topic in the field of public law.

Member of the GfU – Gesellschaft für Umweltrecht e.V. [“Society for Environmental Law”], Deutsche Gesellschaft für Baurecht e.V. [“German Society for Building Law”], Deutsche Gesellschaft für Agrarrecht [“German Society for Agricultural Law”], Deutsche Strafverteidiger e.V. [“German Association of Criminal Defence Lawyers”], Deutsche Vereinigung für Wasserwirtschaft, Abwasser und Abfall e. V. [“German Association for Water Management, Waste Water and Refuse”] (DWA), Fachgemeinschaft Hydrologische Wissenschaften [“Special Sub-Committee for Hydrological Science”].

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THESIS  
LAW FIRM



**George Petrakos is a founding partner of Thesis Law Firm, where he heads the European and Competition-Antitrust Department.**

George Petrakos with extensive experience in EU and Competition Law, Distribution Law and Internal Market Law, has regularly advised Greek, French and international companies in relation to:

- Concession projects
- Setting-up of distribution networks
- M&As
- Concentrations

He has also filed several complaints before Greek and French Competition Authorities for violation of internal market rules.

George Petrakos has contributed to the public consultation on competition rules applicable to vertical agreements, organised by the European Commission (From 28.07.2009 to 28.09.2009).

He is a member of the Athens Bar Association, Cyprus Bar Association, Legal Skills international Business Lawyers Network and a Trademark Attorney at OHMI.

Prior to founding Thesis Law Firm, he has worked in the Competition Law and Commercial Law departments of leading law firms in Athens.

Following its evaluation at the Ecole de Formation du Barreau de Paris he has been at the Competition and Antitrust Department of the Paris Office of Orrick.

George Petrakos advised a global leading company in the aircraft and airports de-icing fluid in an antitrust case.

He advises a major Distribution Company in Electric Appliances, Headquartered in France, among others, in connection with the following matters:

- Implementation of a selective distribution network
- Implementation of Distribution and Dealerships Agreements

He has acted as member of a board of an International Italian Manufacturer of Electric Appliances (Greek subsidiary).

He advised a Greek listed company in connection to the disruption of an established commercial relationship and the termination of a Distribution Agreement.

He advised a Japanese public listed company in connection with its distribution implementation network in the EMEA and settled the disruption of the partnership with the previous Master Distributor for the region.

He advised the French Subsidiary of an American public listed company in connection with its distribution agreements in Europe and the unfair competition suffered by the acts of a Distributor.

He advises a multinational game application publisher in a Copyrights and unfair competition matter in California with regards to a multinational dispute between competitors in the mobile application ecosystem.

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## THESIS LAW FIRM



**Kloy Tsiaga, founding partner of Thesis Law Firm, is currently the Managing Partner of the firm where she heads the Public Works and Commercial & Corporate Law Departments.**

With over 20 years' experience in Public Works, EU Public Procurement Law and Infrastructure Projects, Kloy Tsiaga has been advisor to leading global engineering and design consultancies and construction companies on several projects, including projects in the water and wastewater sector, in the rail, highways and transportation sector, in the ports sector, in the energy sector as well as in the health sector, projects related to residential and commercial development of properties, concessions and PPP/PFI projects.

She also has substantial experience in Commercial & Corporate Law and EU Competition Law and has regularly advised listed and non-listed companies on compliance requirements, M&As, finance and taxation issues.

Kloy Tsiaga is admitted as Lawyer in the Greek Supreme Court and is a member of the Athens Bar Association, International Bar Association and Legal Skills International Business Lawyers Network.

Kloy Tsiaga has also worked as special advisor to the Ministry of Industry, Energy and Technology in and as special advisor to the Public Company "Greek Powder & Catridge Company SA. Prior to founding Thesis Law Firm, she has worked in the Commercial & Corporate Law and Public Works departments of two law firms in Athens.

Kloy Tsiaga is also co-author of "The Greek Legislation on Public Works" (compilation of legislation in English).

Kloy Tsiaga advised WS ATKINS INTERNATIONAL LTD (UK), among others, in connection with the following projects:

- In the bidding process for the award of a Consultant Contract for the provision of Financial-Technical and Legal Consultancy services to Thessaloniki Port Authority S.A.
- Technical Consultant contract for the projects of improvement of the water supply of the capital (Evinos).
- Review of the water supply and sewerage systems' capacities for the 2004 Athens Olympics.
- Technical Consultant for supporting the project "Integrated solid waste management system at level of East Macedonia & Thrace District".
- Provision of Technical Consultancy Services for supporting the project "Construction of the 1st phase of the 2nd solid waste landfill site of Western Attica at the location Skalistiri of the Municipality of Filis.
- 7 Fire Stations PFI Project, Greece-Design, Finance, Build, Operation, Maintenance Project-Lender's Technical Adviser.
- 27 Schools PPP Project, Athens Greece-Design, Construction, Finance, Operation Project-Technical Adviser.
- Paediatrics and Oncology Hospitals PPP Project, Thessaloniki Greece-Design, Construction, Finance, Operation Project-Technical Expert.

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Managing Partner**

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EMPOWERING  
TRUSTED  
DECISIONS



**Alexandros Karakitis is the primary contact and the person in charge for the services delivered by the firm, which he founded in 2018. He started his career as tax advisor in 1997 with Andersen and continued as tax partner at EY. He has served as head of the tax and law practice of EY Bulgaria, country managing partner of EY Albania, Northern Macedonia and Kosovo and transfer pricing leader of EY Greece and Central & Southeastern Europe. He has deep expertise on a wide range of tax service offerings, including cross-border tax advisory, transaction structuring and implementation support, diagnostic tax reviews, tax controversy management and litigation.**

He has advised and supported clients with regards to the design of transfer group policy and documentation, the negotiation of Advance Pricing Arrangements and the initiation of the Mutual Agreement Procedure for the elimination of tax treaty violations.

He has successfully represented at courts several MNEs, local businesses and individuals, in a wide range of tax related matters, resulting in the annulment and refund of multiple millions of Euro in taxes.

He holds a Dr Juris degree on International Tax Law from the Eberhard Karls Universität Tübingen, a post-graduate degree on European Law from the Universität des Saarlandes and a law degree from the Aristotle University of Thessaloniki. He is admitted to the Supreme Court of Greece. He speaks Greek, English and German fluently.

Some of his publications include the following:

- The tax treatment of enterprises with permanent establishments in Germany and Greece in the light of the double taxation treaty between Germany and Greece, dissertation published in German and in Greek, 1995
- The taxation of the gain from the transfer of a going concern Vs. the transfer of an intangible asset, article in Greek at the magazine: Dikaio ton Epiheiriseon kai Etaireion, 2002
- The new tax regime of Shared Service Centers in Greece, article co-authored with Aliki Lambropoulou at: Tax Notes International, 2006
- Griechisches Steuerrecht, co-authored with Vetta Zournatzidi at: Beck's Steuerberater-Handbuch 2010/2011
- Albania: Transfer Pricing-a risk management challenge for investors in Albania, article co-authored with Anisa Jasini, at: International Tax Review, 2011
- The debate over the fair share of tax, article in Greek at: Naftemporiki newspaper, 2014
- The intercompany transactions as a target of the tax audit authorities, article in Greek at: Kathimerini newspaper of 06.08.2017
- Apple, the EU Commission and the international tax cooperation, article in Greek at: Kathimerini newspaper of 13.08.2017.

He has delivered presentations in transfer pricing and broader international tax matters at various international and local conferences.

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BPSS LAW FIRM

## BPSS Attorneys at Law



**BPSS Law Office was established in 2016 by the merger of two local illustrious law firms that have been providing legal services internationally and domestically since 1989.**

Our practice extends to a wide range of legal areas including, without limitation, corporate, commercial and general civil law matters, M&A and financing transactions in various industries, energy law with focus on gas exploration, production and gas pipeline matters, litigation on domestic and European level, arbitration and employment.

We continuously endeavour to become familiar with and understand the business activities and corporate culture of the Hungarian and foreign clients operating in different sectors of the economy. Our attorneys combine the experience acquired in the fields of commerce and industry with the knowledge gained during their foreign studies and professional activities; they are thus familiar with the characteristics of the various branches of business at hand, in both domestic as well as foreign business environments.

Our colleagues have participated in numerous domestic and international transactions from the first stages through the final closure of the transactions. Knowledge of the business specialities and our experience in transactions, day-to-day legal matters as well as dispute resolution qualifies our firm to provide professional, creative and personalised solutions even on the most complex legal issues which are feasible and practical at the same time.

Our firm handles an extensive portfolio of litigation cases before ordinary Hungarian and arbitration courts, the Court of Justice of the European Union and the Constitutional Court of Hungary.

The clientele of our firm includes market leading multinational companies, small and medium-sized enterprises, private entrepreneurs as well as private individuals. In addition to the actors of the business sector, we provide legal services for the institutes of the Hungarian State.

We provide legal services in Hungarian, English, German and French languages in accordance with the needs of our clients.

We are an independent Hungarian law firm, however, during decade-long cooperation with foreign high-ranking law firms such as Norton Rose we have established a network of professional contacts in several European and overseas jurisdictions so that we are able to serve our clients outside Hungary as well.

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KNP LAW NAGY-KOPPANY, LENCs AND PARTNERS

KNP LAW



**Kornelia Nagy-Koppány is the founder and managing partner of KNP LAW Nagy-Koppány, Lencs and Partners. Over the years she has represented and advised multinational and international companies in the acquisition of Hungarian enterprises, advised investors on significant international transactions in the pharmaceutical, food, insurance, and telecommunication sectors, assisted clients to establish and successfully operate Hungarian business ventures, and consulted the Hungarian government on legislative matters.**

Dr Nagy-Koppány received her J.D. from Eotvos Lorand University Faculty of Law, Master of International Comparative Law from Faculté Internationale de Droit Comparé in France (Strasbourg), and LL.M. in Corporation Law from New York University School of Law in New York, NY. She recently obtained an International Business Management degree from Georgetown University School of Continuing Studies in Washington, DC.

Following her US law school studies Dr Nagy-Koppány served as a clerk to the Chief Justice for the US Bankruptcy Court for the Southern District of New York. She was the managing partner in the Budapest office of the largest Washington, DC based international law firm for 10 years before she established KNP LAW.

Dr Nagy-Koppány is a member of the Budapest Bar Association and the US District of Columbia Bar Association. She is the president of the Board of Governors of the Washington Foreign Law Society and a member of the Women Business Leaders of the U.S. Health Care Industry Foundation.

KNP LAW was established in Budapest in 2006. Under Dr Nagy-Koppány's leadership it has become the number one Hungarian law firm in the field of life sciences and pharmaceuticals. The primary objective of the firm is to negotiate, select, and implement the most suitable solutions in a highly regulated and frequently changing area of law. KNP LAW regularly collaborates with leading international law firms around the globe. Over the years the firm has built a stable and effective team and an international network throughout all practice areas, which include the following:

- Life Sciences and Pharmaceuticals
- Corporate and Commercial
- Intellectual Property
- Labor and Employment
- Civil Law and Litigation
- Public Assets and Procurement
- Reorganisation, Insolvency and Bankruptcy
- Banking and Finance
- Real Estate
- EU Law

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## HORIZON SOLUTIONS LTD.



**László Soós is the Managing Partner of the consulting firm of Horizon Solutions, which provides a wide range of tax and business services, focusing on international taxation, VAT and tax technology.**

László, founder of Horizon Solutions, graduated as an economist, is a member of the Hungarian economic association and has a tax advisory licence, registered by the Hungarian Ministry of Finance. László also possess a certificate in international business from Anglia Ruskin University and he gained work experience in London after graduated at the university.

As a specialist of expatriate taxation, and expert in the taxation of share plans, ownership structures, compensation and benefits, he provides international and Hungarian tax advice to foreign law offices, corporations and private clients concerning cross-border employments, buyouts, real estate ownership, investment in Hungarian companies, and establishment of foreign companies, subsidiaries and branches in Hungary.

László has also gained significant expertise in VAT and tax technology, where he advised clients in developing several tax technology tools to automate tax compliance processes to make them more reliable, easy and smooth. During such projects László provides not only advice, but takes project leadership and communication among the various stakeholders, if required. He also presented tax solutions on conferences, like Finovate Europe 2019.

Prior to founding his own consulting company, László worked for leading international advisory firms, including big four and second tier companies, where he also served as country leader in tax. During the 17 years László spent in the consulting industry, as senior manager, director and partner, he served leading international and Hungarian companies as clients.

László's in-depth experience in the above areas from the various firms in which he has practiced has given him a high-calibre strategic and practical approach to tax issues and this approach, together with the focus and dedication to the clients, sets the firm apart from others.

Horizon Solutions guarantees the effectiveness of the services offered through cooperation with qualified professionals and collaborators with specific skills set, always oriented to client satisfaction, who are guided by the partners in the choice of the best solutions in light of the contexts in which they operate.

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**Employment law is a complicated arena of relationships and contracts, so it is important for anyone entering that arena to have the backing of a trusted and intelligent legal mind. At AOC Solicitors, clients get just that. AOC Solicitors provides dedicated, expert employment legal advice that is tailored to each client's unique requirements. Working with employers, employees, and consultants, the firm offers a wide array of services including training seminars and an employment law hotline for employer clients.**

The Firm continuously works with passion and commitment in delivering unrivalled service to support its clients in navigating and surmounting whatever employment law issues they may face.

The Firm was ranked Leading Law Firm for Employment Law in Ireland by Legal500 within its first year. In 2018 and again in 2019 it was awarded International Client Choice for Employment Law in Ireland. The Firm won Leading Specialist in Employment Law 2019 – Ireland at the 2019 Corporate Excellence Awards and awarded the Employment Law Firm/ Team/ Lawyer of the Year at the Irish Law Awards 2019.

The scope of our services includes, advising private and public sector companies, international clients and individuals on contentious and non-contentious employment law issues, including termination of employment, redundancy, restructuring, equality issues and protected disclosures.

We represent our clients before employment law statutory bodies, regulatory boards, the Court of Appeal, High Court and Circuit Court and at Mediation.

The Firm further advises on the handling of grievance and disciplinary matters together with drafting and reviewing consultant and professional contracts and staff policies.

Qualified as a New York Attorney and a solicitor in 2001, Anne O'Connell, Founder and Principal, practiced employment law in various firms including the Chief State Solicitors Office, two top tier Irish law firms and in a small firm. She was also seconded into ESB Group for a year to cover its in-house employment law solicitor's maternity leave. Anne formed her own specialist employment law firm in 2017 and thus AOC Solicitors was born.

Anne is a member of the Law Society Employment Law Committee and the Employment Law Association of Ireland Committee. Anne also lectures and tutors on employment law in the Law Society of Ireland.

Ultimately, the success of both Anne and her firm is down to their unrivalled ability to offer clear advice and concise guidance for clients. Anne and her team represent their clients with high levels of quality and passion, proving themselves to be a truly invaluable asset to any client that comes their way.

## LAVELLE PARTNERS



The name Lavelle Partners is synonymous with innovative, trustworthy and focused legal services in Ireland. With over 30 years in business, the firm has built an unparalleled reputation for achieving results for clients on a wide range of legal matters. We specialise in several legal areas including:

- Banking
- Commercial litigation and dispute resolution
- Debt and asset recovery
- Employment
- Estate planning, wills and probate
- Insolvency
- Medical negligence
- Private litigation
- Property.

Our client base includes banking and financial institutions, global asset management companies, State bodies and multi-national corporations. While providing legal services is our focus, it's how we deliver them that sets us apart. This is particularly true of our Medical Negligence Team, lead by partner and Head of Medical Negligence, Avril Scally.

Avril has over 16 years' experience, specialising in medical negligence. She is recognised in the field as a leading practitioner for plaintiffs and as a 'go to' expert. She has extensive experience in high profile medical negligence cases and in representing clients in respect to tribunals and redress schemes such as the Hepatitis C Tribunal and the Surgical Symphysiotomy Payment Scheme. Avril is an active member of the DSBA Litigation Committee, the Action Against Medical Accident (AVMA) and the Association of Personal Injury Lawyers (APIL). She regularly chairs and organises seminars on topical medical negligence issues.

Our Medical Negligence team are experts in the management of all aspects of medical negligence claims. This includes initial consultation, full investigation to obtain the necessary documentation and records, instructing experts in other jurisdictions, mediation and client representation in the Courts. As mentioned, it's how we deliver our services that sets us apart. We work hard to understand our clients' individual needs, anticipating issues before they arise. Medical Negligence claims can be daunting, especially when you or your loved one is recovering from injuries. Lavelle Partners Medical Negligence Team aims to make the process as stress-free as possible for clients. We focus on the case, so you can focus on recovery.

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STUDIO LEGALE VILLATA DEGLI ESPOSTI E ASSOCIATI (VILDE)



**Avv. Andreina Degli Esposti is Founding Equity Partner, together with Prof. Avv. Riccardo Villata, of VILDE Law Firm.**

Her main expertise lies within the administrative law sector, where she specialises in building regulations and town-planning, public tenders, environment, project financing, M&A, independent authorities and arbitration. She also has a great deal of expertise in the sectors of procurement (also pertaining to the German legal system) and telecommunications.

VILDE Law Firm's practice covers all areas of public law with it specialising predominantly in: **litigation** before the administrative courts and the Italian Court of Audit, **environment**, assisting leading Italian **energy** companies on exploration, production, storage and distribution of natural gas, assisting major companies in the Italian oil and gas sectors, advising the predominant companies in the waste market, privatisations and financial transactions with public bodies, **public utilities**, the firm provides clients with influential opinions assisting with the structuring, documentation and completion of complex transactions, representing clients in **infrastructure** tender procedures and the implementation of public contracts, covered litigations and transactions with local public bodies (municipalities and regional governments).

Avv. Degli Esposti graduated magna cum laude in Law from the University of Bologna in 1984, having attended lectures at the Universities of Münster and Hannover. She enrolled to the bar in 1986, and has since built up a practice which covers both judicial (predominantly before the Regional Administrative Tribunals and the Supreme Administrative Court) and extrajudicial (stipulating agreements with Public Administrations and providing counsel in the administrative areas of M&A and joint ventures) work. She has also been involved in research and lecturing in the departments of Constitutional and Administrative Law at the Universities of Bologna, Milan and Pavia, publishing a number of essays and contributing numerous entries to legal encyclopedias. She has extensive experience as member of Arbitrator Boards and is currently part of the "Professional Network" of the online Administrative Law review "GiustAmm.it" and she is a member of the group "Giustizia Civile" (Civil Justice), co-ordinated by Professor Biavati of the University of Bologna. As well as being mother tongue Italian, Avv. Degli Esposti is also proficient at both English and German. She held seminars for the preparation of Lawyers and Magistrates, and she currently holds seminars on Building Regulations and Town Planning matters at Politecnico di Milano.

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## STUDIO LEGALE BRUSA SPAGNOLO TOSONI CARELLI



**Born in Milan, Italy on 14/9/1962.**

**He graduated from Università Cattolica del Sacro Cuore in Milan. He started his professional activity in the law firm of Professor Federico Stella, in Milan, where he has been working for more than ten years.**

In 2001 he co-founded the associated law firm "Studio Legale Brusa Spagnolo Tosoni & Partners".

During the course of his professional activity, he specialised in criminal law in the field of financial and corporate crimes (including laundering crimes, fiscal criminal law, bankruptcy), Public Administration crimes, intellectual property crimes and in general, in culpable crimes related to professional negligence (i.e. medical liability), and work accidents, corporate administrative liability (D.lgs. 231/01), environmental legislation, crimes related to privacy violation and protection of sensitive data.

In particular, he held the defence counsel position in the main criminal court cases of the past years such as: the court case for bankruptcy and market rigging by Parmalat; the court case for banking crimes by Banca Popolare di Lodi; the so-called "Telecom affair" case; the court case for bankruptcy against the Chiefs of Capitalia; and many trials related to environmental law and health legislation violations (in particular about asbestos exposition).

He co-operates with several Italian and international law firms (USA, UK, Switzerland and France) and he provides assistance and criminal counselling – as well as in relation to the above matters – also in relation to proceedings brought by CONSOB and Bankitalia.

He is a member of the American Chamber of Commerce in Italy and member of IBA (International Bar Association).

He regularly holds conferences on corporate administrative liability (ex D.Lgs. 231/01), criminal liability of companies' directors and statutory auditors, work accidents, trademark law and on public administration cases.

He provides consultancy activities about the corporate administrative liability (D.Lgs. 231/01), also participating in the drafting of the models for the prevention of crimes inside the corporation. He also provides consultancy activities for the preparation of the models for the prevention of crimes connected to privacy regulations.

He has been the supervisor president (ex D.Lgs. 231/01) of an international food/no food company, and continues providing legal opinions on 231 law and in general 231 crimes.

He speaks English and French fluently.

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**EY Law Italy – Studio Legale Tributario is well experienced in the field of personal data protection and privacy and for more than 20 years has been advising domestic and international clients on data protection compliance programs, drafting data protection policies and procedures and deploying projects involving personal data processing. Luigi Neirotti, leader of the practice and member of both the Milano Bar and IAPP, holds a CIPP/E certification and is a regular speaker at seminars and events.**

Mr Neirotti noted: “EY Law provides a wide range of personal data protection and data security services, including: GDPR compliance programs, policies and procedures dealing with personal data processing, opinions on planned activities or new services involving personal data protection issues, inspection and claims advice and litigation support.

“We are distinguished from the competition in that we provide a multi-practice approach that combines a variety of experts, including lawyers, IT risk advisers and forensic experts, who cover all of our clients’ legal needs. We design a customised approach to help clients achieve GDPR compliance. Our methodology includes: assessment of the as-is situation and gap analysis, design of the necessary solution, roadmap; and solution deployment and implementation.”

Speaking of some of the issues faced by clients in the field of data privacy, deputy leader Alessandra Pietroletti added: “EY Law has been chosen by numerous clients to manage their GDPR compliance programs, including performance of Privacy Impact Analysis and Risk Assessment. In particular, we assist clients in designing the new data protection governance, in direct marketing programs, loyalty programs and customer profiling. We have also been hired to design the data retention policy for many customers involving the processing of special data categories.”

Today, EY Law’s primary client base includes State government entities, the public administration, domestic and international corporations and groups across all industries, with a particular focus in the following sectors: banking and finance, insurance, public utilities, distribution, transportation, online selling and web-based services.

Moreover, EY Law belongs to EY’s Global Network and is a core member of EY’s international group of experts in personal data protection covering an extensive range of countries, all of whom participate in international projects with a common approach and methodology.

EY Law has also been awarded numerous engagements, with the most relevant ones including one of the largest European Banking groups and one of Europe’s leading online insurance companies, three Italian leading public utilities and one of the largest Italian transportation groups.

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## MONDINI RUSCONI STUDIO LEGALE

# MONDINI RUSCONI

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STUDIO LEGALE



**Having worked as a food lawyer since the industry's infancy, Giorgio Rusconi has gained significant experience in the field of food law, assisting Italian and foreign clients with food hygiene, labelling, additives, organic farming, geographical indications/destinations of origin, packaging, and responsibilities regarding food products and within the industry.**

Giorgio handles client contracts, including those for stakeholders within the food chain, ensuring regulatory compliance and advising on issues of Italian and European law.

Aware of the needs of multinational companies, Giorgio maintains close relationships with experts in different countries and provides assistance and advice on markets nationally and beyond. With relationships built over the years with these and other foreign colleagues, Giorgio helped establish FLN - Food Lawyers' Network Worldwide, in collaboration with Krell Weyland Grube, offering integrated legal services to multinationals in some 50 countries that are operating in the food industry.

To ensure that companies operating in the food industry have a wider range of services, Giorgio also works with a specialised laboratory capable of providing timely, individualized counter-analysis, as well as with a company specialising in the field of food audits.

He is the author, with Omar Cesana, of Guide to Food Law, which provides a broad and inclusive look at various aspects of food law in Italy.

In court, Giorgio handles all areas of civil litigation defense, centering on product liability and operators' obligations in the food sector. He helps clients protect their interests in disputes before authorities, and represents entrepreneurs and managers of food-related operations before the criminal court.

In 1996 Giorgio obtained a Higher Diploma in Comparative Law at the International Faculty of Comparative Law of Strasbourg (France) on a scholarship offered by the European Commission. He graduated with a degree in law from Università degli Studi di Milano, was admitted to the bar in 2000, and in 2014 he was admitted to practice before the Supreme Court of Cassation. He speaks Italian, English, and French.

### The Food Law Team

Mondini Rusconi Food Law Team, coordinated by Giorgio Rusconi, is composed of Omar Cesana, Giulia Cozzolino and Lavinia Romani, well-rounded and competent professionals, with solid theoretical background and extensive experience in managing client's requests with time constraints and highly effective results.

The team offers out-of-court advice and assistance in litigation with reference to all food law-related aspects, according to the principle "from farm to fork" which has been inspiring EU policy and legislation: from human consumption to animal feed, from special food to food supplements, from genetically modified products to novel food.

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GRIMALDI STUDIO LEGALE

GRIMALDI : STUDIO  
LEGALE



**Riccardo Sallustio has almost 30 years of experience as a banking lawyer in London and in Italy (as counsel at the European Bank for Reconstruction and Development and subsequently as a partner at Allen & Overy and at BonelliErede, where he also held the role of co-head of the Banking practice).**

He has developed specific expertise in several sectors of transactional banking and capital markets, including NPL single names, acquisition finance, real estate finance, distressed finance, high-yield and private placement issues, debt restructuring and M&As in the banking and financial sector. He has experience in a variety of real estate asset classes, with a unique track record in hospitality transactions. Riccardo provides assistance to lenders and arrangers, borrowers and issuers, private equity, hedge funds and debt funds in complex deals. He worked on landmark cross-border finance transactions in the Italian market such as the EdF put monetisation in 2002 which allowed the restructuring of Fiat, the automotive giant; the debt restructuring of Ferretti, the yacht maker, in 2012; and the distressed financing to Astaldi, the international construction group, in 2019.

**Ranking and Awards**

Riccardo Sallustio is considered as one of the major experts in Italian banking and financial law by the most important legal directories, such as IFLR 1000, Who's Who Legal, Chambers, The Legal 500, and The Guide to The World's Leading Banking Lawyers.

**Studies and Academic Experience**

- Solicitor before the Supreme Court of England and Wales, 2002
- Admitted to practice law in Italy (Avvocato), 1993
- Diploma in International Trade Law, Institute of European Studies, Turin, 1993
- LL.M., University of London, 1991
- Law Degree, University of Naples "Federico II", 1990

**Publications and other professional achievements**

- Co-author, Italian chapter of "Chambers Banking & Finance Second Edition 2019 Guide", 2019
- Co-author, Italian chapter of "International Comparative Legal Guide to: Project Finance 2019", published by the Global Legal Group, 2019
- Co-author, Italian chapter of the "High-yield Guides", published by IFLR, 2014
- Co-author, Italian chapter of the "International Acquisition Finance", First Edition, published by The European Lawyer Ltd, 2008
- He contributed to the drafting of the Italian law governed standard private placement documentation published by the Loan Market Association in 2017 (<https://www.lma.eu.com/news-publications/press-releases?id=138>).

**Grimaldi Studio Legale**

Committed to providing multidisciplinary legal assistance to clients, Grimaldi Studio Legale has developed a cross-departmental approach and avails itself of working groups composed of highly specialised professionals with an in-depth knowledge of both their reference markets and business mechanisms, with a view of finding solutions to the most complex and specific needs, while ensuring a service of the highest level.

The Banking, Finance and Insurance department is composed of professionals with a solid experience in the field of acquisition finance, real estate finance, debt capital market and NPL transactions, in addition their strong knowledge of other banking and finance instruments, and banking, finance and insurance regulations.

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STUDIO LEGALE ICHINO BRUGNATELLI E ASSOCIATI



**Partner at Ichino Brugnattelli e Associati, which he joined in 2006. Luca has acquired a strong expertise in employment law and labour law, social security issues and privacy-related matters through several and significant professional experiences in leading law firms both national and international.**

Luca provides both judicial and non-judicial assistance to clients.

An accomplished litigator, Luca represents client companies at court or through alternative dispute resolutions including negotiation, mediation, conciliation, and/or arbitration.

As legal adviser, he has taken part in extraordinary corporate transactions, focusing on labour law issues related to business transfer, restructuring / reorganisations and the consequent issues of staff reduction, the management of disputes and conflicts, whether collective or individual.

He regularly advises company clients on every aspect of the employment relationships, including terminations and the obligations of non-competition following thereto, and also constructive strategies to allow staff morale and performance to flourish, such as perks and benefits plans and employee incentive plans.

Furthermore, thanks to his competence in privacy law, he has recently assisted a number of companies with the implementation of the necessary measures to comply with General Data Protection Regulation (GDPR).

**Previous Experience**

Luca had previously practiced employment law for four years with other two internationally renowned leading law firms.

**Affiliations**

Admitted to the bar since 2006. He is member of Italian Labour Lawyer Association (AGI) and of International Bar Association (IBA).

**Legal Education**

J.D. awarded with First Class Honours in 2001 by Università degli Studi dell'Insubria

Italian native-speaker, fluent in English.

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ASTOLFI E ASSOCIATI STUDIO LEGALE



**Sonia Selletti graduated in Law from the University of Pavia in 1991. She is a member of the Milan Bar Association since 1994 and authorised to practice before the Italian Supreme Court of Cassation since 2007.**

She mainly works in the field of pharmaceutical and health law, cosmetic products, food supplements, medical devices (life sciences) and is a member of Supervisory Bodies of pharmaceutical and healthcare companies pursuant to Legislative Decree 231/2001.

She also provides judicial and extra-judicial assistance and consultancy to companies and trade associations that mainly operate in the pharmaceutical, medical devices, health food products and cosmetics sectors.

She has collaborated with the Faculty of Political Sciences of the University of Pavia, giving lectures as part of the administrative law course on procedures for the access to the market of medicinal products.

She carries out training activities at conferences and congresses in pharmaceutical and health fields, as well as at ECM accredited events for health workers.

She has been working with the Astolfi e Associati law firm, of which she is a partner, since 1995. She is the director in charge of the legal review "Rassegna di diritto farmaceutico e della salute", as well as the author of several publications, including: "La nuova governance della spesa farmaceutica - Una prima lettura "a caldo" della legge n. 145/2018", in Rassegna di diritto farmaceutico e della salute, 2019; and "EU Cosmetic Regulation: quality enhancement of consumer and environment protection, market development", in Bionanotechnology to Save the Environment, 2019.

**Astolfi e Associati**

Astolfi e Associati was founded by Antonio Astolfi in 1955. Fostering his original interest in international trade law he founded the law journal "Diritto comunitario e degli scambi internazionali" (EU law and international trade law). Later, in the sixties, he developed a strong interest in pharmaceutical and health law (life sciences), showing great foresight. In 1968, founded the law journal "Rassegna di diritto farmaceutico" (Pharmaceutical law) still edited today, after more than forty years, in its new version of "Rassegna di diritto farmaceutico e della salute".

This heritage is today the practice area of Astolfi e Associati, deployed from civil, labor, commercial and banking law to pharmaceutical, health and food law, proposing complementary and comprehensive services to clients to fully meet their needs for legal advice.

Astolfi e Associati advises Italian and foreign clients in both extrajudicial and judicial matters.

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COLLAS CRILL



**Kellyann is a partner at Collas Crill and heads the award winning International Private Client and Trusts practice in Jersey (STEP Legal Team of the Year (midsize) 2015/16). She has over 15 years' experience in private client work and is both a Jersey advocate and a solicitor of the Supreme Court of England and Wales.**

She acts for a range of professional trustees (local and international trust companies and bank owned trust companies), settlors, beneficiaries and ultra high net worth individuals. She advises on all aspects of Jersey law concerning wills, succession, foundations and trusts. Kellyann's work often involves assisting the Jersey dispute resolution team (in both non-contentious and contentious court applications, including variation, rectification and mistake applications), corporate and property teams, as well as the UK real estate team.

Kellyann was recently awarded Partner of the Year in the 2019 Citywealth Future Leaders Awards for the second time having also won in 2016. She was named as Inspirational Individual of the Year in the 2017 Citywealth Future Leaders Awards, and she is included in the latest edition of the Citywealth Leaders List. She is also one of Legal Week's Private Client Global Elite for 2017, 2018 and 2019.

She is currently nominated for a further four Citywealth Awards in 2019 and 2020.

Kellyann is a leading individual in Legal 500 and is ranked in Chambers and Partners UK 2020.

She has contributed to leading legal texts, including the Jersey chapter in the 'International Comparative Legal Guide to: Private Client 2019', the Jersey chapter in Butterworths LexisNexis 'Encyclopedia of Forms and Precedents', the Oxford University Press publication entitled 'The World Survey' and has most recently worked together with Jersey Finance to produce the Back to Basics Campaign on Jersey trusts and was interviewed by STEP on Philanthropy.

Kellyann is also a member of the Jersey Trusts Working Party, which is instrumental in developing the Jersey trust law.

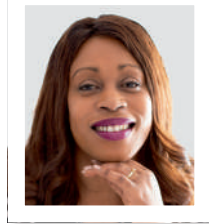
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**Jackye is co-founder of LEGALIS and heads the Dispute Resolution Management department.**

LEGALIS is a boutique law firm based in Luxembourg that advises both international and Luxembourg-based clients, companies, start-up and financial institutions. LEGALIS offers evolutive custom-made services and proactive legal solutions.

Jackye has been qualified as a Luxembourg lawyer since 2003 and specialises in employment law and business litigation. In her previous career, as a partner, she led the employment practice at an established Luxembourg corporate-oriented law firm. In the year 2017, she was awarded a prize as Best Social and Legal Partner.

Over the past 16 years, Jackye has distinguished herself by helping clients rethink their dispute cases and providing responsive, cost-effective and efficient solutions. She possesses a strong experience in complex and cross-border litigation, as well as a deep knowledge of the judicial procedures and system. More than the ability to solve problems, she shares her resolution and determination to resolve.

Jackye advises and represents LEGALIS clients in employment law, contract law, business litigation, civil proceedings and enforcement procedures.

LEGALIS is the association of three business lawyers, Sonia Bellamine, Élise Patelet and Jackye Elombo. We put our expertise in financial law, tax and dispute resolution, as well as our advisory role at the service of the human being behind each entrepreneur and investor. Because we understand their requirements, we decode and use law to meet legal needs, propose tailor-made solutions and ensure the sustainability of our clients' projects.

At LEGALIS, we aim to be different. We have earned our reputation for our "forward-thinking" spirit, for our innovative straightforward approach to the law and for the uniqueness of our legal advisory in the legal environment.

Our main values are honesty, decisiveness, integrity and resolution.

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## RJ GAITO LAW FIRM



**Ronnen J. Gaito has been recognised by our publication as a leading transactional lawyer and his firm was awarded the Global Law Experts award 2018 and 2019 for Private Equity.**

Ronnen's practice focuses on advising clients on private equity and venture capital transactions, mergers and acquisitions, joint ventures, corporate finance (debt and equity offering), international group reorganisations, fund formation, corporate governance matters as well as post transaction dispute resolution.

Ronnen's experience involves extensive negotiations of Series A and Series B financing for founders and venture capital firms, international group reorganisations for the purpose of optimising exit strategies and IPOs, debt facilities as well as negotiations of complex technology licensing agreements. He provides extensive Luxembourg law advice for major international law firms.

Ronnen's practice includes extensive experience of delivery of international legal opinions for equity and debt issuances, secured and unsecured debt transactions. He is a frequent panel speaker on International Legal Opinion Practice.

In addition to Ronnen's extensive Luxembourg law experience, he has acquired global international deal experience as a senior corporate counsel at SES S.A. (the world's largest satellite operator) and as corporate mergers and acquisitions counsel at the pharmaceutical giant, Novartis International A.G..

Ronnen is the founder of the law firm of RJ Gaito (2011) and the Luxembourg Chapter Chair of the International Section of the New York State Bar Association.

Ronnen was recognised by other publications such as "Who's Who Legal" and IFLR 1000 as a prominent transactional lawyer.

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**Denitza Dimitrova is the managing director of DD Consultus. She is a member of the International Association of Gaming Advisors (IAGA) and contributed to the chapter on Bulgaria in a recent ICLG publication.**

DD Consultus is based in Malta and it specialises in the online gaming industry, online payment processing and the related services thereto.

DD Consultus offers senior international gaming consultancy to all sectors of the gaming industry, including but not limited to online gaming, land-based Casinos and arcades, software and platform providers and gaming machines manufacturers. Our gaming practice encompasses all aspects of gaming law, including licensing, corporate, legal and financial compliance, acquisition, mergers and development. Our consultants have previously occupied strategic posts in the Malta Gaming Authority (MGA) for a number of years and with their expertise in the gaming industry, provide tailor made solutions and consultancy to our gaming clients, locally and internationally.

DD Consultus professional services also extend to the provision of services in the field of online payments and the acquisition of financial institutions and electronic money licences in Malta, as well as consultancy to online payment processors.

The firm distinguishes itself through its reliability, professional service and its ability to deal with matters in a shorter timeframe than other service providers.

The firm was awarded Best Online Gaming Consultants 2019 by Global Law Experts.

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MARGETSON LAWYERS



**Margetson Lawyers work in the areas of Offshore Energy, (machine) construction, shipbuilding and commercial law.**

In these areas, they advise their clients on all types of contracts (e.g. Design and Build, EPCI, installation contracts, charter parties, pre-bid agreements, joint venture agreements etc. etc.). Margetson lawyers have a vast amount of litigation experience, both in courts and in arbitration.

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ABCOR



**Abcor is a full service design and trademark agency, founded in 2007 and specialised in legal advice on the protection of Intellectual Property rights. We aim to provide short, clear-cut and practical advice. Besides the legal side of a case, we also focus on other business aspects such as marketing, social media and consequences for product launches.**

We are Certified European Trademark & Design attorneys, most of which have previously worked in-house in corporate environments (such as advertising, fast moving consumer goods, ICT and pharmaceuticals) therefore our approach is more business oriented, practical and hence understandable for our clients.

Abcor provides a wide range of services in the area of goodwill protection. Primary activities are: strategical advice related to the use and protection of trademarks, designs, internet, social media, domain names, online counterfeit and copyright.

We strive to share our skills and experience with clients. For this reason a quarterly newsletter is being sent out to our clients and agents, we keep a weblog and frequently publish articles and editorials in the media. Furthermore, our attorneys regularly teach courses for the Benelux Association for Trademark and Design Rights, Universities of Applied Sciences and Chambers of Commerce.

Abcor is an independent Dutch office working worldwide together with our extensive national and international network of IP specialists. This way we can provide the best possible solution in the most economical way.

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## KEIJZER DRIJER PRIESTER &amp; VAN DER STOEL



**Hans graduated in Dutch tax law, specialisation international tax law and Dutch law, specialisation corporate law from the Erasmus University Rotterdam in 1997.**

#### **Work Experience**

Hans was admitted to the Rotterdam Bar in 1997 and worked for Loeff Claeys Verbeke / Allen & Overy in Rotterdam and Amsterdam (Jakarta July-October 1999).

He worked for NautaDutilh from 1 February 2000 until March 2006. Hans joined Keijzer Drijer Priester & van der Stoel as a partner in April 2006.

Hans focuses his practice on the area of international tax. He is experienced in different aspects of international taxation, including tax planning, M&A, private equity and venture capital, finance transactions, CIT, VAT, public benefit institutions, and transfer pricing, as well as corporate debt restructurings and insolvency. His clients include several oil & gas, listed, and privately owned companies. Hans also advises different types of funds on their Dutch and international tax position.

He is a member of the Kazakhstan and Indonesia Desk within Keijzer Drijer Priester & van der Stoel.

#### **Affiliations**

Hans is a member of the Dutch Association for Tax Counsels (NOB), the Dutch Association for Attorneys (NOVA), and the International Fiscal Association (IFA).

He acted on a regular basis as visiting lecturer at the University of Nijenrode Breukelen, MBA International Tax Law from 2000 up to and including 2005. He also acted as visiting lecturer at the University of Indonesia, International Tax Law, in December 2005.

Hans is author of several articles on Dutch corporate income tax and international tax treaty laws.

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A.G. DA CUNHA FERREIRA, LDA



**A.G. DA CUNHA FERREIRA LDA is an Intellectual Property Office the services of which aim at the maintenance, the surveillance and the defence of the Intellectual Property rights.**

These rights are namely, Patents of Invention, Utility Models or Designs, Trademarks and other distinctive commercial signs, Copyright, Designations of Origin and Geographical Indications, New Plant Varieties and Domain Names.

We provide a wide and varied range of Intellectual Property services based on the most modern technologies.

We provide services to our clients in 52 countries, through specialised correspondents.

We have a very significant number of clients working with our office for more than a hundred years.

Our long experience of over more 140 years justifies our clients continued trust.

A.G. da Cunha Ferreira has been indicated by the publication MANAGING INTELLECTUAL PROPERTY, as one of the three best Intellectual Property Offices in Portugal, being considered as one of the Top Tier and is also considered as a PME leader on a Portuguese level.

We are members of several domestic and international organisations related to Intellectual Property.

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**António Borges Pires was born on 2nd November 1962. He graduated in Law from the “Universidade Católica Portuguesa” and holds a Master’s Degree in Law from the “Universidade Lusíada de Lisboa” with a thesis on “A Concordata – Uma providência de recuperação de empresas” (“Concordata” – A measure for Runaround Management).**

He was a lecturer in Civil and Commercial Law at the “Universidade Lusíada de Lisboa” and teaches Contract Law and Company Law for post-graduate degrees. He has presented papers and participated in various national and international conferences.

He is founding and naming partner of ABPA and has been registered in the “Ordem dos Advogados” since 1988, and is a member of APODIT (Labour Law Portuguese Association) and the AIDA (Association International du Droit de l’Assurances).

**Specialist areas:** Labour Law; Commercial and Company Law; Insurance Law; Civil Law and Commercial Litigation.

He was a member of the High Judges Council (2011-2016).

**ABPA**

ABPA is a law firm having its origin in the long lasting experience of more than 20 years of close common working of its partners.

They added to that experience the nerve and capacity to innovate of younger lawyers that gladly accepted to share this constant and renovated challenge that is the practice of law and legal support in the 21st Century.

The experience, knowledge and willingness to innovate are brought together in order to provide law practice characterised by rigour, pragmatism and competence.

ABPA is an independent law firm that stakes in the quality of the services rendered by all its members and in preventive consultative advocacy, through a constant, effective and strong relation with clients.

For all these reasons, we are proud of the loyalty of all our clients. In ABPA we enjoy our work and our work is limited to law practice.

ABPA is able to swiftly and efficiently reply to their clients in all legal matters, through its team of partners, associates and collaborators and, in certain very specific areas, prestigious specialists, particularly Law Professors.

The firm provides labour law services in relation to: labour disputes; contracting; termination of labour agreements and negotiation in the case of individual or collective disputes.

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ANTÓNIO DA COSTA BASTO - ADVOGADOS

**ANTÓNIO DA COSTA BASTO -  
ADVOGADOS**



**António da Costa Basto is the founding partner of the  
Lisbon based law firm António da Costa Basto – Advogados.**

- Since 1986 is legal adviser and lawyer of Portuguese and foreign insurance companies based in Portugal and abroad.
- Legal adviser and lawyer of foreign citizens who have suffered accidents in Portugal, mostly British citizens. Since 1994 collaborates with several English law firms both in cases in the Portuguese jurisdiction and in the English jurisdiction, as legal adviser and expert, occasionally attending English Courts for giving evidence on Portuguese law.
- Member of AIDA – Association Internationale du Droit d’Assurances (International Association of Insurance Law).
- Member of the General Board of PEOPIIL – Pan European Organization of Personal Injury Lawyers, based in the United Kingdom, and its representative for Portugal.
- Author for Portugal of the national report on “Personal Injury Compensation in Europe” (Kluwer, 2003), a comparative study involving 18 jurisdictions.
- Author for Portugal of the national report on Fatal accidents & Secondary Victims” (xpl law/xpl publishing, 2005), a comparative study involving 18 jurisdictions.
- Fluent in English, French and Spanish languages.

The law firm provides other services in civil, commercial and criminal law.

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MARES & MARES

**MAREȘ & MAREȘ**  
AVOCAȚI



**Mihai Mares is Managing Partner of Mares & Mares and leader of the White-Collar Crime practice.**

Mihai's practice focuses exclusively on the criminal defense of senior executives, entrepreneurs, major industrial groups, financial institutions, as well as large international and domestic companies, in a wide range of matters involving accounting, financial, securities, and tax fraud, in addition to bribery, antitrust or money laundry cases.

Mihai holds a PhD in criminal procedure at the Legal Institute of the Romanian Academy. Described by The Legal 500 (2009) as "an energetic legal brain", The Legal 500 (2017, 2018 and 2019 editions) listed Mihai Mares as a Leading Lawyer in disputes (White-Collar crime), naming him 'one of the top White-Collar Crime lawyers in Romania'.

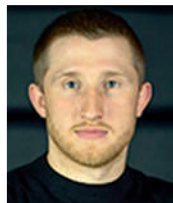
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## KRIVTSOV AND PARTNERS



**KRIVTSOV AND PARTNERS**  
LAW COMPANY



**Vladimir Krivtsov**  
General Director

**Krivtsov & Partners is an international expert group of companies in the field of intellectual property. Our team is a close-knit team of lawyers, patent attorneys, analysts and specialists in various fields of science and technology. Our clients all over the world use comprehensive solutions in legal support on intellectual property issues.**

### **We specialise in:**

Intellectual Property Law - we offer comprehensive support and support for all intellectual property in the Russian Federation and internationally. We help our clients register, manage, commercialise, legally formulate their innovations, and secure the IP side of the business.

Protecting intellectual property and resolving complex disputes - we specialise in resolving complex cases, helping our clients protect their rights and interests in Russia and internationally.

International patent analytics and patent landscapes, patent intelligence and evaluating the effectiveness of innovations - based on the analysis of patent research and taking into account the interests of the Customer, we help to make an informed decision about the direction of research or investment prospects, new areas of technology application, we help to assess the risks, potential and prospects of the project, analyse the activities of competitors and find suppliers. We have representatives in the following countries: Ukraine, Kazakhstan, Belarus, China, USA, Canada, countries of the European Union.

### **Vladimir Krivtsov**

Higher legal education.

Postgraduate student of the Russian Academy of Intellectual Property (protection of intellectual property).

Has been having practice in the field of intellectual property protection since 2009.

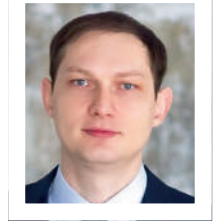
Gives lectures for lawyers on the intellectual property protection matters in Russia and the whole world.

Recipient of certificates from the World Intellectual Property Organization in the field of international patenting, the basis of intellectual property in the world.

Practice: under his leadership more than 3000 various objects have been applied for obtaining security documents, over 300 disputes in this area have been settled.

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## VASILIEV KLEIN USOV LLC



**Artem Usov joined Vasiliev Klein Usov in 2017. He practices Russian law in the areas of corporate and business structuring, dispute resolution, taxation, and labour matters and assists international companies in finding legal advantages in the areas of his expertise. Being one of the name partners of the firm, Mr Usov adds a unique approach to solving clients' issues and accommodating clients' needs. For more than 10 years, he has worked as a partner at Hellevig, Klein & Usov and Awara Law. He was one of the co-founders of Hellevig, Klein & Usov in 2005.**

Mr Usov is an expert in structuring complex venture capital transactions including, inter alia, establishing corporate structures and contract arrangements for start-up projects and advising his clients on exit strategies and providing comprehensive legal support in mergers and acquisitions.

Mr Usov's educational background is from New York University School of Law and Tax Academy of the Russian Federation. He is a frequent speaker at events and also is an author of legal articles and books. He is a native Russian speaker and is fluent in English.

#### **Vasiliev Klein Usov**

Vasiliev Klein Usov provides Western-compliant legal advice that empowers clients to achieve their business goals and maximise shareholder value. The firm strives to help clients understand in the first instance their company's business needs and try to provide a customised legal road map that is at the same time most cost effective both in legal consulting terms as well as business resources; while meeting global and local compliance laws and norms.

The firm advises on all the aspects of VC investment and exit strategies. It assists companies with: legal due diligences, technical due diligences, financial audits (through its partner companies), drafting relevant term sheets, shareholders' agreements, share purchase agreements, closing documents, etc., and relevant filings.

The firm is the successor of Podolsky, Vasiliev & Klein and was created after Mr Usov joined the firm in 2017. The firm's lawyers have been practicing Russian law since 1995 and know what it is like to work in Russia's fast changing legal climate and with diversified clients' needs. It is also a member of the international association of law firms IBLC.

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## KETNER, LEGAL CONSULTANCY, REPRESENTATION AND PROTECTION, LTD.



**Meti Ketner is a devoted and passionate Slovenian lawyer, worldwide oriented, a businesswoman, the founder and the CEO of KETNER® Ltd, a patent attorney.**

Being a trademark and design attorney, specialised in patents, she represents clients before Slovenian Intellectual Property Office, the European Union Intellectual Property Office and the World Intellectual Property Organization, as well as in negotiations for the coexistence of intellectual property rights. She is a member of AIPF Boutique Practice Committee in the US and a mediator, arbitrator, negotiator and ombudsman at Federation of Integrated Conflict Management FICM with the seat in India.

Coming from Slovenia, a country at the crossroads of different business, legal and cultural systems, Meti Ketner knows that a good future can only be built on creativity and mastery of her profession. She is aware that intellectual property is constantly evolving and keeps herself and her team up-to-date with the newest developments in intellectual property protection, in technologies and businesses. She strives for high-quality tailor-made services for her clients and goes the extra mile to secure her clients' intellectual property rights and business interests. With this vision she established her company KETNER® in 2008 with a focus on industrial property protection (patents, supplementary protection certificates, industrial designs, trademarks, sound trademarks, geographical indications etc.) and offers a comprehensive and strategic approach to the intellectual property challenges of current and future times, both to corporations, small and medium-sized enterprises and individuals.

KETNER®'s professional approach comprises a personal touch for each particular client, a focus on the future, in-depth analysis of clients' issues and needs with a problem-solving focus to provide optimal protection of client's intellectual property - including inventions, innovations, trade secrets, technical and engineering know-how, business activities branded by distinctive signs and innovative industrial designs - and tailor-made IP searches and monitoring, IP evaluations, legal advice and expert reports in the field of industrial property rights and beyond. This win-win approach is manifested in KETNER®'s protected intellectual property rights that reflect the creativity and originality of its owners.

To strengthen its market position and flexibility with technological developments, KETNER® represents its clients in intellectual property proceedings during acquisition, registration, maintenance, and enforcement of industrial property rights at the national, European and international level.

Prior to practicing law in her own company, Meti Ketner built her expertise by working for the larger Slovenian professional legal offices, institutions of public importance and within the framework of international projects with great importance for Slovenia.

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LAW OFFICE PETEK & NOVAK, D.O.O.



**Law office Petek & Novak is specialised in digital, internet and media law. Marko Petek, founding partner, has a PhD in and is specialised in internet and media law. Law office Petek is also specialised in contracts negotiations and disputes negotiations.**

Marko Petek and Mojca Novak, as partners, have experience in different professions and educations/trainings, mediation and negotiations.

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**Gilles Thieffry is an international finance and business lawyer with 30 years experience. He has been a partner in major law firms and is a specialist in structured finance and commodity finance, with experience in the oil industry. He is an independent non-executive director of companies (both listed and not listed) and has recognised academic achievements.**

**QUALIFICATIONS**

- Solicitor, Law Society of England and Wales
- Attorney and counselor at Law, New York bar
- Avocat au Barreau de Genève
- Avocat à la Cour, Ordre des Avocats de Paris

**PROFESSIONAL BACKGROUND**

**Partner and founding partner** (2007 to date) - GTLaw

**Partner** (2004 to 2007) - Pestalozzi Lachenal Patry, Geneva, Switzerland - Partner specialised in finance. Practice covers commodity finance, structured finance and M&A.

**Head of the Legal Department**, Member of the Executive Committee (2002 to 2004) - BNP Paribas, Geneva, Switzerland.

**Partner, Global head of Capital markets.** (2001 to 2002) - Andersen Legal, London, UK - Joined to create the global capital markets practice of Andersen Legal, part of Arthur Andersen. As a result of Enron, Andersen Legal was disbanded in the UK in June 2002.

**Partner, Head of ISG** (1995 to 2001) - Norton Rose, London, UK - Partner. Established this top 20 City law firm in capital markets, derivatives and securitisation.

**Head of Legal Department** (1992 to 1995) - BNP Capital Markets Limited, London, UK - Head of legal department in charge of documenting the activities of BNP Capital Markets.

**Counsel** (1992 to 1992) - EBRD, London, UK - Lawyer in the Office of the General Counsel (OGC).

**Director** (1988 to 1992) - UBS Phillips & Drew, London, UK - Director and deputy-head of the Corporate Finance transaction management team.

**Officer** (1987 to 1988) - Credit Suisse First Boston, London, UK - Joined the transaction management team as a lawyer.

**Non-executive director** of several companies (listed and unlisted) in the commodities sector.

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RAPPOLD KÖHLI ATTORNEYS AT LAW LTD

RAPPOLD  
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**Simone Köhli Müller is a partner at Rappold Köhli Attorneys at Law Ltd. She received her law school degree (equivalent to J.D.) from the University of Freiburg, Switzerland, in 2005. She was admitted to the bar of the Canton of Zurich and Switzerland in 2008. She received her Swiss Fund & Asset Management Officer FA/IAF qualification in 2014.**

Ms Köhli Müller has worked as a corporate lawyer ever since her bar admission. Her practice areas are corporate law (including employment law), M&A, private equity and real estate, as well as all contracts regarding such practice areas, and litigation in the mentioned practice areas.

“Throughout the years of experience, I have developed excellent knowledge in drafting any and all contracts in the mentioned practice areas,” she said. “I can advise my clients on their needs, provide them guidance, and protect their interests, by understanding the big picture, seeing possible obstacles/problems, and solving them beforehand.”

Discussing how she distinguishes herself, Ms Köhli Müller noted that “advising clients with perfect knowledge on Swiss Law is mandatory and given.” She added that, due to her entrepreneurial background, she provides her clients with business-oriented advice. She describes herself as a problem solver, detecting issues before they arise. She represents her clients’ interests with passion and dedication, and takes pride in her punctuality and reliability.

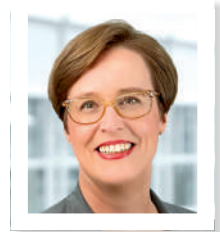
**Memberships:** Zurich Bar Association (ZAV), Swiss Bar Association (SAV)

**Publications:** Unabhängige Vermögensverwalter – Damoklesschwert der Regulierung, at Rappold Köhli Attorneys at Law Ltd . Insights Octobre 2014 / Handlungsspielraum bei der ordentlichen Kapitalerhöhung, at Jusletter of March 22, 2010, co-author.

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DE LA CRUZ BERANEK ATTORNEYS AT LAW



**Experience**

**Since 2012 - Partner, De la Cruz Beranek Attorneys at Law. IT contracting and special outsourcing for banks, data protection project for a medical technology company, management of digitisation projects for a major property management and marketing company**

2001-2012 - In-house Legal Counsel, SWITCH; long-standing in-house legal counsel of the leading Internet, technology and telecommunications company providing services to Switzerland's higher education landscape and telecommunications services to the Swiss Internet community, establishment of a legal service, legal management process optimisations, major role at SWITCHaai and takedown process for phishing/malware domain names

1998-1999 - Employee in the tax division at one of the world's three largest tax, auditing and legal advice firms

**Professional Education**

Since 2018 - Certified Information Privacy Professional (CIPP/E)

2014 - In-house data protection officer certificate

2011 - Executive MBA HSG, University of St. Gallen

Since 1998 - Lawyer and notary of the canton of Zug

1998 - Specialisation semester: intellectual property rights as part of the LL.M. Int. Commercial Law

1996 - Studied in Fribourg. Licenciata in both legislations with an additional degree in European law, bilingual rating (German/French)

**Main Areas of Expertise**

- Data protection / data security
- IT law / digital business
- Internet / e-commerce / social media
- Cloud outsourcing
- Artificial Intelligence (AI)
- Commercial law and contract law

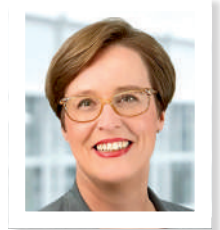
Languages

- German
- English
- French
- Italian

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ZURKINDEN + PARTNER



**Areas of Practice**

Corporate and commercial law, succession law, foundations, relocation of private clients

**Focus of Activities**

- Contract and commercial law
- Civil law
- Employment law
- Company law
- Divorce law
- Law on associations, endowments and foundations
- Real estate law

**Languages:**

- German
- English
- French

**Professional Career**

Independent practising lawyer in Berne, Switzerland since 1997; honorary positions held in various charitable organisations; former head of the legal department of a global bank (1989–1996) and former Managing Director of SwissFoundations, the Association of Swiss Grantmaking Foundations (2001–2004), on a mandate basis.

**Education**

Jurisprudence Studies at University of Berne, Attorney-at-law degree, Admitted to the Bar since 1987

**Memberships**

- Swiss Bar association SAV
- Bernese Bar association BAV

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**Partner & Owner**  
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BORGHİ ADLER TÖNZ AG



**Denis Oliver Adler specialises in environmental, construction and real estate law. He advises private as well as public clients in the whole range of environmental law (contaminated sites, noise, waste, air quality, landscape and water protection, major accidents and environmental liability) and represents their interests both before domestic courts and administrative authorities. He has over 10 years' experience in environmental law and is one of the leading lawyers in this field.**

From 2006 to 2008, Denis Oliver Adler was a scientific assistant at the University of Zurich, focusing on spatial planning, construction and environmental law. From 2008 to 2009 he worked as a lawyer at the environmental law division of the administration of the Canton of Zurich. Denis Oliver Adler obtained his PhD (University of Zurich) with a doctoral thesis on environmental law in 2011 and has been practicing law as an attorney since 2012. In addition to his work as a lawyer he is the author of several publication and has regular speaking engagements.

**Background:**

- 2005: law degree at the University of Zurich
- 2006-2008: Assistant in spatial planning, construction and environmental law at the University of Zurich
- 2008-2009: Lawyer at the cantonal administration (environmental division)
- 2009-2011: Lawyer at a corporate law firm
- 2011: Award of doctorate, dissertation "The Relation between the Polluter Pays Principle and Liability in Environmental Law"
- 2012: Bar admission in Zurich

**Memberships:** Zurich Bar Association; Swiss Bar Association; Construction Law Group of the Zurich Bar Association; Association for Environmental Law (VUR).

**Other Activities:** Conducting the WEKA seminar "Legal aspects of planning and construction supervision" together with Xavier Borghi and Stefan Tönz.

**Publications and expert opinions (selection):**

- Precautionary prohibition against unapproved use [PBG aktuell 3/2019, pp. 35]
- The use of administrative assets in connection with privatisation – in particular consideration of the water supply systems in the Canton of Zurich (in collaboration with Stefan Tönz) [ZBI 118/2017, pp. 355]
- Current developments in contaminated sites law: new decisions of the Federal Supreme Court [URP 5/2016, pp. 509]
- Supply lines of private corporations in public ground (in collaboration with Stefan Tönz) [PBG aktuell 3/2016, pp. 5]
- Expert legal opinions: Privatisation of water supply – The use of public funds and property in the context of founding and operating a water supply corporation in the Canton of Zurich; legal opinion for and on behalf of the environmental division of Canton Zurich; 22 January 2016.

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**Fax: +41 44 533 55 04**  
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## BEKER GUIRAMAND SEPE

Tax & Legal



**Julien is highly skilled in advising wealthy individuals, family businesses and entrepreneurs on complex wealth, tax and succession planning, including domestic and international estate planning, estate administration and executorships.**

He assists his clients in estate planning by structuring and preparing wills, succession agreements, prenuptial agreements, donations or gifts, constitutive deeds and articles of association for foundations, the setting up of trusts and of family offices.

He also represents his clients in the context of inheritance disputes before the Swiss courts and authorities.

As a tax specialist, Julien provides comprehensive advices regarding income and wealth tax, estate and gift taxes, real estate tax and social security. He regularly advises families in their relocation, wealth structuring, charitable projects, investments and the transmission of the family assets to the next generations.

Julien represents clients in various legal matters before tax authorities, fiscal courts and other administrative and customs authorities.

**Practice areas:**

- Family and inheritance law
- Swiss and international taxation
- Wealth and estate planning
- Private client / family office

**Education:**

Geneva bar exam;  
Certificate of advanced studies in legal professions;  
University of Zurich, Master of Law, magna cum laude;  
University of Geneva, Bachelor of Law.

**Languages:**

French, English, German, Spanish.

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EVERSHEDS SUTHERLAND LTD

# EVERSHEDS SUTHERLAND



**Peter Haas is a founding partner of Eversheds Sutherland in Switzerland and managing partner since September 2013. His practice areas are national and international litigation as well as employment and contract law. Peter has a particular expertise in insurance and liability matters. He is the head of the litigation team at Eversheds Sutherland Switzerland. His prior experience includes several years as an in-house counsel in the claims department of one of the largest Swiss insurance companies as well as an associate attorney in a business law firm.**

Peter studied Law at the University of Berne and was admitted to the bar in Switzerland in 1994. He holds an LL.M. in European law, private international law and arbitration from the University of Essex (UK).

Peter is a member of the executive board of the Bar Association of the Canton of Berne and a member of the Swiss Bar Association. He is a member of the IBA's insurance committee, its negligence and damages as well as its litigation committee. He is also a member of the Swiss Society of Civil Liability and Insurance Law and its committee AIDA Swiss Chapter, the British-Swiss Chamber of Commerce (BSCC) and the American Law Society.

## Independent Comments

Peter is recognised by Legal 500 and Who's Who Legal.

WWL says: Peter Haas is a "very active" lawyer in the insurance and reinsurance field, with extensive experience in liability litigation.

## Selected Publications

- Class & Group Actions Annual Review, Peter Haas, chapter regarding Switzerland, Financier Worldwide, 2019
- ICLG to: Class & Group Actions 2019, Peter Haas, A practical cross-border insight into class and group actions work, chapter regarding Switzerland, Global Legal Group, 2019
- International Insurance Law and Regulations, Oxford University Press, 2019
- Der Umgang mit Unternehmensrisiken und ihre Versicherungsdeckung, Peter Haas, Barbara Klett, schulthess manager handbuch 2018/2019
- Facilitated right of recourse: The requirement of fault in the recourse of the insurers against loss or damage of property and personal risk falls away, Peter Haas, Barbara Klett, Newsletter Eversheds Sutherland, 2018
- ICLG to: Insurance & Reinsurance 2018, Peter Haas, Barbara Klett, A cross-border insight into insurance and reinsurance business, chapter regarding Switzerland, Global Legal Group, 2018

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PROSPERO LAW FIRM



**Prospero Law Firm was founded by Andrea Amedeo Prospero in 2003. The firm's headquarters are located in Lugano, in the South of Switzerland. Thanks to the help of competent professionals, we support our clients through informed and strategically convenient solutions.**

Prospero Law Firm covers different areas of the law with the core business in tax law, communicating in Italian, French, German, English and Russian. Prospero Law Firm has a perfect knowledge of the Swiss Financial Center.

The founder, Andrea Prospero, graduated in Law at the University of Bern and obtained the Attorney-at-law degree in Lugano in 2000. He has held important positions as tax and legal manager in international advisory companies (Arthur Andersen, KPMG in Bern, Zurich, Lugano and Geneva).

He is member of numerous boards of directors for Swiss and foreign companies, taking care of both the corporate and tax issues. He is also active in boards of foundations and societies with humanitarian purposes, for which he usually obtains a tax exemption under Swiss Law.

Mr Prospero's main legal skills are in corporate and tax consulting, Swiss and international, with significant experience in the relocation of individuals and companies to Switzerland and negotiation of advantageous tax rulings with the Swiss tax authorities.

The other senior professional at Prospero Law Firm is Enrico Germano, who graduated in Law at the University of Fribourg.

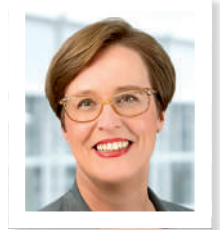
He conducted his lawyer's practice in Geneva, graduating in International Law from the University of Brussels and the International Court of Justice in the Hague, too. He obtained a Master in Communications at the University of Milan and a Master in Compliance Management at the Centre for Banking Studies of Lugano.

He was the chief of the Recovery Management Office and the legal department of two top Swiss banks in Lugano for five years and subsequently became substitute judge and deputy director at the office in charge of executions and bankruptcy procedures at the Department of Justice for seven years, when he also assumed the function of president of the Child and Adult Protection Authority Commission.

**Andrea Amedeo Prospero**  
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DE LA CRUZ BERANEK ATTORNEYS AT LAW



**Experience**

**Since 2012 - Partner, De la Cruz Beranek Attorneys at Law. IT contracting and special outsourcing for banks, data protection project for a medical technology company, management of digitisation projects for a major property management and marketing company**

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**Switzerland**  
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KENDRIS LTD.

# KENDRIS

PERSONAL | INDEPENDENT | DIGITAL



**Jessica Schädler specialises in advising private clients and (U) HNWI families in international succession and asset protection planning. She has gained more than 10 years of relevant experience in the fields of trustee and corporate services in Liechtenstein, Luxembourg and Switzerland.**

At KENDRIS Ltd., Jessica leads the Trustee, Directorship and Fiduciary Services team and is also responsible for the operational quality assurance, compliance, risk and governance monitoring for international trusts and corporate structures.

#### Focus Areas

- Corporate and other private wealth structures
- AMLA, FinIA
- Offshore compliance and regulations (economic substance requirements, UBO registers)
- Governance, risk and compliance for private wealth advisors
- Family Governance

#### Education

- Since 2019 ongoing – Doctor degree/DBA, Middlesex University UK (thesis on Governance, Risk and Compliance for Private Wealth Advisors)
- 2019 – STEP Advanced Certificate in International Trust Disputes
- 2019 – MSc Law and Private Wealth Advice, University of Law, UK
- 2015 – STEP Diploma in International Trust Management, TEP
- 2014 – Certificates in International Taxation and in Corporate Tax, Chamber of Commerce, Luxembourg
- 2010 – BA Social and Cultural Anthropology, University of Vienna, Austria
- 2003 – Vocational Baccalaureat with specialisation in Fiduciary Services, Liechtenstein

#### Publications

- Trust Quarterly Review Q4 2019: “Challenges in the implementation of a Swiss trust law”
- Private Wealth Advising Blog, KENDRIS Ltd.
- Private Magazine Q2/2018: Umfassende Unternehmensnachfolge

**Jessica Schaedler**  
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**Dr Cigdem Ayozger Ongun has extensive experience in the technology, media and communication (TMC), data protection & privacy law, financial technology and e-commerce markets in Turkey and also in corporate law and competition law.**

Dr Ayozger Ongun is the founder and the managing director of the law office, SRP-Legal, in Istanbul Turkey. Before SRP-Legal, she spent over 10 years working for Turkcell Group as chief legal & regulation strategies officer, head of group regulation policies respectively. Up to today, she provided legal consultancy and regulatory strategy consultancy in various matters and became experienced in different types of consulting such as preparation of all kinds of draft regulations, licensing and regulatory compliance.

Under SRP-Legal, Dr Ayozger Ongun has been providing not only legal services in her experience areas of law but also counseling in compliance and regulation strategy, to the sector leaders, local and multinational companies.

Dr Ayozger Ongun obtained her PhD degree in law on data protection and privacy from Istanbul University and her LL.M. (Master of Law) degree on competition law from both her Istanbul University and London School of Economics studies.

Besides, Dr Ayozger Ongun is also an asst. professor of Bahcesehir University lecturing on personal data protection law and mentor of Bahcesehir University Istanbul Blockchain and Innovation Center.

She is the writer of the Personal Data Protection Law Book, 2nd extended Edition.

Furthermore, Dr Ayozger Ongun is currently mentoring at Endeavour Turkey, at the Advisory Board, member of the FintechTime Magazine and a member of International Association of Privacy Professionals (IAPP), International Institute of Communications (IIC), Turkish Industry & Businessmen Association (TUSIAD), Turkish Informatics Industry Association (TUBISAD), Turkey Informatics Foundation (TBV) and Blockchain Turkey Platform (BCTR).

**Att. Dr Ayse Cigdem Ayozger Ongun – PhD, LL.M**  
**Founder - Managing Partner**  
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**Ms Piyal mainly deals with fin-tech, data protection/privacy, technology, contracts, trade and e-commerce in SRP-Legal Law Office. She has significant experience in cross-border fin-tech projects with global provider of innovative money transfer and payment services. Prior to working with SRP-Legal, Ms Piyal worked as a lawyer in leading international and local law firms in Istanbul. She focused on helping clients in a wide range of legal areas including cross-border investments, international business transactions, acquisitions, finance transactions and regulatory compliance.**

Filiz has experience with clients in financial services, food and beverages, transportation, technology, manufacturing, retail, and energy for cross border acquisitions, international joint ventures corporate and commercial activities and transactions including corporate maintenance work and contract drafting. She acted for sellers, strategic buyers and PE clients in M&A projects and has substantial experience in capital venture investments.

She is a member of İstanbul Bar Association and has strong command of English and holds a Capital Markets License Level 2.

#### **Education**

- Koç University Faculty of Law, Law Graduate Degree, 2009.
- Queen Mary University of London, LL.M in International Banking and Finance Law, 2013.
- LL.M Dissertation on Corporate Governance Reforms in Emerging Economies: Challenges to Corporate Governance Reforms Introduced by the New Turkish Commercial Code.

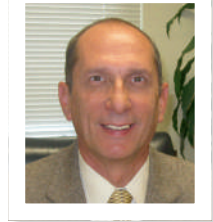
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BUXBAUM, LOGGIA AND ASSOCIATES, INC



BUXBAUMLOGGIA



**Joseph Loggia co-founded Buxbaum, Loggia and Associates, Inc. in 2000 and Buxbaum Loggia Ltd, our British subsidiary, shortly thereafter, to provide a complete source of senior technical support to the insurance and reinsurance industry.**

Mr Loggia’s experience of more than 45 years includes management of ceded and assumed reinsurance portfolios, audit assignments for major domestic and international reinsurers, and expert witness testimony. He has served in senior executive positions for companies such as Armco, Home Insurance, Liberty Mutual, and Northwestern National.

At Buxbaum Loggia, Mr Loggia leads casualty and accident/health inspections and settlement teams for both insurers and reinsurers. He is highly regarded for his expert opinions and testimony regarding a wide range of insurance and reinsurance issues. In civil litigation and reinsurance arbitrations, Mr Loggia has been deposed as a fact and expert witness on more than 75 occasions.

Having recently provided expert services regarding a number of cases involving Workers’ Compensation, Construction Defect litigation, Property Loss and EPLI issues, Mr Loggia’s decades of experience serve in evaluating and testifying on proper claims administration, including coverage analysis and good-faith claim decisions. Additionally, he has worked for and represented policyholders, primary and excess carriers on industry customs and practices.

Notably, Mr Loggia also has been engaged on behalf of insurers and reinsurers to assist in numerous mediations and settlement conferences.

Buxbaum Loggia’s staff, most of whom have held management positions with insurance and reinsurance companies, prove to be an invaluable resource.

Currently, Mr Loggia is active as a member and Certified Arbitrator for ARIAS, and several other industry organisations including the American Bar Association (ABA), California Association of Independent Insurance Adjusters, Insurance & Reinsurance Legacy Association, and the International Association of Claims Professionals. He has been a featured speaker and panellist at ABA and Casualty Actuarial Society Conferences.

Who’s Who Legal says “the ‘experienced and well-regarded’ Joe Loggia is an eminent figure in the market who has testified on dozens of occasions in insurance litigation over the course of his career,” and also named him a Thought Leader. Mr Loggia also was recognised by Lawyers Monthly with Expert Witness Awards in 2018 and 2019.

After graduating from the University of California, Los Angeles, he served as a captain in the US Army and attended the University of LaVerne, College of Law.

**Joseph Loggia  
Team Leader -  
Casualty and Accident/  
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BONACCORD



**Extensive international board level experience means that Bonaccord founder Patricia Barclay brings pragmatic, commercially relevant solutions to businesses needing help to commercialise innovative technologies in the life science sector.**

Patricia studied law at Edinburgh and Oxford universities and qualified as a lawyer in Scotland before going on to work for a variety of multinational life science/chemical companies. As General Counsel of Vernalis plc, the Ferring Group and Solvay Pharmaceuticals, as well as Senior Corporate Counsel for Pfizer Inc, she has been involved in decision making at the highest levels.

During her career Patricia has been deeply involved across the life science sector including Pharmaceuticals, Biotech, Medical devices, Genetics, Cosmetics and Animal Health as well as the related sectors of Food Science, Specialty Chemicals and Specialty Engineering. She is becoming increasingly interested in the potential of photonics across a number of fields.

She has negotiated complex licensing and cooperation agreements, mergers and acquisitions, research and development agreements, manufacturing contracts and fundraising rounds as well as managing intellectual property portfolios and public affairs. In addition to working for innovative companies she also represents a number of specialist life science investors.

She has sat on industry committees and represented industry interests to law makers and taken part in policy reviews. She is a past chair of the International Bar Association (IBA) Healthcare and Life Science Committee.

**American Bar Association**

In 2010 Patricia became the first Scottish solicitor to be awarded a fellowship from the American Bar Association. She is currently one of only a handful of lawyers in the UK to be so honoured.

**Commercial mediation services**

Patricia's corporate experience means she understands the stresses and strains within business, and she is an effective commercial mediator. She has undertaken training with the International Institute for Conflict Prevention & Resolution in New York, Pepperdine University of California and Core in Scotland. A former chair of the International Bar Association (IBA) Mediation Techniques Committee she edited and co-authored a book on the subject for the Association. She is involved in the accreditation of mediation advocates for IMI and is a member of the World Intellectual Property Organization (WIPO) mediation panel.

**Provides legal and business skills training**

Patricia designs and teaches in-house training programmes in legal and business skills for commercial clients, professional bodies and academic organisations – undergraduates, postgraduates and staff. These are run at both practical and academic levels.

**Presenting and speaking**

She has also presented on various legal, life sciences and business topics at conferences around the world and is a popular lecturer to professional and academic audiences.

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# THE AMERICAS



**The US economy is in the longest expansion in recorded history, according to the IMF. Unemployment is at levels not seen since the late 1960s, and economic activity is growing above potential, aided by a fiscal stimulus and supportive financial conditions. Real wages are rising, including for those at the lower end of the income distribution, and productivity growth appears to be recovering. Against this backdrop, inflationary pressures remain remarkably subdued.**

Despite these positive macroeconomic outcomes, the benefits from this decade-long expansion have not been shared as widely as they could. Average life expectancy is falling, income and wealth polarisation have increased, poverty has fallen but remains higher than in other advanced economies, and social mobility has steadily eroded.

In addition, a number of medium-term risks are growing. The financial system appears healthy but vulnerabilities in leveraged corporates and, potentially, in the nonbank system are elevated by historical standards. An abrupt reversal

of the recent supportive financial market conditions or a deepening of ongoing trade disputes represent material risks to the US economy, with concomitant negative outward spillovers. The US public debt-to-GDP ratio is on an unsustainable path and is expected to continue rising throughout the medium-term, as aging related spending rises.

The consultation focused on the policies needed to address these risks, preserve financial stability, support the standard of living for low- and middle-income households, and rebuild fiscal space.

IMF executive directors welcomed the continued robust performance of the US economy, which is about to mark its longest expansion in recorded history. They noted the achievements of low unemployment, rising real wages, and subdued inflation. Economic prospects remain favorable and risks were viewed to be broadly balanced. Nevertheless, directors observed that public debt is on an unsustainable path, trade tensions and uncertainties are continuing, and medium-term risks to financial stability are

rising. Continued vigilance, prudent macroeconomic policies, and supply-side reforms would be critical to securing strong, balanced, and inclusive growth, generating positive spillovers to the rest of the world.

### **Latin America and the Caribbean at forefront of new forms of international co-operation**

International co-operation needs a fresh start to tackle pervasive economic, social and environmental challenges and other traps that impede development. It entails more multilateral collaboration, not less, and a firm anchoring in the 2030 Agenda for Sustainable Development.

Latin America and the Caribbean (LAC) should be at the forefront for rethinking international co-operation, according to the Latin American Economic Outlook (LEO) 2019. The report was launched in Buenos Aires, Argentina during the Second High Level United Nations Conference on South-South Co-operation (BAPA+40).

Judging by GDP statistics, the progress of LAC since the 90s is undeniable: the region's income



per capita increased by around 50%. Most countries have moved up from low-income status and are now upper middle-income economies. Some have even moved from middle to high income, including Argentina, Chile, Panama, Trinidad & Tobago, and Uruguay, while others such as Costa Rica or Mexico should do so in the next few years.

However, “higher national income in Latin American countries has unfortunately not automatically translated into higher levels of well-being for all. Also, cross-country disparities in well-being at a given level of income per capita are still significant in the region. Issues such as a disproportionate impact of climate change, inequalities and other vulnerabilities are still persistent or growing in the region”, said Neven Mimica, European commissioner.

“After the end of the commodity-driven boom of the 2000s, potential GDP growth has been lower than expected. A less favourable global context is exacerbating the region’s structural challenges, such as slow productivity growth”, said Pablo Sanguinetti, chief economist, CAF.

The report classifies those challenges as four new, interrelated development traps in the current context for the LAC region:

1. **Social vulnerability:** 40% of LAC’s population is currently at risk of falling back into poverty. This “vulnerable middle class” is caught in a vicious cycle of low-quality jobs, poor skills and volatile income.
2. **Low labour productivity:** output per worker has remained stuck at 40% of that of the European Union for the last 30 years.
3. **Low trust in institutions:** 64% of Latin-Americans express no confidence in their own government, more than 1/3 are not satisfied with the education available in their country and more than 1/2 are not happy with the health care they receive.
4. **Environmental threats:** LAC - which holds 40% of the planet’s biodiversity and has one of the world’s lowest ecological footprints - withstands the worst of collective global inaction. The Caribbean’s exposure to surging natural disasters is a stark example.

“Escaping those four traps demands vigorous reforms. Stronger public capacities and public-private dialogue are necessary to identify policy priorities and co-ordinate across ministries by adopting and implementing a new generation of national development plans”, said Alicia Barcena, executive secretary of ECLAC.

These plans should place citizen well-being - and not just GDP growth - at the centre of development strategies. They should align objectives to sustainable development goals across the policy spectrum and link the short- and long-term perspectives - notably to favour transitions to a more sustainable use of resources and low-carbon development paths. Given the region’s strong exposure to global economic and technological trends, overcoming traps also requires new, smarter international partnerships, above and beyond traditional financial and technical assistance, which has become a marginal resource compared with tax revenues.



“We need to be mindful in our co-operation with these countries so as not to leave anyone behind”, said Neven Mimica, European commissioner. LEO 2019 thus recommends three priorities for rejuvenating international co-operation as a facilitator for development:

- Build multilateral partnerships amongst countries at all income levels, treating all countries as equal partners, and leverage their diverse contributions.
- Promote national and local development strategies for sustainable development that include the increasing interrelations between domestic and global challenges and opportunities.
- Broaden co-operation instruments to deepen knowledge sharing, multilateral policy dialogue and capacity building, including co-operation on science, technology and innovation.

The OECD Development Centre, ECLAC, CAF and the EU call upon LAC governments to take a leading role in promoting a renewed and inclusive multilateralism that helps achieve the 2030 Agenda for Sustainable Development.

“The LAC region is fertile ground to shift to such a new international co-operation paradigm in an effort to overcome the development traps it faces”, said Mario Pezzini, director of the OECD Development Centre and special advisor of the OECD secretary-general on development.

*“After the end of the commodity-driven boom of the 2000s, potential GDP growth has been lower than expected.”*



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- Researcher, 1885 and 1995, MaxPlan Institute Hamburg Germany
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- Member of the Law Practice Committee of the Business Section the of International Bar Association (IBA)
- Founder of the Trademark and Franchise Association of Argentina
- Vice President in charge of legal affairs of a generating company (AES Corporation)
- Member of the independent committee, drafter of commercial contracts sales, distribution, agency, franchise and concession contracts of the new civil and commercial code, finally enacted as Law 26994 in effect as of 1st August 2016 for Argentina

**Present activity:**

- Member of the Editor Group of the International Bar Association (TAAMF)
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- Member of the Editing Committee of the Commercial and Business Review Buenos Aires
- Independent arbitrator listed in the ICC and AAA (forum of neutrals) and of the CAC, the Franchise Association, the Electronic Open Market, and the Mining Association in Argentina

**Publications:**

- Books - The International Sales Agreement, Joint Ventures and Strategic Alliances, Systems of Commercial Distribution, Franchise Law, International Business Law (2 volumes) - all edited in Spanish in Buenos Aires
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- Energy law generation and distribution - Argentina system
- Franchise counsellor of the association and president of its legal committee
- Construction law (FIDIC) and local rules
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**Sophia Rolle-Kapousouzoglou is a partner in Lennox Paton’s commercial litigation department. She appears regularly as lead counsel and junior counsel before the Bahamian Supreme Court and Court of Appeal. With a growing reputation in the field of insolvency litigation, Sophia is described by Chambers Global as a “solid lawyer”. She impresses sources with her industrious approach to the work she takes on, with The Legal 500 Caribbean noting “Sophia Rolle-Kapousouzoglou does an excellent job; she is highly recommended for being extremely professional, efficient and experienced.”**

Sophia represents a variety of clients in all aspects of liquidations and receiverships. She has acted in prominent cross-border insolvency cases and regularly represents clients in multi-jurisdictional matters.

Sophia has been ranked by Chambers Global (2019), The Legal 500 Caribbean (2020) and Who’s Who Legal Asset Tracing and Recovery (2019). She is also recognised in ‘Global Restructuring Review’s 40 Under 40’ and was featured in GRR’s Women in Restructuring 2019.

Sophia is regularly called on to speak at various International Conferences including INSOL, ABA, ABI, and the AIJA with respect to Bahamian law.

**Examples of recent work:**

- Acting on behalf of ZCM Asset Holding Company (Bermuda) Ltd in a case before the Privy Council in which the Liquidator applied to serve a clawback claim outside of the jurisdiction.
- Acting on behalf of minority shareholders in relation to a just and equitable winding up Petition involving Bahamian Mutual Funds and Delaware Feeder Funds.
- Acted on behalf of customers of a bank in relation to an application for an injunction to prevent disclosure of client information concerning the Automatic Exchange of (Financial) Account Information Act.
- Acting on behalf of Wesley International Ltd et al, in an application for an injunction against Actis Consumer Grooming Products Ltd. in relation to cross-border litigation involving the Super Max Group of Companies.
- Acting on behalf of UBS (Bahamas) Ltd. (In Voluntary Liquidation) in relation to litigation commenced by Standard Chartered Bank (In Voluntary Liquidation) seeking the return of funds paid to a third-party customer of the bank.

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**Eduardo Muylaert (1945) is a Brazilian lawyer specialised in the criminal area. Eduardo holds a postgraduate degree in public law in Paris and he has been a professor at the PUC / SP Law School, as well as Secretary of Justice and Public Security of the State of São Paulo in the Montoro government, and President of the National Council for Criminal Policy and Penitentiary, Ministry of Justice. He is a member of the Council of the Instituto dos Advogados de São Paulo (IASP), and former member of the council of the Ordem dos Advogados do Brasil (OAB) and Associação dos Advogados de São Paulo (AASP).**

**Publications**

Eduardo is publishing “O Direito no Cotidiano” (Editora Contexto, 2020). He is one of the authors of “Brasil: o Futuro Que Queremos” (Editora Contexto, 2018). He has also published many essays, short stories, and photography books.

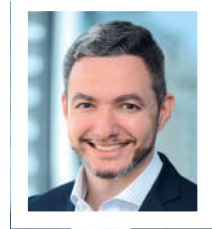
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**Felipe Bastos is an equity partner and head of the dispute resolution practice group and head of insurance at Veirano Advogados.**

Felipe is a skilled and relentless disputes lawyer. He has handled complex cases in nearly every federal and state courts of Brazil. Felipe has also a stunning track record in cross-border arbitrations and mediations, whether held in Brazil or abroad.

Felipe advises domestic and foreign clients, particularly on issues involving insurance, healthcare plans and surety (policyholders only), construction law, oil & gas contracts and commercial contracts in general.

Felipe holds a LL.M. from University of Virginia School of Law, USA (graduated with honors), with an emphasis on private law, insurance law and international law. He is post-graduated in Insurance Law by the Brazilian National School of Insurance (Escola Nacional de Seguros – ENS), attached to the National Federation of Private Insurance (FUNENSEG). Felipe is a Fundação Getúlio Vargas (FGV) Executive MBA (Business Administration and Legal Affairs) alumnus. Besides, he holds a degree in maritime insurance law issued by UERJ /Instituto Mar e Portos – IMAPOR and a Bachelor of Law degree (LL.B.) from the Rio de Janeiro State University – UERJ.

Felipe has authored numerous papers and continues to publish regularly on topics of insurance law, contracts, and civil procedure. Felipe recently taught courses on these areas of law at Fundação Getúlio Vargas; the Brazilian Institute of Corporate Governance (IBGC); National School of Insurance (ESN); the Higher Advocacy School (Escola Superior da Advocacia), attached to the Brazilian Bar Association.

Despite Veirano's pro-policyholder position, Felipe, a talented negotiator, has developed a cordial and diplomatic relationship with peers from the insurance industry, from general counsels of insurance companies to partners from pro-insurance firms.

Felipe is highly praised by clients for combining very solid and technical legal background with a hands-on and business/corporate-oriented approach.

Veirano is the only leading full-service law firm in Brazil to focus its practice in assisting policyholders exclusively. As a "one-stop shop", Veirano can add much more value to its clients by providing legal counselling to them at various stages of the insurance contract – from planning to after the loss.

All members of the Veirano insurance team are truly proficient in English, which also singles out the firm in the Brazilian insurance legal market. Most of them have been trained in insurance law abroad and, thus, are best equipped to understand the culture and modus operandi of foreign clients.

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Jose Carlos is the author of the legal book discussing the specifics of injunction orders in an arbitration proceeding, named “Medidas Cautelares e Arbitragem”, published in 2003 by Editora Operanostra.

Jose Carlos’s practice areas are capital markets – investment funds and asset management law – mergers and acquisitions, corporate law and civil and corporate litigation.

Jose Carlos received the Client Choice 2019 Award, granted by Lexology London, for financial Offshore Services to Brazilian clients.

Mr Rosa is a cofounding partner of RRZ Consultoria, a consulting firm founded by him, an attorney, and his partner Marcelo Rizzo, an engineer, both with a strong background in the asset management and investment funds industry, each one of them totaling more than 20 years of practice in the area.

RRZ Consultoria is a one-stop-shop firm for asset management companies, rendering a range of services from asset management company formation, regulatory filings, on shore and offshore investment funds structuring, M&A of investment management companies, litigation involving the assets of investment funds, internal controls, legal, regulatory and investment compliance, anti-money laundry polices and an array of other services related to the operational activities of asset management companies and investment funds.

Currently RRZ Consultoria has a multidisciplinary and expert team focused in the asset management and investment funds industry, and it has among its clients the most prominent independent asset management firms in Brazil.

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AUTUORI BURMANN LAW FIRM



**Alexandre Vieira Gama graduated in Law from Cruzeiro do Sul University in December 2009 and received his postgraduate in Material and Procedural Labour Law from the Pontifical Catholic University of São Paulo.**

**Autuori Burmann Law Firm**

Autuori Burmann Law Firm was born from a department of the Lacaz Martins, Halembeck, Pereira Neto, Gurevich & Schoueri Advogados law firm, which has acquired significant size and autonomy over almost 20 years. The new company was created with the objective of offering specialised services in the labour area throughout Brazil, covering all issues related to the litigation and advisory segments of labour law.

We seek to combine the human and ethical values essential to the practice of law with the most modern technical resources. Thus, we focus our activities on direct and personalised customer service. At the same time, we invest heavily in technology, which we understand as an indispensable information and management tool for the prevention of labour conflicts. In this respect, we can act in two ways: we make our system available to the customer or feed the system presented by the customer, while maintaining ours.

In the consultative area, we provide opinions, contracts and other documents essential for the orientation of clients in decision making and conflict prevention. The advisory scope also includes administrative routines, audits, advice on purchase, sales and mergers, collective bargaining and guidance on labour legislation.

The firm also represents its clients before the public (administrative, Regional Labour Superintendencies, Labour Public Prosecution, Labour Justice) and private (mediation and conciliation chambers) bodies.

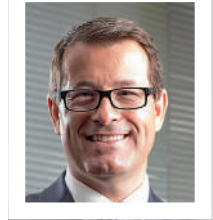
In addition to specialised assistance in labour law, we offer services in other areas, thus meeting all legal needs of each client.

Autuori Burmann Law Firm's performance is guided by the most rigorous ethical standards, ensuring clients transparency, agility in information and personalised service of all their demands.

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Prior to forming CFGS, Correia served for almost 10 years as the co-head of litigation for a leading Brazilian law firm. He also worked as leading arbitration practitioner in the firm's São Paulo branch.

LL.M with honors in Business Law from Northwestern Pritzker School of Law (2014). LLM in Procedural Law from Pontifícia Universidade Católica de São Paulo - PUC/ SP (1999). J.D. from Pontifícia Universidade Católica de São Paulo - PUC/SP (1995).

Member of the Brazilian Bar Association, São Paulo Section (1996–), the support and research committee of Revista de Processo (2000–), the advisory board of Revista de Arbitragem e Mediação - Editora RT (2010–), and the committee for banking law studies at the Brazilian Bar Association, São Paulo section (2014–).

Correia lectures on procedural law for the specialisation program at the Pontifical Catholic University of São Paulo. He is the author of A Citação no Direito Processual Civil Brasileiro, published in 2001 by Editora RT and has collaborated on various legal publications dealing with procedural civil law, arbitration, and oil and gas law. He is recommended numerous professional rankings by specialised publications including Chambers Global and Chambers Latin America in Dispute Resolution – Arbitration and Litigation (2013-2018); Who's Who Legal: Oil and Gas (Brazil, 2010), Who's Who Legal (Brazil 2016-2018): Arbitration and Commercial Litigation, LACCA Approved (Brazil, 2016-2018). Ranked by LACCA as one the Thought Leaders in Latin America (2018) in the litigation practice.

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Prior to forming CFGS, Gama e Silva practiced for more than 10 years at a highly regarded litigation boutique in Brazil, where he served as head of litigation and first-chaired many complex profile cases, representing local and international corporations on a wide range of disputes. Luis also co-chaired several commercial arbitration cases.

LL.M in Procedural Law from Pontifícia Universidade Católica de São Paulo - PUC/SP (2009). J.D. from Universidade Presbiteriana Mackenzie (2003). Course on International Arbitration jointly provided by Columbia University School of Law, through its Center for International Commercial and Investment Arbitration (CICIA), and the Chartered Institute of Arbitrators (CIArb) (2015).

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## VELLOZA ADVOGADOS



**Cesar Amendolara is a partner at Velloza Advogados with expertise in corporate; mergers and acquisitions (M&A); foreign investments in Brazil and Brazilian investments abroad; startups and fintechs; and banking law.**

Mr Amendolara received a bachelor degree in Law from the Faculdade de Direito da Universidade de São Paulo ("USP") in 1996, and is attending the masters course in Corporate Law at the same university.

He is a professor of commercial and corporate law for bachelor degree students at Faculdade de Direito da Uni-FMU (SP); monitor of commercial law to bachelor degree students at Faculdade de Direito da Universidade de São Paulo ("USP"); professor of commercial and bank law at Escola Paulista de Direito – EPD; incumbent member of Instituto dos Advogados de São Paulo ("IASP"); and a member of the Latin America Regional Forum of the International Bar Association – IBA.

Mr Amendolara started his professional career at the legal department of an important American bank with strong presence in Brazil.

He speaks Portuguese, English and Spanish.

**M&A**

Velloza Advogados advises clients in mergers and acquisitions (M&A), private equity (PE), venture capital (VC), and other investment or corporate combination transactions involving companies of different sizes and economic segments.

An efficient and qualified team of lawyers works in an interdisciplinary manner to ensure optimal transaction structuring while evaluating issues critical to the success of the negotiations, including those of a tax and labour nature.

The philosophy and commitment of the firm is to provide high quality legal services during all stages of the transaction. This comprises advice on the negotiation of preliminary documents, going through the full legal due diligence process, including drafting, review and strategic negotiation of contracts, risk assessment and implementation of corporate restructurings and the filing and monitoring of all requisite applications for securing approval from all relevant authorities.

- Preliminary Contracts (MoU, letter of intent, term sheet, etc.);
- Full-scale legal due diligence;
- Purchase and sale agreements;
- Investment agreements;
- Swap agreements;
- Convertible debt instruments;
- Debentures;
- Partnership and shareholder agreements;
- Corporate governance and family governance documentation;
- Regulatory approvals;
- Post-closing follow up.

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REMEDY LAW FIRM LTD.



**Remedy Law Firm Ltd. renders a wide range of services in the spheres of shipping, finance, European law, taxation, corporate mergers and acquisitions, minimisation of property taxes, insolvency and bankruptcy proceedings.**

The firm specialist's advice on issues related to establishment of companies and subdivisions, joint ventures and trusts.

Our lawyers prepare analytical reviews of law enforcement practice pertaining to supplies, rent, agency transactions, carriages, loans and credits.

We are often called on to advice clients on all aspects of maritime, trade and finance law, maritime insurance and reinsurance.

Remedy Law Firm Ltd. is highly regarded for its successful handling of a wide variety of major corporate transactions and high value commercial projects in numerous business sectors. We also advise on a broad range of non-transactional issues, often with a cross-border element.

The firm's experts have a thorough understanding of client's individual requirements. We offer timely, proactive and cost-effective advice.

The clients of the firm range from shipping companies, brokers, underwriting agents, ship owners, charterers, surveyors, shippers and receivers of goods and other market professionals to major independent insurance and reinsurance companies as well as government authorities, banks and non-governmental organisations.

We have established effective working relationships with law firms and legal experts with essential local experience of the business and regulatory environment. The close cooperation with overseas lawyers with similar experience enables us to offer clients a truly international business in a timely manner.

Our lawyers are regularly invited to speak as experts at major business and legal conferences. We also hold annual conferences in St. Petersburg.

**Detailed Work Highlights**

- Assistance to the P&I Clubs and their members (owners and charterers) in the matter of the administrative proceedings initiated by customs against members about recovery of fines from Members. Remedy Law Firm Ltd. represented the members in court hearings and in customs proceedings to keep the consequences of the customs proceedings to minimum possible level. (Far East and North-West region)
- Assistance to owners of the vessel arrested in Turkey under alleged claim of charterers in conducting of the arbitration in London and settlement of the dispute. Remedy Law Firm Ltd. by using all possible procedural means and material facts assisted to the owners to avoid the vessel's unlawful sale.
- Assistance to owners of the vessel participated in the collision with another vessel at Baltic Sea. Remedy Law Firm Ltd. insisted on the liability of the pilots.

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## DE LUCA DERENUSSON &amp; SCHUTTOFF ADVOGADOS

# DDSA

De Luca, Derenusson, Schuttoff & Advogados



**Claudia Derenusson Riedel is a tax partner of De Luca Derenusson & Schuttoff Advogados.**

Mrs Riedel has a Bachelor of Law's Degree from Faculdades Metropolitanas Unidas (1996), a Master of Laws' Degree (LL.M) from the University of Pennsylvania School of Law (1999) and a Masters in Tax Law from Fundação Getúlio Vargas (FGV-GVLaw/SP, 2006). She is also Specialist in Income Tax by Associação Paulista de Estudos Tributários (APET), 2004.

Mrs Riedel has a very strong background in the preparation of legal advice on direct and indirect taxes, corporate restructuring, cross border transactions, M&A, infrastructure energy projects, aviation tax issues, wealth planning, treaties to avoid double taxation and the importation and exportation of goods, among others.

She has been recognised by many international directories as leading lawyer in her field by Legal 500 2019 edition, LL 250, Leaders League 2019, among others.

She is also a member of the Brazilian Bar Association- São Paulo Section since 1997 and speaks Portuguese and English.

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DE LUCA DERENUSSON & SCHUTTOFF ADVOGADOS

**DDSA**

De Luca, Derenusson, Schuttoff & Advogados



**SABINE INGRID SCHUTTOFF is a senior tax partner at De Luca, Derenusson, Schuttoff & Advogados (DDSA), a full-service boutique based in São Paulo, Brazil.**

Sabine has an extensive experience in Brazilian tax law with expertise in both direct and indirect tax areas and on tax litigation. She has also developed substantial experience in representing foreign entities doing business in Brazil. Her focus, when dealing with direct taxes, is on income tax, with emphasis on M&A structuring; in- and outbound tax planning, advice on double taxation treaties and foreign investments. In the indirect tax area, she focuses her practice on value-added (ICMS and IPI) and similar taxes.

She offers major clients from the automotive, energy, industry, finance sectors a vast knowledge of the tax aspects related to corporate reorganisations, strategic acquisitions, joint ventures and venture capital deals. She has also renowned expertise handling aviation-related tax issues such as the import and export of aircraft, the taxation of aircraft finance transactions and special industry regimes. She possesses recognised experience in litigation in tax matters on both administrative and judicial spheres.

As a former partner at Xavier, Bernardes, Bragança Sociedade de Advogados since 2002, she left the office to found DDSA on October 2011.

Sabine's work has been noted by international publications. She is nominated amongst the one of the Brazilian leading Tax lawyers in Leader's League (Tax Litigation and Tax Counsel fields) since 2014; Latin American Corporate Counsel-LACCA, since 2013; Legal 500, since 2012; Director's Tax Handbook and Latin Lawyer, since 2013, where she was more specifically commended, by her "accuracy and responsiveness".

She speaks Portuguese, English and German.

Chambers Global has ranked DDSA amongst the Brazilian Leading Tax Firms, 2016-2018. Chambers Latin America corroborates that the team "maintains a solid track record in tax consultancy, planning and litigation services", "offers clients valuable knowledge of international tax law, tax compliance and the fiscal impact of corporate restructurings" and is also noted for providing "quick turnaround and deliver excellent work".

DDSA is also well experienced in providing full and customised services in all legal areas, such as corporate, M&A and contracts, compliance, environmental and labor law, aviation, real estate, civil litigation, arbitration.

DDSA's most important mission is to offer the highest standards of quality in services to its clients, taking a proactive approach to provide personalised services in line with the characteristics of each client, aiming the best results to their business.

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## DONOVAN &amp; COMPANY



**Allan Donovan founded Donovan & Company in 1996, after practicing at a prominent litigation boutique firm for eight years.**

He received his law degree from the University of Calgary in 1986 and was called to the bar in British Columbia in 1989. Allan received his Master of Laws from the University of Cambridge in June 1987. He served as law clerk to Madam Justice Bertha Wilson of the Supreme Court of Canada. Allan has practiced aboriginal law and represented First Nations for the past 30 years. Allan has worked extensively in all areas of aboriginal law including aboriginal rights and title, negotiations, litigation, specific claims, residential schools, taxation and business development and aboriginal governance. He has represented First Nations and aboriginal people at the Supreme Court of Canada, the British Columbia Court of Appeal, the British Columbia Supreme Court, the Federal Court of Appeal, the Federal Court of Canada, the Tax Court of Canada, the British Columbia Provincial Court, the Indian Claims Commission, and the Specific Claims Tribunal.

Allan is recognised by the Canadian Legal Lexpert Directory as 'Consistently Recommended' and one of the Leading Practitioners in the area of Aboriginal Law. He was voted as one of the leading lawyers in Canada in the area of Aboriginal Law in a peer-reviewed survey published in the inaugural edition of The Best Lawyers in Canada published in June 2006 and every year since.

**C. Allan Donovan  
Founder**

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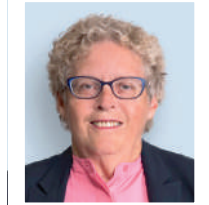
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MILLERTHOMSON LLP



**As a senior business law partner, Barbara Doherty has lead projects demanding large teams of lawyers in leading edge transactions from P3s to cross border mergers and acquisitions including in regulated industries. Her practice includes providing general counsel advice to local and international clients as a trusted adviser. She is actively involved in advising foreign companies with their direct investment and establishing their businesses in Canada.**

She advises companies from Australia, Austria, Belgium, Brazil, Chile, China, Colombia, Czech Republic, France, Germany, India, Iraq, Israel, Italy, Japan, Jordan, Mexico, Netherlands, Norway, Pakistan, Philippines, Poland, Portugal, Spain, Turkey, United Kingdom, United Arab Emirates and the United States on their Canadian operations. These International companies range from industries as diverse as architecture and consulting, biopharma, biotech, brokerage, clean tech, construction, construction equipment/power and parts, data management and communications, digital media, eco-wastes, e-commerce, emerging technologies (AI, blockchain and smart contracts), energy and renewable energy, engineering sealants and paving maintenance, film production, financial services, food and beverage, footwear, forestry, global construction and infrastructure, government registry development, health care, hotel management, hydro-electric construction, international dealers and advisors, investment funds, logistics, marketing and advertising, mining equipment engineering, oil and gas, outsource product engineering services, pharmaceuticals, product manufacturing, private and public security training and simulation, real estate development, robotics, roof coatings, small appliance manufacturing and housewares, soil and water decontamination, solar power, specialty environmental contracting, specialty publishing, telecommunications, utilities and safety solutions and water resources.

In firm management, she has chaired and co-chaired the Securities and Business Law groups, both at the national and local levels. Barbara is active in mentoring and developing business development tools designed to assist young lawyers in identifying, pursuing and servicing their best client relationships and opportunities.

Miller Thomson LLP enjoys a reputation as one of Canada's leading national business law firms. With close to 550 lawyers across Canada, the firm offers a complete range of business, advocacy and personal legal services to help domestic and international decision-makers with all their Canadian legal needs.

Firm offices are located in Toronto, Vancouver, Calgary, Edmonton, Saskatoon, Regina, London, Kitchener - Waterloo, Guelph, Vaughan, Markham and Montreal.

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## DS LAWYERS CANADA LLP



**Justin R. Fogarty is past Chairman of Regent Law and one of the founding partners. He merged his firm in 2018 with DS Lawyers and was appointed to the firm's Executive Committee. DS is an international law firm with over 13 offices around the world.**

Justin is one of Canada's leading lawyers specialising in corporate governance, banking, commercial litigation, insolvency, bankruptcy and restructuring, and cross-border fraud litigation. He has practised as a partner with several prestigious Canadian (international) law firms before establishing Regent Law and joining DS. He has many reported cases in all branches of law, where he has shown his innovative approach to solving complex problems. A prolific author and past editor of the National Insolvency Review, Justin has published numerous articles and is the author of the Canadian chapter in International Insolvency: Jurisdictional Comparisons (J. William Boone, Ed.) and in Debt Restructuring: An Alternative to Insolvency Proceedings, European Lawyer Reference. He is a recent contributor to the Book on Debt Structuring to be published by European Lawyer. He has been recognised by Acquisition International, Advisory Excellence and by ACO Global as one of Canada's top governance counsel. Justin has over 88 reported cases either as principal counsel or as arbitrator.

He has also been recognised in Chambers Global, Martindale-Hubbell and International Who's Who Legal. He is a past board member of the Canadian Bar Association and the International Bar Association. In addition to his writings, he has been an associate professor at Osgoode Hall Law School. He is the past director of the TMA, a member of the Conference of Defence Associations Institute's Board of Directors, as well as sitting on the executive committee of the same name. He is also currently a member of numerous private and public company boards. In addition to his legal practice, Justin is a Honorary Colonel with the Canadian Forces and was a Commissioner of the Ontario Racing Commission to help restructure and to merge the Commission into the Ontario Lottery and Gaming Commission.

Justin has an LL.M. in financial services regulation and has acted for many of Canada's major financial institutions and US lenders. Justin's thesis was on the necessity to deregulate to allow for greater competition in internet banking.

**Justin R. Fogarty**  
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DAVIS IMMIGRATION LAW OFFICE



**David H. Davis**  
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**For over 20 years David has been practicing immigration law under the Manitoba Law Society. Determined to offer exemplary services for those looking to become permanent residents of Canada, David has dedicated his career to providing tools, knowledge and sound advice regarding all matters of immigration to his clients.**

In 1988, David graduated from law school at the University of British Columbia and later founded DILO in 1997, with the mission of providing a seamless passage for those looking to call Canada home and become established in a new life.

Trial Court and Appellate Experience & Government Matters:

- All criminal courts representing accused persons in criminal cases
- Federal court trial division and federal court of appeal
- Supreme Court of Canada
- Manitoba Court of Appeal
- Immigration admissibility hearings
- Immigration and Refugee Board Appeal Division
- Citizenship court
- Appearances before Immigration and Citizenship subcommittees in both the House of Commons and the Senate in the federal government of Canada in Ottawa, Ontario.

**Davis Immigration Law Office**

Davis Immigration Law Office Immigration Services is a full service immigration law firm. The law firm of Davis Immigration Law Office commenced in 1997 although the managing partner, David H. Davis, has been actively engaged in the practice of immigration law since 1988.

Davis Immigration Law Office practices mainly in the area of Canadian immigration for all backgrounds and cultures and also assists Canadians with entry for business and personal reasons into the United States of America.

The firm possesses the necessary tools and knowledge of Canadian immigration matters in order to assist clients and their family to successfully apply for and receive Permanent Residence in Canada and to establish themselves upon their arrival. Each year, the firm helps hundreds of individuals from around the world to make Canada their home.

The firm also has a vast knowledge of border issues and selection criteria to assist Canadian citizens to cross the border into the USA. Since 9/11 crossing the longest undefended border has become complicated. New rules and regulations on both sides of the border have made it a more difficult challenge than we would otherwise like.

**Our Specialities:**

- Canada Immigration
- US Immigration & Citizenship Services
- Assessment Questionnaire
- Federal Skilled Worker Program Eligibility

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SHIELDS O'DONNELL MACKILLOP LLP



**Malcolm is a founding member and senior partner of SOM LLP and has practiced exclusively in employment law for more than 30 years. He is a member of the Law Society of Upper Canada. Malcolm is a management side employment lawyer and has extensive litigation experience. Malcolm provides high level advice to senior executives during transition.**

Malcolm is certified by the Law Society of Ontario as a Specialist in Civil Litigation. He has represented clients before all levels of court in Ontario, including in appeals before the Ontario Court of Appeal and Federal Court of Appeal. He has also appeared before the Human Rights Tribunal of Ontario and in adjudications under the Canada Labour Code. He has litigated over 200 cases. Malcolm is also a member of the American Bar Association – Labour and Employment Law.

Malcolm provides advice to employers in the health industry, car parts manufacturing, IT companies, financial services, marijuana grow-op's, railway, national postal service, medical instruments, insurance brokerages, pharmaceuticals, among others.

**Professional Recognition**

Malcolm is a special sessional lecturer at the Truman Bodden Law School of the Cayman Islands, University of Liverpool. Malcolm teaches Employment Law and Mediation. Malcolm has also taught law at University of Western Ontario – Law Faculty.

Beginning in 2002, Malcolm has been Lexpert ranked in the Guide to the Leading 500 Lawyers in Canada, the Lexpert Guide to Most Frequently Recommended as well as the Lexpert Guide to Leading Lawyers in Canada. He has also achieved the highest Peer Rating (BV) by Martindale-Hubbel. He has provided on-air commentary to radio broadcasts as well as CBC and CTV. In the past 15 years Malcolm has authored a number of leading texts on employment law including Damage Control, Creative Solutions and Employment Law Solutions.

In 2008, Malcolm established LIFE (Lawyers International Food Enterprise), a not for profit organisation dedicated to raising money to support mothers and children in Tanzania for the prevention of treatable diseases and the promotion of health care and nutrition. Justice Ian Binnie (formerly SCC Justice), Justice Warren Winkler (formerly Chief Justice of the OCA) and The Honourable Stephen Lewis are Patrons on the LIFE board.

In 2011, Lexpert awarded LIFE the Zenith Award – “Philanthropy that Impacts Internationally”.

In 2013, the Governor General of Canada awarded Malcolm the Queen’s Diamond Jubilee Medal for “Philanthropy that Impacts Internationally.”

Malcolm was awarded the OBA Mentorship Award in 2016.

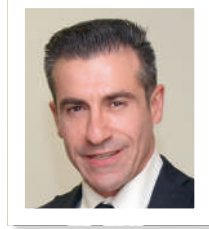
Malcolm was awarded the Continuing Professional Development Long Term Achievement Award from the Law Society of Ontario.

In 2019 Malcolm launched the “Bike for Kids” charity in partnership with CultureLink and Cycle Toronto with the objective of providing new bikes to under privileged families in Toronto.

**Malcolm MacKillop  
Senior Partner**

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ROTONDO LAW FIRM PROFESSIONAL CORPORATION



**Michael Rotondo, B.A., LL.B., is a graduate of Osgoode Hall Law School. Michael founded the firm in 1999.**

He is committed to utilising his legal expertise and experience to aggressively optimise results for his clients, while maintaining personalised, open and friendly communications with each of his clients. He is dedicated to assisting victims of accidents, persons who have been improperly denied of insurance benefits, and persons who have been wrongfully dismissed from their employment. Michael's experience before courts of law, tribunals, and in the context of mediations, as well as his relentless commitment to his clients provides the key foundation to maximise results for his clients.

"Each morning of every day, I look forward to the privilege of serving my clients, with the primary intention of not only satisfying, but exceeding their expectations. I love the fact that the practice of law provides the privilege of assisting persons who have been legally wronged."

**- M. Rotondo**

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## POLLABAUER COMMERCIAL REAL ESTATE LAW

## POLLABAUER COMMERCIAL REAL ESTATE LAW



**John Eric Pöllabauer**  
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**A Counsellor-At-Law, John Eric Pöllabauer has practiced extensively in the areas of commercial real estate and land use law for a period of time in excess of 35 years.**

A resident of the City of Dieppe, New Brunswick, Canada, John Eric Pöllabauer is Counsel to the Law Offices of Andre-Guy Savoie P.C. Inc.

John Eric Pöllabauer has a deep passion for lifelong learning and is a prolific reader of books - his interests range from architecture to zoology, and he derives significant health and wellness benefits from his daily meditation and mindfulness practice.

What differentiates John Eric Pöllabauer from his legal competition is his personal unwavering commitment to put the best interests of his clients first and foremost and to also proactively take all required steps to ensure their legal interests are being fully protected.

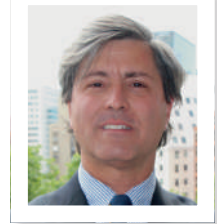
### Work

Counsel to the boutique law firm Andre-Guy Savoie.

### Education

- University of New Brunswick Law School, LL.B./ J.D.
- University of New Brunswick, B.B.A.
- Bishops University
- Harrison Trimble High School
- Queen Elizabeth Elementary School

PUGA, VARELA, CANALES



**Nicolás Canales Pastuszyk Von Poetsch is an attorney at law of Diego Portales University, with a degree in Economics and Taxation, who has dedicated his professional career to Commercial Law and particularly to Insurance and Reinsurance Law. He was General Counsel and Compliance Officer of the Zurich Financial Services Group for Chile and Latin America for more than 17 years. He was a University professor in the Department of Commercial Law and is currently a professor at the Chilean School of Insurance and partner of Puga, Varela Canales.**

In his professional career he has participated in various matters related to Insurance Law such as corporate advice for insurance entities and insurance brokers, business structuring and commercialisation of insurance for both retail and insurance banking. He has advised in tender processes of life and property insurance for mortgage lending entities, structured risk subscription for Managing General Agents and has participated in several arbitrations and litigation on insurance and reinsurance matters, both in respect of large business coverage and insurance retail, and life and health insurance. He also has experience in annuities insurance coverage.

Additionally, he has advised insurance companies as institutional investors, structuring business and real estate. He has participated in regulatory aspects dealing with issues related to the accounting, reserves and aspects of investment deficit.

Regarding the protection of consumer rights matters, he has defended various insurers for consumer complaints in various courts across Chile.

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PUGA, VARELA, CANALES



**Nicolás Felipe Poklepovic Zegers is an attorney at law of Pontifical Catholic University of Chile, with a degree in Insurance Law, dedicating his professional career to Commercial and Real Estate Law and in particular to Insurance Law.**

In his professional career he has participated in various matters of Insurance Law including regulatory issues at Comisión para el Mercado Financiero (Regulatory Insurance Governmental Entity), drafting insurance policies and insurance contracts, coverage analysis and advice on claims settlement, defence in litigation and arbitrations to insurance companies on insurance and reinsurance matters.

Additionally, he has advised in corporate matters mainly in the insurance industry and insurance companies as institutional investors, acting as an advisor in real estate matters and in the implementation and commercialisation of new insurance products, retail and bank assurance among others.

Mr Canales and Mr Poklepovic have advised different clients such as Chilena Consolidada Seguros, Zurich Santander Seguros, Vida Security Seguros, Santander Consumer, HDI Seguros, Reale Seguros, Metlife Seguros, AXA Chile SpA, Willis Tower Watson, BBVA, Banco de Chile, Hidro Nuble, Carozzi, among others.

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BRI CONSULTING



**Brazilian Lawyer, Faculty of Legal and Social Sciences Vianna Júnior, State of Minas Gerais, Brazil. Postgraduate “Lato Sensu” in Criminal Sciences, Federal University Juiz de Fora, Brazil. Master in Business Law, Universidad Adolfo Ibañez, Chile.**

With experience in corporate and contract areas, working in the elaboration and analysis of national and international contracts, negotiation and corporate disputes, creation of legal structures for foreign investments, structuring and restructuring, development of works in the corporate environment, including mergers and acquisitions operations.

As a lawyer, she has been coordinator of the telecommunications area of a foreign company in its subsidiaries in Brazil, Chile, Argentina, Colombia and Peru, informing and managing legal issues of the branches for the parent company.

Since 2007, she has participated in Molina Rios Abogados, advising Brazilian and foreign companies of multiple industries that set up their operations in Chile, as well as foreign companies that set up in Brazil, providing all the support from the beginning of their operations and accompanying the legal needs in their businesses. It carries out bidding work for ports and airports.

She has served as director of the Chilean-Brazilian Chamber of Commerce 2008 - 2014 and has been recognised by Chambers and Partners Global 2012, 2013 and 2014 in the Corporate/M&A session, also indicated as Foreign Expert, with knowledge in Brazil.

Account Controller Chilean-Brazilian Chamber of Commerce. Member of the Minas Gerais Bar Association - BR OAB/MG 99.689

**Bri Consulting**

Founded by Carolina Pinheiro and Selma Nunes, Bri Consulting is a multidisciplinary, diversified consulting firm which provides a wide range of legal advisory and consulting services to clients in Chile, Brazil, and around South America.

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## RICH COAST ACCOUNTING



**Rich Coast Accounting was founded by Robert L. Pioso, US CPA CGMA, in 2012 after moving to Costa Rica permanently in 2009. With 25 years of experience as a CPA licensed in the state of Illinois, he is one of the few professionals in Costa Rica who understands and works with both US and Costa Rican tax systems and accounting compliance and business planning matters, while being able to communicate in English.**

Robert has extensive experience in financial, operational and internal control matters of Costa Rican businesses and the regulatory environment for successfully operating small businesses.

He also provides counsel and reviews cross border tax structures (US and Costa Rica) to create tax savings and minimisation strategies. He also assists taxpayers in both the US and Costa Rica with their compliance needs.

A native of the US Midwest (Chicago and Milwaukee), Mr Pioso worked for two large CPA firms and was the CFO of a real estate development and timeshare company. As one of the only three recognised tax professionals in Costa Rica, by the Internal Revenue Service, he has offices in both Escazu (San Jose) and Nosara (Guanacaste) and has a staff of 6.

Rich Coast Accounting services a variety of clients all over Costa Rica - Nosara, Puerto Viejo, San Jose, Jaco, Manual Antonio, Perez Zeldon, Tamarindo, Playa de Coco, Playa Flamingo, and Uvita.

Robert is a member in good standing in the following professional organisations:

- American Institute of Certified Public Accountants
- National Association of Tax Professionals (NATP)
- Illinois CPA Society
- American Bar Association
- Association for Certified Fraud Examiners
- Chartered Institute of Management Accountants
- Costa Rica Global Association of Real Estate (CRGAR)
- IR Global Member Firm

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**We are a specialised consultancy in Intellectual Property whose aim is the representation and advice to third parties on issues related to the acquisition, maintenance, counselling, protection and defence of their rights in industrial property and copyright.**

**Mission**

To meet the need of legal or natural persons which are nationals or foreign, related to consulting, acquisition, maintenance and protection of intellectual property rights in Cuba and abroad.

**Vision**

To be a world-class organisation, particularly in the US market, by strengthening the competitive position obtained by the quality and speed of response to our clients.

We have a multidisciplinary team of highly competent and qualified specialists, from different technical fields with emphasis in the areas of Biotechnology and Pharmacy, among others, and lawyers specialised in IP, who offer the best technical and legal expertise related to all matters concerning the protection of Intellectual Property.

**Our Services**

We offer between our major services the representation, searching, registration requests, renewal and recordals, licensing, of all the modalities related with Intellectual Property.

**Major Modalities**

- Trademarks
- Inventions
- Industrial Models
- Utility Models
- Copyright

We guarantee our clients a quality service, working with efficient staff and resources and effective technologies to respond immediately to each of their requests for services related with the Intellectual Property aspects. In addition to their professional qualifications, in particular, our specialists hold a recognised ethic, giving our clients security, confidentiality, effectiveness and reliability.

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RIZEK ABOGADOS, S.R.L.

# RIZEK

A B O G A D O S



**We contribute to ensure the welfare of our clients, by providing them with innovative advice, legal representation and consultancy services. We are constantly recognised for our zealous advocacy to both their interests and objectives, as well as for our commitment to achieve the most advantageous results for their operations, while always observing the highest ethical standards in our performance.**

Due to our keen focus on maintaining our position as the preferred legal consultancy firm in the Dominican Republic, our team strives to keep abreast of all global events and market movements and behaviour, in order to ensure that we are able to offer the most efficient and proactive response available to the needs of our clients. This approach is particularly relevant when handling complex business transactions, facing critical conflicts and/or finding high-level solutions to obstacles that arise in relation to our clientele business operation and market expansion.

That is the major feature that allows the continuous strengthening of our effective work collaboration and relations with governmental agencies and has enabled us to foster long-standing partnerships with international firms in legal, financial, regulatory, and consulting fields, which permits us to effectively manage the costs of any transaction or litigation.

Our team has extensive experience in providing legal advice to corporations, financial entities as well as to local and international investors, regarding corporate governance, due diligence procedures, restructuring endeavours, mergers, spin-offs and acquisitions; in addition to coordinating and conducting assemblies and board meetings of governing bodies, which has given us the opportunity to effectively participate in the most significant transactions carried out in the Dominican market. Our foreign investment practice has accompanied clients in the design and implementation of strategies for their entrance into our markets or the expansion of their operations within numerous globally recognised corporations.

With over 25 years of active involvement in the telecommunications and information technologies sector, our team has had the opportunity to lead and collaborate in the main developmental initiatives on the legislation that regulate the telecommunications market, as well as to participate in the most relevant acquisition, sale and restructuring transactions conducted within the region. The combination of all these factors allows us to have a general and comprehensive vision of the business, when acting as strategic allies of our clientele. Rizek Abogados is a founding member of the DRT International Law Firm & Alliance, a global network of law offices that provides clients seamless access to legal services in major business centers throughout the United States, Latin America, Eastern and Western Europe, Asia, Africa and the Middle East.

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SARAVIA Y MUÑOZ

## SARAVIA Y MUÑOZ



### Law Degree 1966:

- 1960 – 1966 Universidad de San Carlos de Guatemala
- 1966/1967 School of Law University of Austin, Texas (Taxes)
- International Development Law Institute (1986), Rome, Italia

### Positions Held:

- Chairman of the Board Banco Uno, S.A.
- Chairman of the Board Aseguradora de la Nación, S.A.
- Head of legal Department of Cervecería Centroamericana, S.A. and its subsidiaries
- Senior Member of Saravia y Muñoz

### Legal Activities:

- Intellectual property, corporate law and finance
- Legal advisor of Banque Nationale de Paris (Panamá) - today BNP PARIBAS
- Swiss Bank Corp. - today UBS
- First American National Bank, Nashville Tenn., merger with AmSouth Bancorp

### Associations:

- International Bar Association
- International Trademark Association (INTA)
- International Fiscal Association

### Professional Activities:

- 30 years of successful litigation against Guatemala Government, not all democratic regimes, being extremely cautious inside and outside the court representing Banque Nationale de Paris and then BNP Paribas.
- Advising on the issuance and elaboration of the indenture regarding “Los Bonos del Café” from the association of the coffee industry in Guatemala and the warrant from the State of Guatemala was achieved.

### Publications:

- Corporate Taxations in Latin America (Chapter Guatemala)
- International Bureau of Fiscal documentation, Amsterdam
- Co-author Katzarov’s Manual on Industrial Property
- Co-author Legal Aspects of Doing Business in Latin America (International Business Series)

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## VON WOBESERY SIERRA, S.C.



**Pablo is partner of the Real Estate Practice and has also a highly significant role in the Corporate and Mergers & Acquisitions, Joint Ventures practices of Von Wobeser y Sierra. He has more than 13 years of experience advising multinational clients including several on the Fortune 500 list.**

Pablo has been directly involved in several of the most groundbreaking corporate matters and transactions that have taken place in Mexico in the past couple of years. He is an expert in advising multinational clients that are expanding their business operations in Mexico throughout the various phases of their business cycle (from establishing a company, to expanding business operations via new subsidiaries or factories and the daily management of a company). Furthermore, he has thorough experience regarding complicated mergers and acquisitions, divestitures and joint ventures that have a solid real estate component and has been involved in substantial projects that represent an important investment for the country. He has aided clients in identifying the correct location and land for their investment as well as all the legal advice required to follow through on business ventures in order for them to come to fruition.

#### **Representative Matters**

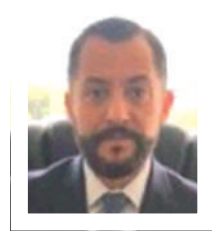
- Advised Grupo Modelo in the negotiations and all necessary matters in regards to the purchase of land in order to ensure that the property will have the potential, material conditions, permits, authorisations and licenses required to construct the plant, as well as the supervision of the re-division and merging of 3 million m2 of land. USD \$115 million.
- Advised to Grupo Modelo in the negotiations and all necessary matters in order to make the sale of the Plant as well as the regularisation and re-division of the property. USD \$600 million.
- Advised client in all legal matters related to the modification of legal status from social to private property of 197 hectares of land and its subdivision and merger in order to acquire property. USD \$730 million.
- Advised Anheuser-Busch Inbev to conclude the sale of the partnership interests of a company and consequently all its assets to Constellation Brands, Inc. USD \$600 million.
- Advised Mars in the acquisition of Chocolates Turin. Turin controls approximately 5% of the Mexican chocolate market, which is worth more than USD \$1.1 billion.
- Advised an automotive company in connection with the acquisition of an autoparts company in Mexico. Approximately, USD \$2 billion.

**Pablo Saez Williams**  
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LEGEM ATTORNEYS AT LAW, SC



**Legem Attorneys at Law, SC is a law firm comprised of professionals who specialise in a variety of legal disciplines with offices in the north, bajío and central Mexico, ensuring the highest ethical, professional and commercial standards are maintained.**

Our commitment is to help our clients grow by providing them with opportune legal services oriented towards protecting the clients' personal, economic and commercial interests.

The firm's areas of practice include litigation in civil, commercial, criminal, family, administrative, amparo law and tax law; counselling which includes corporate, banking, immigration and real estate law, among others; as well as compliance covering topics such as money laundering prevention, protection of personal data, anticorruption, evaluation and management of legal and regulatory risks programs, among others.

We are a dedicated law firm to support the growth of foreign investment in Mexico.

We have years of experience implementing strategies of businesses expansion in Mexico.

We have national and international business alliances with legal and accounting firms that allow us to offer an integral service to our clients.

The immediacy and the excellence in our services distinguish us.

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**Managing Partner**  
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AROCHI &amp; LINDNER

# AROCHI & LINDNER

ABOGADOS | ATTORNEYS AT LAW | EST. 1994

**Arochi & Lindner (A&L) is one of the most respected and recognised names in Latin American intellectual property prosecution and protection. Since its founding in 1994, A&L has distinguished itself with its legal expertise and exceptional understanding of business needs. Over the years, A&L has anticipated the evolving IP market by developing a tenacious enforcement practice that is now the largest in Mexico, enhancing its patent practice with industry-specific technical competencies, adding commercial litigation capabilities to address related business issues.**

A&L handles all aspects of IP including trademark, patent, copyright, IP litigation and dispute resolution, IP rights enforcement, life sciences, domain names, trade secret protection, as well as, advertising and marketing, data privacy and protection, civil and commercial litigation, corporate and regulatory law.

A&L has developed a strong technological capacity to provide to its clients the relevant information of their trademark applications filed at the Mexican Institute of Industrial Property in order to file the required oppositions when it is needed. Our IP portfolio includes IP rights holders from the following sectors information technologies, entertainment, food and non-alcoholic beverages, alcoholic beverages, pharmaceutical, automobile, apparel, luxury brands, videogames, etc.

A&L has a comprehensive coverage against piracy and counterfeiting. The firm carried out several raids (administrative and criminal) and border measures actions that resulted in the seizure of many products at Customs from different industries. The firm handles more than 40% of the IP litigation cases in Mexico.

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COUNSELORS INTERNATIONAL ABOGADOS, S.C.



**Ricardo Perez-Terrazas graduated from Universidad Autonoma de Chihuahua (J.D., Equivalent) (1997); Yale University – MPL Diploma in Corporate Law (2017); and the National Association of Corporate Lawyers (ANADE).**

He has over 20 years of experience in real estate law, including acquisitions and sales, real estate trusts (REIT), transfer, financing, development, and construction of residential, commercial, or industrial real estate.

Mr Perez-Terrazas provides legal advice mostly to foreign corporations who wish to invest in real estate in Mexico or as support to the real estate needs for manufacturing plants established in Mexico. His clients are primarily Fortune 500 companies doing business in Mexico, including Johnson & Johnson, Eaton, Emerson Electric, McDonald's and Lockheed Martin among others.

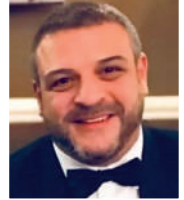
His recent significant cases include the Johnson & Johnson MXC One Place project and the disposal of various owned properties in Mexico.

According to Mr Perez-Terrazas, he distinguishes himself through his experience and cross-border knowledge, including the Maquiladora (IMMEX) industry, agreements for avoiding double taxation and those for the exchange of information as well as the North American Free Trade Agreement (NAFTA) and the soon to be implemented United States-Mexico-Canda Agreement (USMCA). He believes his main strengths are honesty and an ethical and professional legal practice with his client's interests as a priority.

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FERNÁNDEZ ZACUR – GABINETE JURÍDICO



**FERNÁNDEZ ZACUR – GABINETE JURÍDICO provides counseling and litigation services in Paraguay. The Firm is specialised in Corporate Criminal Law and Corporate Law. However, we have developed a multidisciplinary project focused on the integral solution of legal problems.**

**JOSÉ MIGUEL FERNÁNDEZ ZACUR** is a Lawyer who graduated from the Catholic University Nuestra Señora de la Asunción (Asunción - Paraguay) with an **OUTSTANDING** grade point average and a Doctor in Law (**SUMMA CUM LAUDE**). Master in International Economic Criminal Law (**OUTSTANDING** Master's Thesis) at the University of Granada (Granada - Spain). Master in Prevention and Repression of Money Laundering, Tax Fraud and Compliance (**OUTSTANDING** Master's Thesis) at the University of Santiago de Compostela (Santiago de Compostela - Spain). Postgraduate in Economic Criminal Law at University of Nordeste (Corrientes - Argentina). Diplomaed in Economic Criminal Law from the Association of Judges of Paraguay. Specialist in Criminal Law at University of Belgrano (Buenos Aires - Argentina) with a **DISTINCTION** and at University of Pacífico (Asunción - Paraguay). Postgraduate in Deepened Criminal Law at University of Cuenca del Plata (Corrientes - Argentina). Diplomaed in Oral Litigation from American University (Asunción - Paraguay). Diplomaed in Compliance from Thompson Reuters Training (Santiago - Chile). Graduate from the School of Criminal Science and German Criminal Dogmatic at the University of Göttingen (Göttingen - Germany), from the Training Course in Prevention of Money Laundering, Criminal Liability of Legal Entities and Tax Fraud at the University of Santiago de Compostela (Santiago de Compostela - Spain), from the Spanish Trial Skills Academy at the California Western School of Law (San Diego - United States of America) and from the Extension Course in Corporate Criminal Law at the Pontifical Catholic University of Rio Grande do Sul (Porto Alegre - Brazil). Former professor of Forensic Linguistics and Legal Oratory. Author and co-author of several papers, monographs and articles in specialised publications. Guest professor in post-graduate courses and international conferences. Member of the Iberoamerican Association of Economic and Business Criminal Law and other associations of Criminal Law.

Despite our sustained growth, supported by an outstanding percentage of successes, we maintain the style of a typical family Firm, which guarantees a personalized treatment, discretion and the utmost diligence.

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PIEROLA & ASOCIADOS

Pierola & Asociados



**Pierola & Asociados was founded in 1975, specialising in intellectual property in all legal areas related to trade marks, slogans, trade names, well-known trade marks, patents, utility models, industrial designs, copyrights, unfair competition and litigation, as well as foreign investment and general practice. The firm is also involved in the fields of domain names dispute resolution and arbitration, licensing and infringement actions.**

Pierola & Asociados is an important leading law firm in Peru with more than 40 years of experience in intellectual property, a high level of service in all areas of practice. The firm has correspondents and clients in many countries around the world.

**Jose de Pierola is the Senior Partner of Pierola & Asociados.**

Member of the Lima Bar Association, the Peruvian Intellectual Property Association, American Bar Association (ABA), Alava (Spain) Bar Association, American Intellectual Property Law Association (AIPLA), Association Internationale pour la Protection de la Propriété Intellectuelle (AIPPI), Fédération Internationale des Conseils en Propriété Intellectuelle (FICPI), International Trademark Association (INTA), Inter American Association of Industrial Property (ASIPI), European Communities Trademark Association (ECTA).

**Practice Areas:** Intellectual Property, including patent and trade mark prosecution, oppositions, appeals, cancellation actions, nullity actions, infringement actions at the Peruvian Trade Mark Office; legal actions at the Peruvian Courts; General Practice.

**Languages:** Spanish, English and French.

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LOZANO & CIA ABOGADOS Y CONSULTORES



**“We believe that every successful business requires a solid, experienced and ethical legal support.”**

Lozano & Cia. is a Peruvian law firm that offers reliable legal solutions through professional experience, integral and personalised services in order to achieve excellent results. Our law firm has wide international experience assisting our clients located in different parts of the world that have business interests in Peru.

Our experience allows us to solve specific legal matters in efficient way, evaluating each case in a particular manner and acting according to our values - transparency, commitment, efficiency, integrity and reliability.

We specialise in the following areas:

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- Tax Law
- Labour Law
- Civil Law
- Intellectual Property Law
- Litigation
- Arbitration

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**LiburdLaw is a boutique law firm situated in Charlestown on the island of Nevis with a heavy focus on corporate and commercial law.**

The firm was founded by the late Herman W. Liburd, M.A, L.E.C, T.E.P, JP former Speaker of the St. Kitts and Nevis National Assembly, Nevis Island Assembly Legislator and Legal Advisor and Attorney-at-Law with well over 40 years practice experience.

The firm is currently managed by Krysta Liburd-Clarke, who is admitted to practice in St. Christopher and Nevis. Krysta was educated at the University of the West Indies, Cave Hill Campus, Barbados and holds a Certificate of Legal Education from the Norman Manley Law School (NMLS) in Kingston, Jamaica where she graduated with honors.

Traditionally, the firm has practiced mainly in the areas of corporate and commercial law, real estate transactions, probate and estate administration, succession and wills, trusts, and immigration. The firm also regularly advises clients including private clients and corporate service firms, on a broad range of Nevis financial services products including local companies, international business companies, limited liability companies and offshore trusts and their governmental and corporate regulatory requirements in Nevis.

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DUDLEY RICH, LLP

Dudley  
ATTORNEYS  
AT LAW Rich LLP



**Adriane J. Dudley graduated from Simmons College in 1969 at the age of 19 and graduated from law school in 1972. Immediately thereafter she worked at the National Labor Relations Board school in Boston and Washington DC and became a member of the Massachusetts Bar. Following that position, she accepted an offer from a member of the board to join his old firm in private practice in Chicago. A move to escape the cold for the sun, sand and sea of the beautiful Virgin Islands was an easy choice.**

At the time she moved to the VI, Adriane could not practice for a year due to a residency requirement later overturned by the U.S. Supreme Court. She had the opportunity to meet and form relationships with a broad range of people, both in the legal realm and outside of it. That pattern has continued throughout her professional and personal life in the Territory and beyond and is the basis for her mediation skills.

Dudley has extensive experience in VI economic development incentives for large and small businesses. She assists clients in establishing effective contractual relations with the executive and legislative branches of the VI government and navigates the government bureaucracy. She practices employment law and provides counsel in business management matters. As a result of this varied experience and her ability to “get along with anybody” she is sought after as a mediator and arbitrator in particularly difficult cases.

Adriane is from Boston, Massachusetts where she attended the Northeastern University School of Law. Adriane’s father was a lawyer and from early childhood she read voraciously, watched TV attorneys and followed state and national politics. She inherited a love of the profession, which, unlike for many long-time attorneys, has endured.

To this day, Adriane is excited to come to work. Her legal career in the VI began with a clerkship in the then Territorial Court; followed by service as an Assistant Attorney General and as an Assistant United States Attorney for the VI. In 1979, she entered private practice as a partner at Dudley, Dudley & Topper. In 1985 she formed her own firm, Dudley Clark & Chan. From 2011 to the present she has worked with her partner Carol Rich, attorneys and staff in Dudley Rich, LLP.

Adriane has served in numerous positions at the American Bar Association, in particular a three-year term on the Standing Committee for the Judiciary and service on the ABA Board of Governors, Chair of State and Local Government Section. She has also served as President of the Virgin Islands Bar Association, member of its Board of Governors and ABA Delegate for last several years. She is an AAA certified Mediator and Arbitrator and a former member of the AAA Board.

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PARKER SCHWARTZ PLLC



**Ira M. Schwartz is a partner in Parker Schwartz, PLLC located in Phoenix, Arizona. He practices primarily in the intellectual property and technology law areas, representing a broad range of clients from large corporations and universities, to small and medium sized high tech businesses, to individual artists, authors and inventors.**

His practice includes litigating and defending patent, trademark, and copyright infringement and trade secret misappropriation cases in federal courts, state courts, and through arbitration; and transactional work including preparing licensing and royalty agreements, manufacturing and distribution agreements, technology related employment agreements and restrictive covenants; and prosecuting copyright and trademark applications, both in the US and internationally. His practice further includes representing clients in international technology law matters and cross-border disputes.

Mr Schwartz lectures frequently on the topics of computer and internet law, intellectual property law, international arbitration of intellectual property disputes, and 3D printing.

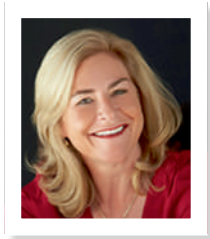
He is a past board member of the International Technology Law Association (ITechLaw) and a past president of the Intellectual Property Section of the State Bar of Arizona. Mr Schwartz is also a judge pro tempore of the Arizona Superior Court.

In addition to his active intellectual property litigation practice, he regularly serves as a mediator and an arbitrator.

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MALITZLAW, INC.



**Jeanne M. Malitz is the principal of Malitzlaw, Inc. which focuses on employment-based immigration matters with an emphasis on permanent and temporary labour certification for agricultural employers.**

Her practice also includes counselling on employment verification including E-Verify and I-9-related issues. Ms Malitz actively participates in advocacy for immigration reform through national committee work on behalf of the American Immigration Lawyers' Association (AILA) and the National Council of Agricultural Employers (NCAE). She is a member of AILA's national Department of Labor Committee and chairs the H-2A Committee for the NCAE. She frequently presents and writes on immigration-related topics. Ms Malitz received her B.A. degree from the University of San Diego and her J.D. degree from the Boston University School of Law.

Ms Malitz has been listed in San Diego Magazine as a Top Lawyer from 2013 through 2017.

**Services**

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- Adjustment of Status (Green Card) including family based
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- Intra-company transfers (L visa)
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- Extraordinary Ability (O visa)
- NAFTA (TN visa)
- H-2A Processing
- Treaty Investors and Traders (E visa)

**Citizenship & Naturalisation**

- I-9 counselling and Compliance
- Special Border and Admissions Issues

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MORRIS+D'ANGELO



**Daniel Morris is the Chief Dragon Slayer of Morris + D'Angelo, a multi-office boutique accountancy and advisory firm headquartered in the Silicon Valley.**

Daniel provides creative cross-border solutions in an ever-changing and complex world where families, entrepreneurship, generational transfers, asset protection, taxation, law, philanthropy, and stewardship intersect.

With offices along America's West Coast and affiliated locations covering the Caribbean, EU, and Asia, Daniel's personal and professional networks provide near-instantaneous connections with leading experts across all disciplines.

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VINSON & ELKINS, LLP

Vinson & Elkins LLP



**A former federal prosecutor in the Northern District of California with more than 20 years of experience, Matt Jacobs is well recognised for his experience in internal investigations, government investigations, and white collar matters of all kinds, as well as complex commercial litigation. Matt frequently advises boards of directors, audit committees, and general counsels on critical issues. Matt is co-chair of the firm’s government investigations & white collar criminal defence practice, and is the managing partner of the San Francisco office of V&E. He is Chambers-rated, ranked by the Legal 500, and has been recognised as one of the leading lawyers in San Francisco by San Francisco Magazine.**

Matt has a national and international practice representing US and foreign-located companies and executives in high stakes matters involving FCPA, antitrust, trade secrets, health care, and commercial disputes, including IP litigation and consumer class actions. Matt is a seasoned trial lawyer who has tried more than a dozen criminal and civil cases to verdict. As a federal prosecutor in San Francisco, Matt prosecuted many high-profile cases involving securities, health care and energy. Matt is particularly experienced in “bet-the-company” and high-profile matters. He has extensive experience dealing with the press, first as an award-winning journalist in Louisiana, and later as the federal prosecutor responsible for handling all media inquiries on behalf of US attorney (and former FBI Director) Robert S. Mueller III. As a prosecutor, Matt was the recipient of the Justice Department’s Director’s Award and the FBI’s Director’s Award. Matt is also a legal commentator for news outlets relating to the Mueller investigation.

Matt has tremendous skill in conducting internal investigations and providing business-focused advice to companies, audit committees, and boards of directors regarding appropriate company practice in the midst of alleged misconduct. Matt’s background with the government, coupled with his depth of experience in both criminal and civil defence matters, enables him to deliver a unique, well-rounded approach to clients in need of innovative, yet practical and effective solutions.

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NORTH COUNTY LEGAL, APC



**Ryan Alexeev founded North County Legal, APC in 2009. Her practice focuses on estate planning and immigration as well as the complicated tax issues that arise when immigrating to the US or when establishing an estate plan as a non-US citizen.**

Ms Alexeev has a Legal Master's degree in Taxation from the University of San Diego and a Juris Doctorate degree from Gonzaga University School of Law. Her undergraduate studies were in International Business and Management Information Systems, which has served her well in her chosen practice areas.

**Immigration**

At North County Legal, APC, we have the knowledge to accurately evaluate immigration cases; spot potential issues; monitor cases to make sure they are proceeding in a timely manner; and help reduce the stress that individuals and companies frequently experience when going through the immigration process.

We have represented individuals, corporations and investors around the world. No matter where our clients are located, we have the experience to guide them through the complex arena of US immigration law.

**Estate Planning**

Not every estate is a taxable estate, but not having a plan in place can cause issues and leave your estate paying additional fees that could have been avoided. At North County Legal, APC, we help clients establish plans in the event of incapacity, disability or death. Our plans are individually tailored to each client's situation, directing where client assets will go and how the assets will be managed. Over the years, we have gained experience and knowledge to assist clients who also own assets outside of California and outside of the United States. Our estate planning attorney has vast experience on the international front and can work closely with clients and their advisors to navigate this complex territory.

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BUXBAUM, LOGGIA AND ASSOCIATES, INC



BUXBAUMLOGGIA



**Joseph Loggia co-founded Buxbaum, Loggia and Associates, Inc. in 2000 and Buxbaum Loggia Ltd, our British subsidiary, shortly thereafter, to provide a complete source of senior technical support to the insurance and reinsurance industry.**

Mr Loggia's experience of more than 45 years includes management of ceded and assumed reinsurance portfolios, audit assignments for major domestic and international reinsurers, and expert witness testimony. He has served in senior executive positions for companies such as Armco, Home Insurance, Liberty Mutual, and Northwestern National.

At Buxbaum Loggia, Mr Loggia leads casualty and accident/health inspections and settlement teams for both insurers and reinsurers. He is highly regarded for his expert opinions and testimony regarding a wide range of insurance and reinsurance issues. In civil litigation and reinsurance arbitrations, Mr Loggia has been deposed as a fact and expert witness on more than 75 occasions.

Having recently provided expert services regarding a number of cases involving Workers' Compensation, Construction Defect litigation, Property Loss and EPLI issues, Mr Loggia's decades of experience serve in evaluating and testifying on proper claims administration, including coverage analysis and good-faith claim decisions. Additionally, he has worked for and represented policyholders, primary and excess carriers on industry customs and practices.

Notably, Mr Loggia also has been engaged on behalf of insurers and reinsurers to assist in numerous mediations and settlement conferences.

Buxbaum Loggia's staff, most of whom have held management positions with insurance and reinsurance companies, prove to be an invaluable resource.

Currently, Mr Loggia is active as a member and Certified Arbitrator for ARIAS, and several other industry organisations including the American Bar Association (ABA), California Association of Independent Insurance Adjusters, Insurance & Reinsurance Legacy Association, and the International Association of Claims Professionals. He has been a featured speaker and panellist at ABA and Casualty Actuarial Society Conferences.

Who's Who Legal says "the 'experienced and well-regarded' Joe Loggia is an eminent figure in the market who has testified on dozens of occasions in insurance litigation over the course of his career," and also named him a Thought Leader. Mr Loggia also was recognised by Lawyers Monthly with Expert Witness Awards in 2018 and 2019.

After graduating from the University of California, Los Angeles, he served as a captain in the US Army and attended the University of LaVerne, College of Law.

**Joseph Loggia  
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HENDERSON, CAVERLY, PUM & TRYTTEN LLP

Henderson Caverly  
Pum Trytten LLP



**Katharine Davidson is the chair of the Henderson, Caverly, Pum & Trytten LLP International Private Client Practice and a member of its Estate Planning and Taxation Groups. She practices in the San Diego and Los Angeles area offices. Ms Davidson has extensive experience representing high-net-worth individuals and their closely held business interests and real property holdings in connection with domestic and international income, estate and gift tax planning, wealth and business succession planning.**

Ms Davidson counsels foreign clients with respect to investments in the United States, pre-immigration planning, expatriation, the application of tax treaties, United States withholding obligations, offshore tax compliance, residency issues, and income, transfer tax and reporting obligations of aliens, both resident and non-resident, in the United States and California. She regularly advises United States entities and individuals who conduct business or own property abroad, and foreign persons who own property or conduct business in the United States.

She also handles tax controversy matters, representing clients in audits, appeals and appearances before the IRS and United States Tax Court, as well as state and local taxing authorities. Ms Davidson clerked for the Honourable Mary Ann Cohen of the United States Tax Court.

Ms Davidson received her law degree from Loyola Law School, Los Angeles, where she was Managing Editor of the Law Review and elected Order of the Coif. She received her bachelor's degree from the University of Southern California, cum laude.

Ms Davidson is a frequent speaker and author on topics involving cross-border and domestic tax and estate planning.

Ms Davidson is the immediate past Chair of STEP USA and is a member of STEP Council. She received the 2020 Best Lawyers, Lawyer of the Year in Tax Law in San Diego.

**International Private Client**

The members of the International Private Client Group at Henderson, Caverly, Pum & Trytten LLP advise clients with international concerns, interests and holdings, with a focus on US citizens, non-US citizens and multinational families with property and rights in multiple jurisdictions. The International Private Client Group offers decades of experience in planning for complex cross-border trust and estate planning, tax, transactional and litigation matters. As international matters often require the marshalling and coordination of foreign resources in assessing risk and developing strategies, we are proud of our network of advisors throughout the world, which includes accountants, attorneys, financial planners, trust companies, fiduciaries and a host of other professionals.

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## LAW OFFICES OF STEPHEN A. MALLEY

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**For over 40 years The Law Offices of Stephen A. Malley has offered committed expert legal counsel to US and foreign-based companies and individuals.**

Stephen A. Malley specialises in the areas of business, tax and finance, transnational estate and asset preservation planning, and pre-immigration and expatriation planning.

Mr Malley offers experienced counsel for:

- US and foreign-based companies, including tax advice for international expansion and transactions.
- Estate and tax planning for US citizens and residents with transnational assets and/or beneficiaries, and to foreign persons and families with US assets and/or beneficiaries
- International licensing
- Captive Insurance Companies (domestic)
- International transactions generally

Mr Malley is a frequent speaker and contributor on international business and tax issues, international estate planning, and asset preservation for individuals and companies.

**Areas of Expertise**

US and International Tax and Business Transactions - Individuals or companies with international assets and/or business interests must consider not only the applicable laws of each country, but also the tax implications of both the US and relevant foreign jurisdictions. Mr Malley assists non-US clients in planning for US legal, regulatory, and tax issues, and US clients in their business transactions and arrangements overseas.

Transnational Estate and Tax Planning - Estate planning involves consideration of estate, gift and income taxes. US persons with overseas assets, and foreigners with US assets, require specialised professional advice to avoid negative tax and probate issues. US taxpayers with foreign spouses are particularly vulnerable to negative tax consequences absent appropriate planning. Foreign persons with US assets can be subject to US gift tax, and, on death, to US estate tax.

Pre-Immigration Tax Planning - Persons immigrating to the US, either permanently or for temporary employment, will be subject to tax on worldwide income. Depending on circumstances, planning before arriving in the US may minimise exposure to US income and estate tax.

Asset Preservation Planning - Mr Malley provides tax and asset protection planning for United States citizens and for foreign nationals. Asset preservation should be considered in any estate plan. There are many planning opportunities to achieve this protection, depending on factors such as the extent and location of assets, and the individual's family arrangements, beneficiaries, and other planning goals, which may include privacy and anonymity.

Captive Insurance Arrangements - Captive insurance structures offer opportunities for tax advantaged company funded insurance when coverage might not otherwise be available or to minimise the cost of insurance. Captives must meet financial and regulatory guidelines.

International Licensing - Transnational Licensing, for manufacturing or for intellectual property, requires analysis of purpose, tax issues and opportunities in relevant countries, and carefully prepared documents.

## REID.LAW, LLC



**Andrew (“Andy”) Reid is the real deal. A social activist since birth, he has over four decades of experience litigating high-profile matters of constitutional law and civil and human rights at all levels.**

He approaches lawyering as an opportunity to use his position and skills as a lawyer wielding the tools of law to accomplish justice and equity for his clients and society. After serving as senior counsel with several prominent law firms in Denver, Colorado, USA, Andy recently re-established his own firm, Reid Law, LLC, to have greater control over his choice of clients and work. He is also counsel with the Ved Nanda Center for International and Comparative Law and an Adjunct Professor at the University of Denver’s Sturm College of Law, where he teaches advanced courses in international law, human rights, indigenous peoples, federal Indian law, and environmental ethics and justice, and frequently presents as an expert in these areas.

Andy has represented a wide diversity of clients, from victims of discrimination and government misconduct to former billionaires and NFL football players to large and small corporations, Native nations and small governments, and NGOs and citizens organisations. He has recovered many millions of dollars in damages for his clients and has handled highly controversial, complex, and ground-breaking litigation over weapons of mass destruction, suppression of speech, product defamation and business torts, elections, radiation exposure, religious expression, gender discrimination, world-class mining projects, indigenous peoples, toxic torts, accused terrorists, human rights, nuclear power, marijuana legalisation, water rights, abortion, citizens initiatives, among other areas. His work has resulted in over 60 published federal and state precedent-setting opinions and have been widely reported and discussed in national and international publications, books, and law school texts. Andy is counsel for several Native nations and other indigenous peoples in the Americas and for numerous public interest organisations. Internationally, he has engaged in wetlands preservation in Japan, a human rights challenge to the Frontera Sur migrant control program in Mexico, defence of the rights of indigenous peoples before the Inter-American Commission on Human rights, and in matters involving the WTO (country of origin labelling) and international arbitration. He has participated in international conferences by the UN and others on climate change, sustainability, and the rights of indigenous peoples.

Andy has been described by his Lakota friends as an “aki’cita” or warrior, an enthusiastic lifetime activist dedicated to social and eco justice.

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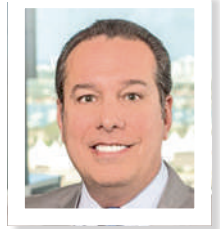
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**Michael attended college and law school at the University of Michigan where he received his B.A. in 1973 with high distinction and his J.D. in 1976, magna cum laude. He was an associate editor of the University of Michigan Law Review and elected a member of the Order of the Coif, the law school honour society, on graduation.**

Michael is a past member of the Board of Directors of the Florida Justice Association, and of the Board of Governors of the American Association for Justice (AAJ). He served in both capacities for more than 10 years. He has been elected a Fellow of the International Academy of Trial Lawyers, an organisation whose membership is limited to 500 lawyers throughout the United States. He has lectured at numerous Florida Justice Association, American and Florida Bar and American Association for Justice seminars on various subjects, and is a past chairman of AAJ's Aviation Section. He has published articles and book chapters in several Bar and independent publications in the areas of Aviation law and expert witnesses. He is a member of the Miami Dade Justice Association and a charter member of the Miami Chapter of the American Board of Trial Advocates, of which he was President in 1997. A former member of the Board of Governors of the Young Lawyers Division of The Florida Bar, he has also served as Vice-Chair of the Florida Bar's Rules of Civil Procedure Committee, and is a former officer of the Dade County Bar's Young Lawyers Section. Finally, he is a member of the Dade County Bar Association, the Federal and American Bar Associations and a member of the Bar in Florida, Wyoming and the District of Columbia. He is admitted to practice in all of Florida's federal courts, the 5th and 11th Circuit Courts of Appeal, and the United States Supreme Court.

He has been continuously recognised for over ten years running as one of the best 100 lawyers in Florida by Super Lawyers magazine and in the annual book The Best Lawyers in America. He was named as one of the Legal Elite, the top 1.7% of all lawyers in Florida, in a poll by Florida Trend magazine. He has also been selected as a "Top Lawyer" by the South Florida Legal Guide, as a member of LawDragon, comprised of peer recognised lawyers throughout the United States.

COZEN O'CONNOR



**James A. Gale focuses his practice in the area of intellectual property counselling and litigation. He is a registered patent attorney with over 33 years of experience and Martindale AV Preeminent® rated, Board Certified in Intellectual Property by the Florida Bar, an AAA Arbitrator and the former inaugural chair of the IP Board Certification Committee. Jim has represented clients in hundreds of cases involving patents, trademarks, copyrights, unfair competition, covenants not to compete, theft of trade secrets and internet disputes. He has appeared in over 400 federal cases in more than 48 Federal District and Circuit Courts, as well as handled hundreds of injunctions in over 35 different states around the nation.**

Jim's work and work ethics have always told a lot about his character. In 1989 his story was featured in *The American Lawyer*. An accomplished intellectual property litigator, Jim's client list includes national and international high-technology manufacturers, as well as traditional brick-and-mortar clients. He has served as appointed intellectual property counsel for insurance carriers and was recently awarded the title of Patent Law Lawyer of the Year in Miami for 2016, 2017, and 2018 by *Best Lawyers in America*®. Jim was also appointed to the 11th Circuit Jury Instruction Panel to assist in drafting jury instructions for the recently enacted Federal Defend Trade Secrets Act. Jim is also an adjunct professor of trade secret and non-compete law at the University of Miami School of Law, and also was an adjunct professor of patent and trade secret law at Florida International School of Law.

**Cozen O'Connor**

Ranked among the top 100 law firms in the country, Cozen O'Connor has more than 750 attorneys in 27 cities across two continents. We are a full-service firm with nationally recognised practices in litigation, business law, and government relations, and our attorneys have experience operating in all sectors of the economy. Our diverse client list includes global Fortune 500 companies, middle-market firms poised for growth, ambitious startups, and high-profile individuals.

In an industry built on talk, Cozen O'Connor has made its name by doing. We have built our firm one case, one victory at a time. Our attorneys have impeccable academic credentials and are able to combine intellectual rigor with practicality and efficiency. We provide sophisticated, business-minded advice aimed at one simple goal: getting the right result for our clients. No matter how complex, contentious, or critical the undertaking, we persevere until the job is done.

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KIRKLAND &amp; ELLIS LLP

## KIRKLAND & ELLIS



**Russell is a partner at Kirkland & Ellis LLP where he has spent his entire 33+ year career. He focuses his trial, appellate and alternative dispute resolution practice on patent infringement matters and disputes involving, and relating to, patent license agreements. He focuses his licensing practice on structuring and negotiating both licensing-in and licensing-out transactions.**

Russell has received many accolades for his IP practice. His strategy of seeking and obtaining a writ of mandamus earned "stand-out" recognition in the *Financial Times*, U.S. Innovative Lawyers 2011. He also won the *International Law Office* 2012 Client Choice Award in Litigation for the US. The clients ILO interviewed had this to say about him: "Russell has that unique ability to provide legal advice in a manner that is understandable, practical and useful for our business."

Russell is included year after year in *Chambers USA*, *MIP's* "IP Stars," *IAM Patent 1000: The World's Leading Patent Practitioners* and *IAM Strategy 300: The World's Leading IP Strategists*. Comments in these publications have included: "We have worked with Russell Levine for several years. I find he has great insight into how to give clear, concise input focused on legal solutions that leverage business needs." "He is fantastic and has a knack for breaking down complex subjects to their essentials without getting caught in the weeds. He really knows his audience and how to get points across effectively;" he is "well known for the depth of his licensing expertise;" and "for the most important cases, he is one of the leading figures in Chicago and nationally."

Russell is active in bar associations, industry organisations and his community. He is a Past-President of LES (USA and Canada); a past-chair of the By-Laws Committee of the USTA's Midwest Section; and a past-chair of the President's Council at Chicago's Museum of Science and Industry.

He is an author and frequent speaker on IP issues. He is co-editor of *International Licensing and Technology Transfer: Practice and the Law*. His "Top 10 Court Decisions of the Year" workshop at the LES Annual Meeting is consistently standing room only.

Russell holds a B.S. in Engineering and a B.S. in Economics, both degrees from the University of Michigan, and his J.D. from the University of Chicago. He is on WIPO's List of Mediators and Arbitrators, and he is registered to practice before the USPTO. He also is a Certified Licensing Professional.

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I.A. DONOSO & ASSOCIATES



**DONOSO &  
ASSOCIATES LLC**  
immigration lawyers



**Donoso & Associates is nationally recognised as a leading business immigration law firm with particular expertise in visas for professionals, researchers, investors, professional athletes and families who seek experienced guidance on how to obtain appropriate work visas or green card status in the United States.**

Ignacio A. Donoso, Esq., is managing partner of Donoso & Associates, LLC. Mr Donoso is nationally recognised as a leading business immigration attorney, with particular expertise in investors, researchers, start-ups, skilled professional and athletes.

Mr Donoso founded Donoso & Associates in 2013, after working as partner of one of the top immigration law firms in the US. Mr Donoso's career spans 24 years as a member of the State Bar of California, of which he has dedicated the last 16 years (since 2003) exclusively to immigration law. Since 2003, Mr Donoso has successfully represented Fortune 500 companies and their employees, skilled workers, professors and researchers, professionals, athletes, artists and thousands of investors in their US visa planning.

Mr Donoso has been selected to serve in many AILA National Committees including the Texas Service Center Liaison Committee, the National Annual Conference Planning Committee, and from 2013-2018, Mr Donoso has served on the National EB-5 Committee.

Mr Donoso has been recognised among the Top 25 immigration attorneys in the United States for investor visas in 2015, 2016 and 2018. Mr Donoso is a frequent speaker at national and international conferences on US immigration law and has frequently published on specific issues related to immigration matters.

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LOOBY LAW, PLLC



**Eldon is the Founder and Managing Attorney of Looby Law, PLLC. His practice is primarily focused in the areas of business law, litigation, eDiscovery, family and matrimonial law. His clients consist of individuals, families and businesses ranging from solopreneur start-ups to SMEs (small and medium sized enterprises).**

Prior to founding and leading LoobyLaw in 2018, Eldon was the Founder and Principal Attorney at the Law Offices of Eldon L. Looby. During his 12 years with that firm, he grew it into a small yet formidable office that was often considered in the company of larger firms with regards to the breadth and depth of its strategic and results-driven solutions. From 2006-2008, he led Looby & Sundaran, LLP as Co-Founding, Senior and Managing Partner. At LoobySundaran, Eldon oversaw that firm's expansion of offices in India, technology deployments, and led that firm's Real Estate and Landlord and Tenant practices.

Eldon has been recognised by Global Law Experts as an Expert in Business Law - New York. Acquisition International has recognised him as Best in Business Start-Formations & Transaction Law - New York, and the National Black Lawyers: Top 100 has recognised him as one of the Top 100 Black Lawyers in the area of Business Transactions - New York.

In addition to his work in business law, Eldon is an experienced litigator, particularly in the area of family and matrimonial law. Under his leadership, the firm has been recognised by Business Worldwide as recipient of the Global Excellence Award for Best Litigation Firm – New York, and Litigator of the Year by Acquisition International. Eldon has also represented clients in litigation before the U.S. Bankruptcy Court for the Eastern District of New York, the U.S. Merit Systems Protection Board, in arbitration proceedings before the National Association of Security Dealers (now FINRA) and various New York courts. He has also represented both landlords and tenants in disputes and litigation; provided counsel and litigated personal injury matters, and also served as counsel for both buyers and sellers in residential real estate purchases and real estate litigation.

He counsels individuals and enterprises on labour & employment issues, including both litigation and appeals of wrongful terminations and advises companies on labour, employment and intellectual property issues. Eldon's expertise in the labour and employment space resulted in the firm being recently recognised by CV Magazine as recipient of its Global Corporate Excellence Award for Employment Law Firm of the Year.

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WELBY, BRADY & GREENBLATT, LLP

**WELBY, BRADY & GREENBLATT, LLP**  
The Industry's Leading Construction Attorneys



**Thomas H. Welby is Of Counsel to Welby, Brady & Greenblatt, LLP where he provides counsel on all aspects of construction law including contract disputes, public bidding, mechanic's liens and construction claims. He represents general contractors, subcontractors, owners, developers, sureties, suppliers and engineers in transactional matters as well as the prosecution and defense of claims in litigation, arbitration and mediation. Notable cases Mr Welby has brought include West-Fair Electric Contractors v. Aetna, Waltech Construction v. Town of Thompson and Beninati Roofing v. Gelco Builders.**

Prior to working in construction law, Mr Welby gained extensive experience in the construction industry as a consultant, estimator and executive at various contracting firms. He is a Registered Professional Engineer in the states of New York and New Jersey (now inactive) and was, for several decades, an Adjunct Professor of Civil Engineering at Manhattan College and Adjunct Professor of Law at Pace University School of Law.

**Practice Areas:**

- Construction Law & Litigation
- Alternative Dispute Resolution

**Admitted to Practice Law in:**

- New York & Connecticut
- United States District Courts for the Eastern, Southern and Northern Districts of New York and the District of Connecticut
- United States Courts of Appeals for the Second and Federal Circuits
- United States Supreme Court

**Association Positions:**

- Construction Litigation Committee, ABA Section of Litigation
- Construction Management Association of America, Legal Counsel Committee
- National Construction Dispute Resolution Committee
- General Counsel to Construction Industry Counsel of Westchester and the Hudson Valley
- AAA Large Complex Construction Case Arbitrator
- AAA Master Construction Mediator
- Fellow, Chartered Institute of Arbitrators
- Dispute Resolution Board Foundation

**Recognition:**

- Super Lawyers, Thomson Reuters
- Best Lawyers, U.S. News and World Report
- Martindale-Hubbell's Preeminent AV Rating
- Chi Epsilon Chapter Honor Member, Manhattan College

**Education:**

- Bachelor of Engineering - Civil Engineering - Manhattan College
- Master of Science - Geotechnical and Structural Engineering - New York University
- Master of Business Administration - New Mexico Highlands University
- Master of Science - Civil Engineering - Polytechnic Institute of New York
- Juris Doctor - Pace University School of Law.

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**With offices in New York, New Jersey, Miami and Los Angeles, Wildes & Weinberg, P.C., perhaps the United States' premier law firm concentrating in the immigration and nationality field, grew out of the practice of Leon Wildes, Esq., a distinguished immigration practitioner in New York City. Its original clientele consisted of individuals, rather than corporations, who had been placed in deportation or exclusion proceedings, lost their American citizenship, or were otherwise in jeopardy. Founded in 1960, the practice expanded steadily as word of its outstanding achievements in individual cases spread in the international community, attracting clients from a broad range of nations.**

As the United States, itself a nation of immigrants, became a magnet to industrious prospective immigrants from nations throughout the world, the practice expanded to include representation of American firms anxious to attract persons with needed skills. The firm participated in efforts to liberalise the immigration laws to permit even broader U.S. immigration and was sought out by major banks and industrial concerns to represent them in their efforts to secure needed personnel from abroad.

Today the firm, which consists of thirteen attorneys, all experts in the field of immigration and nationality law, has a staff of 30 individuals handling the work of a distinguished and growing clientele, and is known for its prompt and efficient service. Despite its steady growth over the past 50 years, the hallmark of this law practice remains the individualised attention to its clients' problems.

Leon Wildes, the founder of the firm, serves as Senior Partner. Holding J.D. and LL.M. degrees from the New York University School of Law, he was an Adjunct Professor of Law at the Benjamin N. Cardozo School of Law in New York, where he taught immigration law for more than 30 years. He regularly publishes scholarly articles in the field and lectures widely to both immigration lawyers and lawyers in general practice, and has practiced in the field for fifty years. A recognised authority in his field, he served as National President of the American Immigration Lawyers Association and has testified before the United States Congress as an expert in immigration matters. Awarded the Edith Lowenstein Memorial Award for Outstanding Contributions to the field of Immigration Law, he is best known for his successful representation of former Beatle John Lennon and his wife Yoko Ono in deportation proceedings spanning a five year period.



**George A. Bermann, Professor of Law and Director, Center for International Commercial and Investment Arbitration, at Columbia Law School, is a highly experienced international arbitrator in both commercial and investment disputes. He has conducted arbitration regularly since 1980 before all the leading international arbitral institutions.**

He arbitrates disputes in all sectors, including general commercial contract, construction, intellectual property, energy, oil and gas, competition law, insurance, telecommunications, pharmaceuticals, distributorship and franchising, transportation, and employment.

Professor Bermann also serves regularly as expert witness before international arbitral tribunals as well as before courts in cases arising out of arbitration agreements, arbitral proceedings and arbitral awards. He also serves as co-counsel and advisor to counsel in international arbitral proceedings and in arbitration-related litigation.

Professor Bermann is Chief Reporter of the American Law Institute's "Restatement of the U.S. Law of International Commercial and Investor-State Arbitration" and co-author (with Emmanuel Gaillard) of the UNCITRAL Guide to the New York Convention.

Professor Bermann is highly ranked in GAR's Who's Who in International Arbitration and included in Band One of the Chambers Guide Listing of International Arbitrators in the U.S., nation-wide.

He is also professor affiliated at the Ecole de droit, Institut des Sciences Politiques (Paris), professor in the Geneva LL.M. in International Dispute Settlement (MIDS), and adjunct professor at Georgetown University Law Center.

Professor Bermann was Founding Member, Governing Board of International Court of Arbitration of the ICC (Paris). He is currently member of the Standing Committee of International Court of Arbitration of the ICC and of the ICC Commission on International Arbitration. He co-chairs the Global Board of Advisers, New York International Arbitration Center (NYIAC) and is Council Member of the American Arbitration Association and Board Member of the Center for Conflict Prevention and Resolution (CPR). He is also a Fellow of the Chartered Institute of Arbitrators (London).

Professor Bermann in Co-Editor-in-Chief (with Rob Smit) of the American Review of International Arbitration (ARIA) and editorial board member of the Revue de l'Arbitrage. He is the recipient of several university honorary degrees.

Besides the UNCITRAL Guide to the New York Convention, he is the author of numerous books, including "International Arbitration and Private International Law" (General Course in Private International Law, Hague Academy of International Law, 2017), "Interpretation and Application of the New York Convention by National Courts" (Springer Pub. 2016), and "Mandatory Rules in International Arbitration (Juris Pub. 2011)."

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**In 2007, and before Fulbrook or Burford, Mr Seidel founded and chaired Burford Advisors, an expert advisor in Dispute Finance. The entity was similar in operation to Fulbrook. As noted above, he then (in October of 2009) co-founded and chaired Burford Group Ltd., the investment manager for Burford Capital, LLC. Burford Capital was taken public on the U.K. AIM market of the London Exchange. Burford is now the largest – with over \$3 billion under management – and most respected institutional financing providers in the world.**

Mr Seidel is recognised in the industry as a pioneering voice. He was described in the report referred to above as “probably the frontrunner in the industry.” He is often described as a leader or pioneer, or the leader or pioneer, in the industry. He thus, as examples, has been cited by CV magazine’s Corporate Excellence Awards as the “2018 CEO of the Year – New York”; and Acquisition International the voice of Corporate Finance as “The New York CEO of the Year 2018 — Financial Services” as well as their “CEO of the Year” for New York in 2018. He has been referred to as “the George Washington of the litigation finance world.”

Before Burford and Fulbrook, Mr Seidel practiced as a litigation attorney for over 40 years in complex litigations and arbitrations, specialising in international disputes. In 1985, he co-founded the New York office of Latham & Watkins (now the largest among over 40 offices), a premier international law firm (which was recently recognised as the most profitable law firm in the world). Until December 31, 2006 and for almost 25 years, he was a senior litigation partner at Latham and was, at different times, the Chairman of the firm’s International Practice; the founder and Chairman of Latham’s International Litigation and Arbitration practice; and the Chairman of its New York Litigation practice.

He has authored many handbooks, articles and papers in the industry, including a Primer on Dispute Investing in Commercial Claims (April 2016), a Supplement to the Primer (April 2017), and a Snapshot on Contemporary Litigation Finance (August 2018).

He has a B.A. in economics from the University of Chicago, a J.D. with honours from the Berkeley School of law (University of California), and a Diploma in Law from the University of Oxford, England.

WOHABE LAW OFFICES LLP



**David Wohabe is a partner with Wohabe Law Offices LLP, where he practices in a wide range of finance, commercial and investment matters, with particular emphasis on finance and investment transactions including Islamic finance.**

Mr Wohabe maintains an active Islamic finance and investment practice advising Western and Islamic investors, fund sponsors and others with respect to investments and financings intended to comply with Islamic Shari'ah principles; assisting in the development of Islamically acceptable modes of investment and finance; engaging and working with Shari'ah advisors and advisory boards to obtain approval of investments and transactions; and working to harmonise the requirements of Shari'ah to the commercial, tax and regulatory environment of the United States and other jurisdictions throughout the world. This practice covers areas ranging from real estate to private equity, venture capital, leasing finance, commodities and trade finance, among others.

Before joining Wohabe Law Offices, he was associated with the international law firm of Milbank LLP representing numerous US and foreign banks and financial institutions where he advised primarily on areas of business reorganisations and restructurings and work-outs of troubled loans.

He is a graduate of Williams College and Cornell Law School (cum laude) and was an editor of the Cornell Law Review. He is admitted to practice in New York and before the US District Court for the Southern and Eastern Districts of New York, and the Second Circuit Court of Appeals.

Wohabe Law Offices LLP was established in 1971 to serve clients in the Arab Gulf States and in the United States. Since that time, the firm has represented private and public sector clients from the Gulf States with respect to their diverse domestic and international matters and activities, and American and other clients with respect to their business interests in the Gulf States. The firm serves as a bridge between the United States and the Gulf countries, frequently consulted on matters requiring a professional understanding of the laws and business practices of both regions. In 2019 and again in 2020, the firm was named **Islamic Finance Law Firm of the Year in New York** by Corporate Intl Global Awards.

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HOLLY A. SILVER, P.C.



**Holly A. Silver is President of Holly A. Silver, P.C., a US and global employment law firm based in New York City. She is one of the founders of the field of global employment law, has practiced in Europe, and has had an extensive career handling employment law issues throughout the US and internationally for companies of all sizes, including Fortune 500. Ms Silver is a member of the New York, California and District of Columbia bars.**

Ms Silver's accomplishments include:

- Fellow of the American Bar Association (limited to less than 1% of lawyers licensed to practice in each state)
- Recent recipient of Lawyer Monthly's Women in Law Award for 2018 Labor and Employment Lawyer in the US
- One of the first attorneys worldwide to establish a global in-house employment law practice
- Creation of a US and global corporate employment reorganisation process, and handling of numerous corporate employee restructurings worldwide
- Publication of recent article "Preventing Sexual Harassment Before the Storm"

With over 30 years of in-house employment law experience, which includes a unique blend of a US and international background, Ms Silver and her firm provide a rare corporate employment law perspective.

#### **Firm Profile**

Holly A. Silver, P.C. is a US and global employment law firm based in New York City which advises companies on all types of US and international employment law issues, including, but not limited to, discrimination, harassment, performance management, corporate restructuring, hiring and terminations.

#### **Specialties:**

- Advice on all global and US employment law issues
- Investigations of executive and other sensitive human resources matters, including sexual harassment
- Analysis of employment law issues and due diligence in corporate acquisitions, divestitures and restructuring
- Training of management and human resources on a variety of global employment law topics, including sexual harassment, discrimination, management employment law mistakes and other compliance issues
- Cross-border employment law projects such as preparation and roll-out of multiple-country policies
- US and international employment law audits to assess whether the minimum employment law standards are being met and providing recommendations for appropriate solutions to minimise legal risk and assist with implementing the solutions
- Interpretation of local laws of other countries into terms US corporate management can apply to business discussions
- Assistance with the selection of law firms internationally to maximise global synergy, and working with the firms on specific issues to ensure that the company is getting the most realistic and practical legal advice

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INTERFACE CONSULTING INTERNATIONAL, INC.



**Frank G. Adams, PE, founder and president of Interface Consulting International, Inc., has more than 40 years of experience in construction and engineering matters, involving more than 400 construction projects in over 65 countries. Mr Adams, an internationally recognised construction expert, assists clients with engineering and construction disputes, including expert analysis and testimony on design, construction management, schedule delay, labour productivity, change orders, and quantum issues.**

Mr Adams has testified as an expert in over 75 matters in US state and federal courts and arbitration proceedings of the American Arbitration Association (AAA/ICDR), London Court of International Arbitration (LCIA), International Chamber of Commerce (ICC), the United Nations Commission on International Trade Law (UNCITRAL) and the Vienna International Arbitral Centre (VIAC), and in ad hoc arbitrations. He has served as an arbitrator for 30 years in more than 25 arbitrations.

Mr Adams holds a Bachelor of Science in mechanical engineering and a Master of Business Administration, both from Tulane University. As a graduate engineer, Mr Adams initially worked for a mechanical contractor as the manager of industrial construction. After completing his MBA in 1973, Mr Adams worked for McDermott International and Raymond International, in the US, Europe, the Far East, and the Middle East. In 1986, Mr Adams formed Interface Consulting, which provides expert services globally and has assisted clients in more than 1,050 matters in over 70 countries. Mr Adams specialises in engineering- and construction-related disputes involving onshore and offshore oil and gas facilities, chemical plants, refineries and LNG facilities, land and subsea pipelines, and shipbuilding.

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INTERFACE CONSULTING INTERNATIONAL, INC.



**Michael A. Purtell, a senior consultant with Interface Consulting International, Inc., has over 10 years of construction industry experience with a focus on liquefied natural gas (LNG) facilities, oil and gas processing facilities, transportation and infrastructure, and marine and offshore production. He provides expert services related to change management, schedule delay analysis, quantum of damages, project execution and controls, and estimating and cost analysis.**

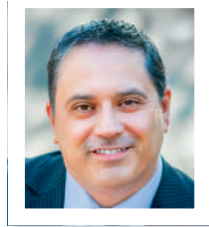
Before joining Interface Consulting, Mr Purtell worked in the United States and internationally as a project manager, piping field engineer, subcontract administrator, and civil superintendent. His experience in the field of construction provides clients valuable insight into the construction execution processes and change management procedures that are common to today's complex construction and engineering disputes. Mr Purtell has provided expert testimony in US district courts and assisted other testifying experts in major international arbitrations with matters involving schedule delay analysis, management of change, payment disputes, construction management issues, and construction defects.

Mr Purtell holds a Bachelor of Science in construction management from the University of Wisconsin – Stout. He authored an article for the 2019 Engineering News Record annual American Bar Association (ABA) Forum on Construction Law Spotlight, and recently co-authored a webinar, Successful Implementation of Change Orders, addressing key features of effective change management programs for construction projects.

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INTERFACE CONSULTING INTERNATIONAL, INC.



**Eric K. Rodriguez, PE, senior managing consultant at Interface Consulting International, Inc., provides expert services on construction-related matters that include issues pertaining to civil/structural engineering design, damage valuations, and project management. As a professional in the engineering and construction industry with more than 15 years of experience, he has provided services throughout the entire project lifecycle—from conceptual design and planning to construction close-out—and into the dispute resolution process. Mr Rodriguez has assisted clients through disputes with claimed damages totaling in excess of \$2.5 billion and has provided expert testimony at depositions and trial.**

Prior to joining Interface Consulting, Mr Rodriguez provided engineering services on a variety of capital projects, including commercial, industrial, and infrastructure projects. He leverages this experience to better serve his clients and perform tasks such as valuing damages, assessing engineering and construction defects, analysing labour productivity, evaluating project execution, and analysing schedule delays.

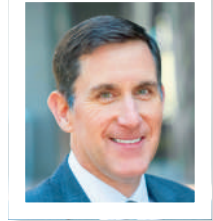
In a recent case involving a land development project, Mr Rodriguez analysed various construction defects and the performance of the general contractor. Mr Rodriguez opined on the cause of the defects and the impact of those defects to the usefulness and lifespan of the project; he also recommended corrective actions to remedy the defects and calculated the associated damages. Mr Rodriguez provided expert testimony at both deposition and trial. The jury returned a favorable verdict, awarding the client damages well in excess of the amount requested.

Mr Rodriguez holds a Bachelor of Science in civil engineering, with an emphasis in structures, from New Mexico State University and a Master of Business Administration, with a concentration in corporate finance, from The University of Texas at Austin. He is a member of the American Society of Civil Engineers, the Rice Global E&C Forum, the American Council of Engineering Companies, and the Engineering and Construction Contracting (ECC) Association Future Leader Alumni.

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INTERFACE CONSULTING INTERNATIONAL, INC.



**Christopher J. Sullivan, vice president of operations and a principal consultant for Interface Consulting International, Inc., has over 30 years of experience in engineering and construction management in the United States and abroad. A specialist in the commercial and technical aspects of project management, he is also experienced in all aspects of contract execution, including project development, project control, and engineering and design.**

Mr Sullivan has provided expert testimony in over 35 matters in various venues, including US state and federal courts and international arbitrations. Additionally, he is an arbitrator with the American Arbitration Association (AAA). Throughout his career, Mr Sullivan has provided services on numerous engineering and construction projects involving petrochemical and industrial facilities, refineries, oil and gas facilities, chemical plants, power plants, pipelines, and commercial buildings.

Mr Sullivan has provided expert testimony on issues involving engineering analysis, construction claims, changes, schedule delays, standard of care, quantification of damages, risk assessment, labour productivity, prudence evaluations, project management, and other technical issues. For a recent International Chamber of Commerce (ICC) arbitration in Paris, France, Mr Sullivan analysed over 50 separate alleged changes, assessed liability, and testified on technical- and quantum-related issues involving claimed damages in excess of \$1 billion.

Mr Sullivan holds a Bachelor of Science in chemical engineering from Northeastern University and a Master of Business Administration from Temple University. Before joining Interface Consulting, he worked for a major engineering, procurement, and construction (EPC) contractor, holding various engineering and management positions in locations across the United States and Europe. As an EPC contractor, Mr Sullivan worked on many projects throughout all phases of contract development, including conceptual studies, front end engineering design (FEED), detail engineering, procurement, construction, and commissioning. This hands-on EPC experience, combined with Mr Sullivan's expert testimony and analysis, benefits his clients by combining his industry experience with Interface's litigation and arbitration support expertise.

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PIERCE & O'NEILL LLP



**Jesse Pierce has more than 40 years of litigation experience and has tried many types of cases in state and federal courts of Texas and other states. He specialises in civil trials of cases dealing with complex energy and commercial issues. Mr Pierce is Board Certified in Civil Trial Law by the Texas Board of Legal Specialization and is a Commercial Arbitrator for the American Arbitration Association. He is licensed to practice in Texas, Oklahoma, Arkansas, Pennsylvania, and Ohio.**

Mr Pierce represents both plaintiffs and defendants, and has represented clients in many types of complex litigation, including oil and gas, environmental, product liability, interpretation and enforcement of contracts, temporary restraining orders, trade secrets, franchising, real estate, ERISA claims, securities and corporate matters, franchising disputes, copyright and entertainment matters, and a variety of fraud, usury, and Deceptive Trade Practices matters, and has extensive experience in class action litigation. Mr Pierce frequently lectures at continuing legal education seminars and was a drafter of the Texas Pattern Jury Charges for Oil and Gas Cases.

In the late 1970s, Mr Pierce began to handle complex oil and gas, land, and commercial cases. He handled a number of cases for major oil and gas companies involving disputes with royalty owners, disputes between operators and working interest owners, disputes relating to purchase and sale agreements, and disputes between gas producers and pipeline companies for clients such as The Superior Oil Company, Texaco, Shell Oil Company, Pennzoil-Quaker State, Mobil Oil Company, Chesapeake Energy Corporation, SM Energy Company, Cabot Oil & Gas Corporation, and CCI Gulf Coast Upstream LLC.

In the late 1990s, Mr Pierce represented Mitchell Energy Corporation in the trial and successful appeal of several water pollution cases involving hundreds of millions of dollars in claims, *Mitchell Energy Corp. v. Bartlett*, 958 S.W.2d 430 (Tex. App.—Fort Worth 1997).

Mr Pierce has extensive experience in the trial of environmental cases. In 1991, he represented Monsanto Corporation in the trial and successful appeal of a Superfund case involving over two hundred homeowners, *Barras v. Monsanto Co.*, 831 S.W.2d 859 (Tex. App.—Houston [14th Dist.] 1992).

Since 2000, Mr Pierce's practice has been focused primarily on complex energy and business litigation and appeals.

Mr Pierce is a member of the Litigation Counsel of America; American Board of Trial Advocates; The Center for American and International Law – Oil & Gas Practice Committee; and the Council of the Oil, Gas & Energy Resources Law Section of the State Bar of Texas.

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GEE &amp; ZHANG, LLP



**Harry Gee Jr. began the private practice of law in Houston, Texas in 1966. He was among the first attorneys to be qualified as a Board-Certified Specialist in Immigration and Nationality Law in 1979 and subsequently chaired the Texas Bar Committee for Immigration Specialization for five years.**

Mr Gee has been recognised as an authority in immigration law, having lectured at seminars conducted by Rice University, University of Oklahoma, Texas Tech University, University of Houston and the American and the Texas Immigration Lawyers Associations, but also having chaired two immigration law conferences at The University of Texas.

Mr Gee is a Senior Fellow and former Chair of The American Leadership Forum, a past member of the board of the Greater Houston Partnership, Institute of International Education, Center for Houston's Future, University of Texas Health Science Board and Houston International Festival Foundation.

He served as President of Sister Cities of Houston, dedicated to the promotion of peace through cultural, educational and economic interactions between Houstonians and people throughout the world. In July, he chaired the Host Committee of Sister Cities Houston which featured former President George Bush at its International Gala.

He served as President of the National Asian Pacific American Bar Association, comprised of 40,000 Asian American Attorneys. He has been recognised for his service and leadership and awarded the NAPABA Trailblazers Award. He has served on the Board of Governors of the American Immigration Lawyers Association, and Chairman of the Texas Chapter of AILA.

The firm is founded on personal service, strong legal knowledge and creative solutions. The firm upholds these principles today by educating its clients about the realities and intricacies of immigration law.

"Immigration is the core of our practice," said Mr Gee. "We provide legal counselling and services in every area of immigration related law. We are especially well suited for counseling domestic and foreign companies regarding visas for employment and temporary and permanent residence in the United States."

The firm advises and represents its clients before the Department of Homeland Security, U.S. Coast Guard, U.S. Citizenship and Immigration Services, Immigration and Customs Enforcement, Department of State, and Consulates. Over the years the Firm has represented many Fortune 500 Companies, Educational Institutions, Individuals and other Business Entities.

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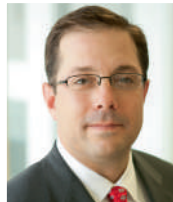
SKIERMONT DERBY LLP

SKIERMONT DERBY

LLP

Dallas

Los Angeles



**Skiermont Derby LLP is a firm of diverse trial lawyers who focus on IP litigation and Patent Office IPR proceedings for both patent holders and accused infringers, in addition to antitrust litigation arising from and intersecting with IP issues. We regularly help individual inventors, universities, and businesses large and small assert patent infringement claims, yet we are also one of only a handful of firms RPX Insurance Services selected to serve as “Panel Counsel” to defend patent infringement filed against RPX’s members.**

Skiermont Derby has successfully tried multiple patent cases to verdict in jury trials, bench trials, and arbitration proceedings involving pharmaceuticals, hand tools, natural language processing, packet inspection and processing, computer software, and telecommunication devices.

Our attorneys’ experience in life sciences, engineering, and the humanities enable us to build powerful teams that understand the technology at issue, develop creative arguments, and explain those arguments clearly and persuasively to judges and juries. Our experience spans a vast array of technical fields, including aerospace, pharmaceuticals, telecommunications, computer software, natural language processing, and many others.

Our business model does not rely on leveraging hours of junior lawyers—we staff all of our cases with experienced lawyers who understand what it takes to succeed in patent trials. As a result, we prefer to avoid hourly billing—and instead work with our clients on creative alternative fee agreements, including fixed fees tailored by project or to the litigation timeline, and risk-sharing with our clients in exchange for bonuses for success, as well as contingent fee agreements where we are only paid if our client recovers. This approach is designed to ensure that our clients’ interests are closely aligned with our own.

In addition to our role as trial lawyers, we understand that our clients need trusted advisors. While our objective is to provide the highest-caliber litigation and trial services, the only way to accomplish that goal is to understand and achieve our clients’ overarching business strategies and objectives. Sometimes a “win” means finding a creative way to avoid a dispute altogether. Other times it means turning a dispute into a new business opportunity, or controlling legal costs.

But for some IP disputes the only way to “win” is to succeed in court.

Those are the cases we live for, and we built Skiermont Derby LLP to be on the short list of law firms that clients call when they need experienced IP trial lawyers.

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## THE LAW FIRM OF REYES | BROWNE | REILLEY



**Angel Reyes, III is Founder and Managing Partner of the law firm Reyes Browne Reilley. He began his legal career on Wall Street, subsequently relocated to Dallas, Texas and opened his law firm. Angel is also a Managing Principal of Cambria Investment Management, Inc., a family of ETF funds (NYSE: GVAL, SYLD, GAA, GMOM, VAMO, FYLD, EYLD and SOVB), and a Managing Director and a member of the Board of Directors for the Alta Verde Group, a privately owned real estate fund.**

As both an MBA and widely-heralded attorney, Angel's combination of business and litigation acumen provides a balanced approach to strategies which are both aggressive and tempered with the appropriate level of caution. He has been involved with the legal, transactional and capital structuring of over \$600 million, including commercial and residential real estate, numerous tort settlements, early stage company capital raises, and follow-on offerings. Angel has advised numerous executives, business owners and highly successful individuals in both litigation and business matters.

Angel was named to the 2008-2019 Texas Monthly Super Lawyers list, the top honor issued to the best lawyers in Texas. Angel is often quoted by newspapers and periodicals throughout the country, and is a frequent guest on both national and local television and radio shows.

#### Practice Areas

- Catastrophic Injury
- Pharmaceutical and Bad Drug Litigation
- Business Contract Litigation
- Mortgage Default Services
- Business Tort Litigation

#### Education

- B.A., University of Kansas
- M.B.A., Texas Tech University, Rawls School of Business
- J.D., University of Michigan Law School

#### Experience

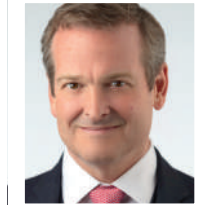
- Reyes Browne Reilley
- Angel Reyes & Associates
- Crouch & Hallett
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JETLAW, LLC



**Jetlaw, LLC is a full-service business aviation law firm headquartered in Washington, DC with offices in Kansas City, Kansas. Jetlaw handles all aspects of business aviation, from aircraft purchasing, leasing and financing to a wide variety of airport and other aviation regulatory compliance issues. The firm's Washington, DC location provides unique access to government regulators and elected officials, allowing the firm's attorneys to solve problems quietly and succinctly. Clients also benefit from full-service US federal and state tax advice.**

In 2018 Jetlaw celebrated its 25th anniversary, along with the 25th anniversary of the first publication of the Federal Aviation Regulations Explained which is now Jetlaw's FAR/AIM Explained book series, the only treatises to annotate and explain FAA regulations and case law. These books are critical to correctly interpreting the FAA regulations.

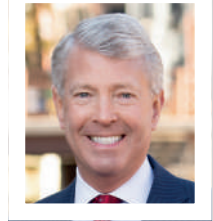
Jetlaw's attorneys and advisors began their careers in the aviation industry and use the knowledge they acquired to help their clients. "There's a limit to your understanding of aviation if your contact with the industry is from behind a desk," said Kent Jackson, Managing Partner at Jetlaw, LLC and a former chief pilot for an air carrier. Kali Hague, an attorney at the firm who worked for a charter operator and airport authority before joining Jetlaw adds, "I spot issues that other attorneys didn't even know existed because I've actually lived in my client's shoes." Attorneys and advisors bring decades of experience in civil and military aviation to their practice, including experience as government regulators. Mike Kolich, another attorney, was a former military crew chief and was deployed on several overseas missions where he ensured the mission readiness of military aircraft. He also has a MBA in addition to his JD and has gained a deep understanding of the business and regulatory compliance issues that intertwine in aviation contracts.

Kent Jackson's experience includes representing clients on FAA aviation rulemaking committees, including the rulemaking committee that developed and drafted the fractional aircraft rules in 14 C.F.R. Part 91, Subpart K. The rules revolutionised the industry and allowed programs like NetJets to flourish. The firm closely tracks aviation legislation and works with clients and members of Congress to introduce provisions into FAA Reauthorization Bills. "Sometimes regulations don't adequately address a situation, and we can help clients fix that," comments Jackson. "It's not always a fast solution, but it provides iron-clad certainty which many of our clients need."

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LAW OFFICES OF CHARLES H. CAMP, P.C.



**For over 30 years, Mr Camp’s law practice has focused upon resolving complex international commercial disputes, including recovering significant debts owed by foreign interests to foreign and domestic clients. Following practicing law at large international law firms for 20 years, Mr Camp opened his own firm in October 2002 to focus exclusively upon international dispute resolution. Mr Camp has been engaged to resolve numerous international disputes through litigation, arbitration and negotiation.**

Since 2005, Mr Camp has taught International Negotiations at George Washington University Law School. He also has taught International Negotiations seminars at Tecnológico de Monterrey, the largest private university in Mexico, and regularly teaches Negotiation, Persuasion and Influence online to MBA students at the E.J. Ourso College of Business at Louisiana State University.

Mr Camp currently is lead counsel in a \$2.75 Billion UNCITRAL arbitration seated in Paris involving the cancellation of a three-power-plant project in Vietnam, and was recently lead counsel in an ICC arbitration in London on behalf of a California healthcare company against Malaysian and Saudi Arabian-based companies, and settled a significant judgment against the People’s Republic of China. He currently is prosecuting and defending multiple lawsuits in the District of Columbia, Miami, Tampa, Florida, and working on resolving other confidential international disputes.

Mr Camp has collected significant sums owed to his foreign and domestic clients, including a major Kuwaiti bank and one of the largest Japanese trading companies. Mr Camp has collected significant sums from companies and individuals based in Saudi Arabia, Kuwait, Netherlands Antilles, and the United States, and frozen approximately \$85,000,000 of Iraqi funds hidden in the Bahamas. Likewise, Mr Camp has obtained nearly \$1 billion in judgments against various Iraqi-state owned entities on behalf of twenty banks and financial institutions based in Bahrain, England, France, Kuwait, Switzerland, Tunisia, and the United Arab Emirates.

Mr Camp for six years served as a member of Meridian International Center’s Board of Trustees, Executive Committee, Compensation Committee, Audit Committee, and Chair of its Governance and Nominating Committee; and is a past president of the Georgetown Business Association, the Washington Foreign Law Society, and Friends of the Law Library of Congress.

**Education:**

LL.M. in Taxation, The National Law Center of George Washington University, 1983

J.D., Wake Forest University Law School, 1982

B.S. (Mathematics), Louisiana State University, 1979

**Teaching:**

George Washington University Law School, Adjunct Professor 2005—present (International Negotiations)

Louisiana State University, Flores MBA Program, E.J. Ourso College of Business

Adjunct Professor 2014-present (Negotiation, Persuasion, and Influence)

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# WHITE & CASE



**Carolyn Lamm is a partner at White & Case in Washington, DC. A member of the firm's International Arbitration Practice, and head of the practice in the Americas, she regularly serves as lead counsel in high-stakes, cutting-edge cases, successfully resolving significant international arbitrations involving international corporates and sovereign clients. She also serves as lead counsel in arbitration-related litigation. Carolyn's exceptional record in international dispute resolution and her leadership in the profession are recognised by numerous third parties, including most recently by: LMG Euromoney's Women in Business Law Awards 2019 – Best in Commercial Arbitration; The Legal 500 US 2019 – International Arbitration Leading Lawyers Hall of Fame.**

Her practice concentrates on international dispute resolution through international arbitration, litigation and international trade proceedings. She advises clients in matters with ICSID and its Additional Facility, and other international arbitral proceedings involving States, and commercial arbitral fora including AAA/CDR, ICC, Vienna Centre, Stockholm Chamber, Swiss Chamber and in federal court litigation. She is the Distinguished Faculty Chair of the University of Miami School of Law's White & Case LLM program in International Arbitration.

Carolyn was appointed by President Clinton to the US Panel and later by the Government of Uzbekistan to the Uzbek Panel of Arbitrators for ICSID arbitration. She was a member of the American Arbitration Association Executive Committee and Board, and is currently Vice President of the American Bar Endowment, a member of the ICCA Governing Board, an Emeritus member of the Council of the American Law Institute, and has served as an arbitrator in AAA International Rules, ICSID and NAFTA Chapter 11 disputes. Carolyn is a past President of the District of Columbia Bar and the American Bar Association and until recently, was the ABA's Representative to the International Bar Association. She is a founding member of the American Uzbekistan Chamber of Commerce and currently serves as Chairman of the Board.

Prior to joining White & Case, Carolyn worked at the US Department of Justice under the Attorney General's Program for Honor Law Graduates, and later served as a trial attorney in the Fraud Section, Civil Division, before obtaining the position of Assistant Director, Commercial Litigation Branch, Civil Division.

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WHITE &amp; CASE LLP

# WHITE & CASE



**Capital Markets partner Mara Topping focuses on domestic and international private equity investment funds, venture capital funds and hedge funds.**

Clients benefit from Mara's extensive experience in the formation, structuring and issuance of securities by private equity investment vehicles. She represents investment managers, sponsors and investors, including high-net-worth individuals, banks and other institutional investors, as well as international and development financial institutions.

Mara delivers hands-on knowledge and experience setting up and organising joint ventures, investment companies, private equity funds, real estate funds and asset management companies, both restricted and open-ended.

Her work spans a broad range of business sectors and international markets. She has formed private equity vehicles targeting investments in Africa, the Middle East, East Asia, South Asia (India and Pakistan) and Latin America. Her significant track record in this area has made her a valued asset for private equity vehicles focused on the microcap, smallcap and midcap sectors.

Mara provides insight and rigor across an array of transactions, including the acquisition of distressed assets, investments in financial institutions, infrastructure, sustainable technologies, biodiversity sectors, expansions, reconstructions or reorganisations (including privatisations), management buy-ins, as well as investments which combine both financial and social/developmental returns.

Clients including the US Overseas Private Investment Corporation, the Inter-American Development Bank and other development financial institutions look to Mara for her extensive experience structuring investment funds which include one or more debt tranches at the fund level. She also helps to structure funds which incorporate debt financing from private commercial banks.

In addition, Mara offers perceptive and valuable guidance to clients seeking advice on hedge funds (with and without sidecars), venture capital funds and funds of funds

**White & Case**

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BETTS, PATTERSON & MINES



**Mr Tompkins chairs the Defense Litigation Practice Group and is a member of the Management Committee at Betts Patterson & Mines. A trial attorney with over 35 years' experience, his practice concentrates on the defence of product, professional, environmental, and general liability claims as well as insurance coverage and extra-contractual liability.**

**Admissions:**

- Washington
- California
- United States District Court, Eastern and Western Districts of Washington
- 9th Circuit Court of Appeals

**Professional Affiliations:**

- Product Liability Advisory Council (PLAC), Sustaining Member
- International Association of Defense Counsel
  - Past Member, Executive Committee
  - Past Chair, Drug, Device and Biotech Committee
- Defense Research Institute
  - Steering Committee of the Drug and Medical Device Litigation Committee
- National Foundation for Judicial Excellence, President 2010-2011, Board of Directors

Mr Tompkins has spoken and published on environmental, product liability and professional liability issues in a number of contexts, including the Product Liability Advisory Council, the International Association of Defense Counsel and the Defense Research Institute.

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FERRARI &amp; ASSOCIATES, P.C.



**As the founder and principal of Ferrari & Associates, P.C., Mr Ferrari represents US and foreign corporations, financial institutions, exporters, insurers, as well as private individuals in trade compliance, regulatory licensing matters, and federal investigations and prosecutions.**

He frequently represents clients before the United States Department of the Treasury's Office of Foreign Assets Control (OFAC), the United States Department of Commerce's Bureau of Industry and Security (BIS), and in federal courts around the country. With over 12 years of experience in national security law, exports control, and US economic sanctions, he counsels across industry sectors representing parties in a wide range of matters from ensuring compliance to defending against federal prosecutions and pursuing federal appeals.

Mr Ferrari's representations before OFAC frequently involve investigations concerning violations of the Iranian Transactions and Sanctions Regulations, the Cuban Assets Control Regulations, and the Counter Narcotics Trafficking Sanctions Regulations. As part of these representations, he has worked to have names removed from OFAC's Specially Designated Nationals and Blocked Persons List (SDN List), and OFAC administrative subpoenas issued during the course of an OFAC investigation, procure OFAC specific licenses to engage in transactions prohibited by OFAC, draft OFAC voluntary self-disclosures, develop and implement OFAC compliance programs for international import-export companies, and provide general counselling on OFAC related matters.

Mr Ferrari has served as lead trial counsel on a number of complex federal criminal matters. He is a seasoned litigator that has obtained mistrials and acquittals for his clients in various matters including in prosecutions for smuggling, and International Emergency Economic Powers Act (IEEPA) based export control charges. He has also successfully handled mail and wire fraud cases, tax fraud cases, money laundering cases, espionage case, economic sanctions criminal cases, and federal criminal appeals. These representations have occurred in various courts across the United States and involved by US and international clientele. He maintains a security clearance and has served as cleared counsel in national security cases.

Mr Ferrari's civil litigation experience includes multiple lawsuits against OFAC arising from blocking both of assets, as well as those targeting parties under the Foreign Narcotics Trafficking Kingpin Designation Act (Kingpin Act). He has also represented clients in other contexts including in securities matters arising before the Commodities Futures Trading Commission (CFTC) and litigated in the US District Court for the Southern District of New York, and in civil forfeiture proceedings.

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ASIA & OCEANIA

**Growth in developing East Asian and Pacific economies is expected to slow from 6.3% in 2018 to 5.8% in 2019 and to 5.7 and 5.6% in 2020 and 2021, respectively, reflecting a broad-based decline in export growth and manufacturing activity.**

Weakening global demand, including from China, and heightened uncertainty around ongoing US-China trade tensions has led to a decline in exports and investment growth, testing the resilience of the region, according to *Weathering Growing Risks*, the October 2019 edition of the World Bank's East Asia and Pacific Economic Update, released today.

In the region excluding China, consumption growth remained steady, though slightly lower than the same period last year, supported by monetary and fiscal policies. Growth in the smaller economies of the region, however, remained robust, reflecting country-specific circumstances including steady growth in the tourism, real estate, and extractive sectors.

"As growth slows, so does the rate of poverty reduction," said Victoria Kwakwa, World Bank Vice President for East Asia and the Pacific. "We now estimate that almost a quarter of the population of developing East Asia and the Pacific lives below the upper-middle-income poverty line of US\$5.50 a day. This includes nearly 7 million more people than we projected in April, when regional growth was looking more robust."

The report makes clear that increasing trade tensions pose a long-term threat to regional growth. While some countries

have hoped to benefit from a reconfiguration of the global trade landscape, the inflexibility of global value chains limits the upside for countries in the region in the near term.

"While companies are searching for ways to avoid tariffs, it will be difficult for countries in developing East Asia and the Pacific to replace China's role in global value chains in the short-term due to inadequate infrastructure and small scales of production," said Andrew Mason, World Bank Lead Economist for East Asia and the Pacific.

The report warns that downside risks to the region's growth prospects have intensified. Prolonged trade tensions between China and the United States would continue to hurt investment growth, given high levels of uncertainty. A faster-than-expected slowdown in China, the Euro Area and the United States, as well as a disorderly Brexit, could further weaken the external demand for the region's exports.

High and rising debt levels in some countries are also putting limits on their abilities to use fiscal and monetary policies to ease the impacts of the slowdown. In addition, any abrupt changes in global financial conditions could translate into higher borrowing costs for the region, dampening credit growth and further weighing on private investment and economic growth in the region.

To weather growing risks, the report recommends that countries with sufficient policy space use fiscal and/or monetary measures to help stimulate their economies, while guarding fiscal and debt sustainability. Countries in the

region will also benefit from staying the course on trade openness and by deepening regional trade integration.

The ongoing US-China trade dispute, along with slowing global growth, also increase the need for countries in the region to undertake reforms to improve their productivity and boost growth. This includes regulatory reforms that improve the trade and investment climate to attract investment and facilitate the movement of goods, technology, and know-how.

**Growth in South Asia slows down, rebound uncertain**

In line with a global downward trend, growth in South Asia is projected to slow to 5.9% in 2019, down 1.1 percentage points from April 2019 estimates, casting uncertainty about a rebound in the short term, says the World Bank in its twice-a-year regional economic update.

The latest edition of the South Asia Economic Focus, Making (De)centralization Work, finds that strong domestic demand, which propped high growth in the past, has weakened, driving a slowdown across the region. Imports have declined severely across South Asia, contracting between 15 and 20% in Pakistan and Sri Lanka. In India, domestic demand has slipped, with private consumption growing 3.1% in the last quarter from 7.3% a year ago, while manufacturing growth plummeted to below 1% in the second quarter of 2019 compared to over 10% a year ago.

"Declining industrial production and imports, as well as tensions in the financial markets reveal a sharp economic slowdown in South Asia," said Hartwig Schafer, World Bank Vice President for the South Asia Region.

“As global and domestic uncertainties cloud the region’s economic outlook, South Asian countries should pursue stimulating economic policies to boost private consumption and beef up investments.”

The report notes that South Asia’s current economic slowdown echoes the decelerating growth and trade slumps of 2008 and 2012. With that context in mind, the report remains cautiously optimistic that a slight rebound in investment and private consumption could jumpstart South Asia’s growth up to 6.3% in 2020, slightly above East Asia and the Pacific, and 6.7% in 2021.

In a focus section, the report highlights how, as their economies become more sophisticated,

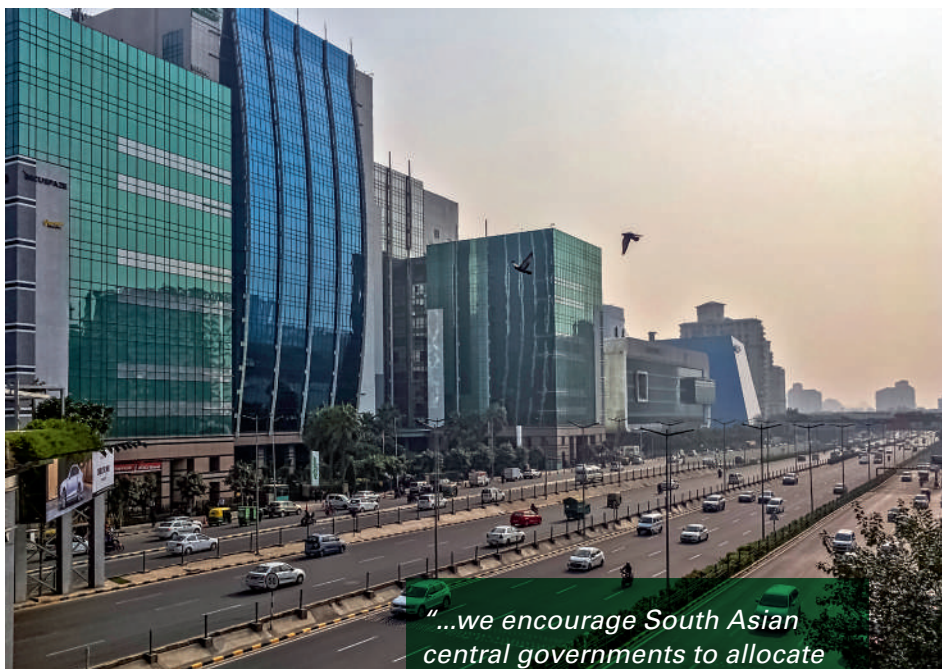
South Asian countries have made decentralisation a priority to improve the delivery of public services. With multiple initiatives underway across the region to shift more political and fiscal responsibilities to local governments, the report warns, however, that decentralisation efforts in South Asia have so far yielded mixed results.

For decentralisation to work, central authorities should wield incentives and exercise quality control to encourage innovation and accountability at the local level. Rather than a mere reshuffling of power, the report calls for more complementary roles across tiers of government, in which national authorities remain proactive in empowering local governments for better service delivery.

“Decentralisation in South Asia has yet to deliver on its promises and, if not properly managed, can degenerate into fragmentation,” said Hans Timmer, World Bank Chief Economist for the South Asia Region. “To make decentralisation work for their citizens, we encourage South Asian central governments to allocate their resources judiciously, create incentives to help local communities compete in integrated markets, and provide equal opportunities to their people.”

In Afghanistan, with improved farming conditions and assuming political stability after the elections, growth is expected to recover and reach 3% in 2020 and 3.5% in 2021. However, the outlook is highly vulnerable and





*“...we encourage South Asian central governments to allocate their resources judiciously...”*

may be affected by deteriorating confidence due to uncertainty around international security assistance, election-related violence, and peace negotiations with the Taliban.

In Bangladesh, GDP is projected to moderate to 7.2% this fiscal year and 7.3% the following one. The outlook is clouded by rising financial sector vulnerability, but the economy is likely to maintain growth above 7%, supported by a robust macroeconomic framework, political stability, and strong public investments.

In Bhutan, GDP growth is expected to jump to 7.4% this fiscal year with the commissioning of Mangdechhu, a new hydropower plant, and the completion of the maintenance of Tala, another one. Growth in fiscal year 2021 is forecast just below 6% on the base of strong tourism

growth and increased revenue from the existing power plants.

In India, after the broad-based deceleration in the first quarters of this fiscal year, growth is projected to fall to 6.0 this fiscal year. Growth is then expected to gradually recover to 6.9% in fiscal year 2020/21 and to 7.2% in the following year.

In Maldives, growth is expected to reach 5.2% in 2019, due to a slowdown in construction following the completion of the international airport and a connecting bridge. However, with support from new infrastructure investment and the expansion of tourism, growth is expected to pick up again to an average of 5.6% over the forecast horizon.

In Nepal, GDP growth is projected to average 6.5% over this and next fiscal year, backed by strong services and construction activity due to rising tourist arrivals and higher public spending.

In Pakistan, growth is projected to deteriorate further to 2.4% this fiscal year, as monetary policy remains tight, and the planned fiscal consolidation will compress domestic demand. The program signed with the IMF is expected to help growth recover from fiscal year 2021-22 onwards.

In Sri Lanka, growth is expected to soften to 2.7% in 2019. However, supported by recovering investment and exports, as the security challenges and political uncertainty of last year dissipate, it is projected to reach 3.3% in 2020 and 3.7% in 2021.

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NYMAN GIBSON MIRALIS



**Dennis Miralis is a leading Australian defence lawyer who specialises in international criminal law, with a focus on complex multi-jurisdictional investigations and criminal prosecutions. His areas of expertise include bribery and corruption, global tax investigations, proceeds of crime, anti-money laundering, worldwide freezing orders, cybercrime, national security law, Interpol Red Notices, extradition and mutual legal assistance law.**

Dennis advises individuals and companies under investigation for economic crimes both locally and internationally. He has extensive experience in dealing with all major international investigative and regulatory agencies, including the DOJ, SFO, FBI, IRS and the SEC. Dennis has significant experience in all matters involving investigations and prosecutions by the AFP, ASIC, ACIC, AUSTRAC, ATO, the CDPP and all state agencies including the NSW Police State Crime Command and NSWDP. Dennis also specialises in matters involving the New South Wales Crime Commission, Independent Commission Against Corruption and Royal Commissions.

**White Collar and Corporate Crime Experts**

Nyman Gibson Miralis are experts in assisting companies and individuals who are the subject of white collar and corporate crime investigations.

We specialise in matters such as complex fraud, domestic and foreign bribery, insider trading, embezzlement, taxation offences, money laundering and other dishonesty related offences which may be prosecuted by the Australian Tax Office (ATO), the Independent Commission Against Corruption (ICAC), the Australian Securities and Investment Commission (ASIC), the Commonwealth DPP (CDPP), the Australian Transaction Reports and Analysis Centre (AUSTRAC), the State Police and Australian Federal Police (AFP).

Our lawyers have expert knowledge of the substantive laws under which these agencies operate, and the practice and procedure of investigations and prosecutions.

**Complex International White Collar Crime Investigations**

Complex white collar crime investigations are becoming increasingly international. They often raise issues concerning which jurisdiction the offence was committed in, which laws will apply to the investigation and prosecution and what the legal rights are of those being investigated. It is therefore important to obtain expert legal advice as early as possible.

Nyman Gibson Miralis has been involved in some of the most significant criminal litigation relating to cross-border corporate crime in Australia and we can provide strategic advice for both domestic and international investigations, including responding to regulators, law enforcement and prosecutors.

We are widely recognised as experts in transnational criminal law including white collar crimes such as money laundering, tax evasion, bribery and corruption. We also have specialist capabilities in Interpol Red Notices, Mutual Assistance Law and Extradition.

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## BARTIER PERRY LAWYERS



**Gavin heads the Bartier Perry Dispute Resolution & Advisory team and has over 22 years' legal experience.**

His appearances in the NSW Supreme Court, the Federal Court of Australia and specialist tribunals have shown him the negative impacts of litigation, as well as the positive ones. For that reason, he helps his clients avoid the litigation treadmill where he can. He prefers to solve their disputes through strategies designed to shorten exposure to litigation such as negotiation or mediation.

An area of focus for Gavin is helping his clients extricate themselves from broken partnership, shareholder and joint venture relationships and seeing them to a position where they can get on with their next opportunity. In this area, special interests include family business disputes and broken commercial relationships that extend across borders. Gavin is currently assisting a high revenue UK based private family business in ending a problematic local joint venture and repositioning it to continue to do business in Australia and the APAC region.

Gavin's cross border experience includes disputes and international arbitrations involving jurisdictions such as England, New Zealand, India, and the USA. He assisted a local veterinary pharmaceutical manufacturer to defend and settle proceedings brought by a US-based pharmaceutical company for breach of a distribution agreement. He also helped the same client prosecute claims against a US-based contract manufacturer for patent infringement and breach of confidence and trade secrets.

Gavin is the honorary legal counsel for the Slovenian Australian Chamber of Commerce and through this role has access to a broad range of European chambers of commerce and international trade professionals. He advises European companies in relation to legal aspects of doing business in Australia, and also Australian companies with legal aspects of outbound opportunities. The convergence of the law and digital technologies, including social media, is also of interest to Gavin. He co-authored the Litigation chapter of the text 'Social Media and the Law' published by LexisNexis and now in its second edition. He regularly advises online businesses and specialises in helping clients get better outcomes in disputes involving unlawful online conduct, copyright and confidential information. He also enjoys working with clients involved with commercialisation of technology, particularly in the area of biotech and medtech.

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SPARKE HELMORE LAWYERS



**Sparke Helmore Lawyers is a full-service commercial law firm of more than 950 people working from nine offices across Australia. Our expertise spans corporate and commercial to construction, workplace to insurance, intellectual property to initial public offerings mining to manufacturing, and property to procurement.**

Intellectual property and technology capability: our IPT team has extensive experience and a proven record in managing large-scale national and international trademark portfolios, conducting litigation to enforce and protect all IPT rights and advising on commercialisation of intellectual property, including drafting licences and other IPT agreements.

Trademarks: we offer a comprehensive range of trademark services to Australian and global companies, including strategic portfolio management, advice on trademark registrability, freedom to operate, advertising clearance, protection and enforcement of brands, customs notification and business name and domain name registration and protection.

Prosecution: our team has extensive experience in prosecuting Australian and international trademark applications to registration, including responding to adverse reports by drafting submissions, acting in and advising on opposition and non-use proceedings, preparing comprehensive evidence in support of a prosecution, and drafting and negotiating coexistence agreements.

IPT enforcement and litigation: we represent clients in a wide range of contentious IPT matters before the Australian Federal Court, including for trademark infringement, misleading and deceptive conduct, passing off infringement of copyright, designs and confidential information. This includes applying for and opposing urgent interlocutory injunctions and appeals from the Australian Trademark Office.

Patents: we are experienced in advising on all aspects of patent disputes. We work closely with patent attorneys to assist in oppositions. We represent our clients in the Federal Court in patent infringement and revocation proceedings (including appeals of Patent Office decisions). We also act where there is parallel litigation overseas, including in European Patent Office US re-examination and US Federal Trade Commission proceedings.

Consumer protection and privacy: we have a wealth of experience in advising on and acting in Australian Federal Court proceedings regarding representations in commerce and misleading and deceptive conduct. We assist clients with advertising clearance and compliance, and advise on the consumer protection provisions of the Competition and Consumer Act 2010 (including the Australian Consumer Law) and compliance with the Privacy Act 1988 and the Spam Act 2003.

Confidentiality know-how and trade secrets: we work with our clients to develop commercial strategies to protect their trade secrets and know-how, while facilitating valuable product development, research and trialling. We draft non-disclosure agreements and know-how licences.

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**Zara is passionate about transfer pricing and the important role it plays for multi-national companies, particularly in the current global tax environment. She enjoys working with a range of organisations, getting to know the business and leveraging her experience to unravel and simplify the most complex transfer pricing matters. Zara has specialised in transfer pricing for 25 years. She advises clients on planning and structuring optimal transfer pricing policies, disputes, conflict resolution, bilateral and unilateral Advance Pricing Agreements. Her experience also includes providing comprehensive transfer pricing advice on compliance and documentation, benchmarking and transfer pricing governance and risk management.**

Zara has negotiated more than a dozen Advance Pricing Agreements (APAs), as well as more than 30 transfer pricing risk reviews and audits for Australian clients. She has fostered excellent relationships with key senior executives within the Australian Taxation Office and this has enabled her to negotiate successful settlements for her clients.

Zara leads BDO's Global Transfer Pricing Services Practice and is responsible for ensuring, as a network, BDO provides its clients with technically excellent, efficient and pragmatic economic solutions for clients. BDO's global transfer pricing network spans over 70 countries and therefore enables knowledge and insights to be shared across the globe to provide support wherever our clients need us.

**KEY SECTORS**

- Automotive
- Retail and Consumer
- Technology, media and telecommunications
- Manufacturing
- Services

**QUALIFICATIONS & AFFILIATIONS**

- Bachelor of Business (Accounting)
- Graduate and Member of the Australian Institute of Company Directors
- Fellow of the Institute of Chartered Accountants in Australia
- Chartered Tax Adviser and Member of the Taxation Institute of Australia

**ABOUT BDO**

**BDO International – A Trusted Adviser with a Global Reach**

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No matter where they are based, clients can draw on the skills of BDO member firms anywhere in the world. With comprehensive local knowledge, global resources, and a deep understanding of industry developments and international trends, we deliver personalised services and resources to every client.

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MAHBUB & COMPANY



**Saqeb Mahbub has extensive commercial dispute resolution expertise having represented large business houses and banks in several high-value litigation and arbitration matters. He is enrolled as an Advocate of the Supreme Court of Bangladesh. He obtained his LLB (Hons) and LLM Degrees from the London School of Economics, UK, and was called to the Bar of England and Wales from Lincoln's Inn, UK in 2009.**

Saqeb Mahbub dispute resolution expertise covers employment disputes, shareholder disputes, international trade, real estate, IP and insolvency. Saqeb is an Executive Committee member of the Barristers' Association of Bangladesh, a Co-Editor of Think Legal Bangladesh and member of the International Bar Association and LAWASIA. Saqeb has represented and advised multinationals such as Pepsi, Sainsbury's and Casio and international development organisations such as UNDP, USAID and UNHCR.

**Mahbub & Company**

Mahbub & Company is one of the leading law firms in Dhaka, Bangladesh having extensive litigation and corporate services experience of over two decades. The firm has a strong client base of local and international businesses and organisations across all emerging and established sectors. With a dedicated team comprising of UK-trained Barristers and qualified Advocates, Mahbub & Company is a client's one-stop shop for legal assistance.

Mahbub & Company is a trusted legal adviser to businesses spread across the construction, energy, real-estate, technology and shipping industries and acts as a full-service firm with a dedicated corporate team.

Members of the firm have expertise in a wide range of areas of law and regularly participate in policy-level meetings on legislative reform. Mahbub & Company prides itself on modern, cutting-edge legal practice that breaks traditions and is client-oriented to the core.

The firm's expertise in corporate affairs lies at the heart of services giving impetus to its litigation and arbitration practice in commercial law, shipping, intellectual property, employment, tax and so on.

**Arbitration and Litigation**

The core practice of Mahbub & Company and the reason for its rise to prominence in the legal arena is the firm's litigation practice. Head of Chambers A.M. Mahbub Uddin brings over two decades of dispute resolution experience spanning across commercial, banking, industrial, construction, environmental, labour, administrative and white-collar criminal matters. The disputes team has over the years dealt with some of the biggest cases in the Supreme Court and have been counsel in over 60 reported cases.

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**Dr Zhang graduated from Xiamen University (Bachelor and Master of Law) and London University (LL.M and Ph.D. in Law). He is qualified as a PRC lawyer (1996) and an English solicitor (2004).**

He is now a partner at Global Law Office, a leading PRC law firm based in Beijing. He is specialised in Banking and Finance, Derivatives and Structured Products, Corporate M&A and Commercial Arbitration. He has been awarded as the Leading Lawyer in PRC Banking and Finance by Chambers Asia: Asia's Leading Lawyers for Business, Asia Legal 500, Asialaw Profiles and IFLR over years.

He has been working on various types of syndicated loans, project financing, structural trade financing, marine & aircraft financing, export credit and financial derivatives on behalf of most Chinese and international banks and export credit agencies active in the market. He also has provided legal support in all aspects to Chinese companies and financial institutions in their "One Belt, One Road Initiative" projects in the sectors of power, chemicals, real estate and mining. He has also recently been working on a number of arbitration and court cases, acting for Chinese and foreign clients in front of Chinese and international arbitration tribunals and courts, involving international trade, shipbuilding, leasing, financial product and investment disputes.

Dr Zhang is experienced in the theories and practice of the legal and regulatory system in the Chinese financial market (especially the Chinese interbank market), and the financial product innovation and market development. He has been one drafting group member for the drafting of the China Inter-bank Market Financial Derivatives Master Agreement, Bond Repurchase Master Agreement, Loan Transfer Master Agreement and Underwriting Agreement and Underwriters' Agreement, led by the National Association of Financial Market Institutional Investors (NAFMII), as well as one writer of the official guidelines.

He has authored a number of articles and books, published in the PRC and the United Kingdom. He is the author of International Trade Regulation in China, Implementation of the WTO Agreements in China and The Law and Practice of International Tax Treaties in China (published in the United Kingdom), and the co-author of International Tax Law, International Maritime Law and Law and Practice of International Commercial Syndicated Loans (published in China).

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**Mr Yan is qualified as both PRC lawyer and Hong Kong solicitor. Prior to establishing Yan Lawyers, he worked in PR law firms, an international law firm and Hong Kong local law firms successively.**

Mr Yan has extensive experience in a broad range of PRC-Hong Kong cross-border legal affairs, with particular focus on the legal practice of PRC-Hong Kong civil and commercial litigation, Hong Kong arbitration, corporate legal affairs, commercial legal matters, inheritance and probate, trusts, matrimonial law, immigration and Visa, etc.

#### **Yan Lawyers**

Yan Lawyers is a law firm headquartered in Hong Kong and with an office in Shenzhen PRC. We are an expanding law firm featured in the provision of one-station Hong Kong & PRC legal service to clients all over the world.

#### **Expertise**

We have expertise in handling all kinds of Hong Kong – PRC cross-border matters.

Our legal team consists of lawyers qualified as Hong Kong solicitors and/or PRC lawyers with legal backgrounds and experience of both PRC and Hong Kong.

We have expertise in Hong Kong – PRC cross-border legal matters and can provide one-station solutions to clients' cross-border issues by examining and applying the laws of both sides.

Our practice areas include: litigation, arbitration, corporate & commercial matters, matrimonial, cross-border probate, immigration, trust, listing company compliance, etc.

#### **Our Culture**

We advocate a culture of honesty and integrity, professionalism and practicality, open-minded for co-operation and development.

#### **Our Vision**

With regard to professional services, we remain committed to finding the best solutions that will most efficiently tackle a client's real problem, drawing upon the legal skills and experiences of solicitors with different areas of expertise.

With regard to team development, we aim to foster a family-like atmosphere, enabling everyone herein, solicitors and staff, to work and live happily, positively, productively and fruitfully.

With regard to future development, we hope we will become a highly professional, large-scale law firm, providing high quality, one-station, cross-border legal services to Chinese people all over the world.



HONGFANGLAW LEGAL & IP



**Professional associations:**

International Trademark Association (INTA)  
Shanghai Association of International Services Trade (AIST)  
Shanghai Trademark Association (STA)

**Ms Nikita Xue has been practicing in legal field in China for over 15 years since 2001, starting her work at a local notary public office in Guangzhou City, South China. Later in order to focus on IP area, she joined Rouse & Co. to explore more law practice from a different angle. Her knowledge and experience towards legal rights acquisition and protection, intellectual property dispute solutions through both judicial procedure and administrative procedure has achieved profound development in the ten years that followed, by handling hundreds of cases.**

Nikita has experience in handling various kinds of disputed matters, including but not limited to trademark infringement, unfair competition, copyright infringement, anti-counterfeiting, and contractual matters. Apart from contentious matters, she is also experienced in risk assessment, on legal rights applications by providing useful advice, and during the past years' practice, she has helped applicants from all over the world to apply for more than one thousand pieces of registration applications.

With fluent communication capability in both Chinese (Mandarin and Cantonese) and English, Nikita is working with mainly MNCs with various business industries. Nikita has been a member of International Trademark Association (INTA) since 2006, and she is enthusiastic in contributing to this community with her effort.

She has been very proud to serve the Pro Bono Committee of INTA since 2012 for two consecutive terms (2012-2013, 2014-2015), to provide her knowledge and ability working to improve the public's awareness towards the Pro Bono. Nikita keeps devoting herself to serve the other Committee at INTA, and she has later become a member of Law & Practice Sub-committee of Bulletin Committee at INTA from 2016 to 2017. Nikita has also been nominated for a further term with the Bulletin Committee from 2018 to 2019. Finally in 2017 Nikita was nominated a Ranked individual" by World Trademark Review 1000.

**Sample client list:**

HongFangLaw is honored to be recognised by our clients through long-term cooperation for complicated dispute solutions, from Fortune 500 enterprises to reputable SMEs and individual inventors, mainly in the following industry sectors: Petroleum & energy; Automotive; E-commerce; Machinery accessories; Sport equipment; Wine; Hotel; Electronic appliance; Chemical.

A small sample of our client portfolio includes: ExxonMobil; Chevron; BMW AG; TOTAL SA; BP PLC; SHELL BRANDS INTERNATIONAL AG; WD-40 Company; Bosch; EMERSON; AkzoNobel; Diageo.

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DENTONS

大成 DENTONS



**Daorina is a senior partner of Dentons, serving as a member of the Advisory Board of Beijing Dentons Office, a member of the Beijing Office Management Committee, the director of the Second Business Department, and the executive director of the China Dispute Resolution Committee. He has 30 years of practical experience in the field of dispute resolution, and have been awarded the title of Beijing Outstanding Lawyer.**

Daorina has been continuously devoted to the contract dispute resolution domain and understanding the relevant laws, rules and regulations that apply to practice for almost 20 years. Together with 13 years' experience as a judge – where he witnessed the full process of China's legal system of contract law from scattered to unified – he has a deep understanding and rich practical experience in contract dispute resolution.

Daorina was awarded Contract Disputes Lawyer of the Year in China by Corporate INTL and Global Law Experts for two consecutive years in 2018 and 2019.

Describing how the firm distinguishes itself, Daorina stated that it is “driven to challenge the status quo”, adding that it delivers “consistent and uncompromising quality and value to our clients in new and innovative ways.”

“Moreover, we are polycentric-Dentons has no single headquarters and no dominant national culture,” he continued. “Diverse in terms of geography language and nationalities, we proudly offer clients talent from diverse backgrounds and countries with deep experience in every legal tradition in the world.”

Dentons' clients include the national government units, institutions, large state-owned enterprises, as well as well-known global, 500-strong enterprises. In one recent case, the firm represented Qingdao Yi Jia Economic and Trade Co, Ltd Vs Tianjin Weierke Petroleum Chemical Co, Ltd. over a warehousing contract dispute.

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## WONG AND CHAN



- Holder of double degrees in Law and Literature.
- Admitted as solicitor in Hong Kong and in other jurisdictions, namely, England and Wales, Australian Capital Territory and Singapore.
- Founding partner of the firm Messrs. WONG AND CHAN.
- Appointed as Notary Public in Hong Kong and in England.
- Appointed Chain-Appointed Attesting Officer.

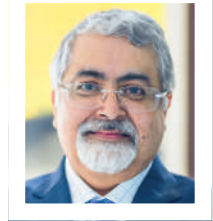
Mr Wong has developed over time his areas of legal speciality in handling complex commercial litigation cases and, above all, work pertaining to commercial and corporate matters including, among others, merger and acquisition and corporate finance. Conveyancing practice especially its corporate aspect certainly still takes up some of his significant working time when complicated legal issues have called for his personal attention. In particular, he has overseen the legal documentation in quite a number of conveyancing projects involving project finance and sale or purchase of individual units in such projects.

He has indeed travelled quite broadly in Mainland China over the past 15 years and has thus developed his China-related practice and most notably in Shanghai. As such, he has become the Chief Legal Representative of our Shanghai Representative Office set up with the approval of the Ministry of Justice in Peking since 2003. By the end of 2006, he had successfully fostered and thus established our firm's formal association with Jin Mao P.R.C. Lawyers in Hong Kong, it being one of the leading law firms in Shanghai. Recently, he has been involved in listing work of our firm and especially in the flourishing LSE and AIM in London and listing in Frankfurt and also in Hong Kong. He has now been frequently involved in advising clients, mostly China entrepreneurs and the UK clients, on the legal aspects (contentious or otherwise) of their business and operation as well as listing projects both within or without Hong Kong in his increasingly extensive cross-border practice.

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## SHARDUL AMARCHAND MANGALDAS &amp; CO



**Mr Shardul S Shroff is the founder and executive chairman of the firm. Based out of the New Delhi office, he also heads the firm’s insolvency & bankruptcy practice.**

Mr Shroff’s four decades of experience spans across a wide spectrum, including expertise in insolvency and bankruptcy, mergers & acquisitions, securities law, government regulations; disinvestment & capital markets and debt recovery.

In a short span of three and half years since the Insolvency & Bankruptcy Code was introduced by the Government of India in December 2015, the practice established by Mr Shroff in this domain, has built a leadership position. Under his mentorship, the firm was recognised as ‘The Best in Insolvency’ at the Asialaw’s Asia Pacific Dispute Resolution Awards 2018.

As a thought leader in the legal domain, Mr Shroff has been consistently rated as a leading corporate lawyer by several international fora and publications, including Who’s Who Legal, AsiaLaw, Chambers and Partners, Legal 500, Euromoney, International Financial Law Review (IFLR) and more.

“IFLR1000 2019 - The Guide to the World’s Leading Financial Law Firms” notes Mr Shroff as a “market leader in the areas of mergers & acquisitions, banking & finance, restructuring & insolvency, capital markets, infrastructure, project finance and project development”, while Chambers and Partners views Mr Shroff “a highly respected practitioner in the corporate and M&A space who is known for his long-standing experience handling joint ventures, takeovers, divestments and commercial contracts.”

He has been a member of the Insolvency Law Committee, formed by the Government of India to review the implementation of the Insolvency and Bankruptcy Code. He was also a member of the high-powered Committee to review decriminalisation of offences under the Companies Act and the Committee on Cross-Border Insolvency.

Among other numerous recognitions, Mr Shroff is also a recipient of the National Law Day Award from the President of India “for his unique contribution to the field of corporate law and leadership in its practice” and for being “instrumental in advancement of India’s corporate law practice at international standards.”

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## SHARDUL AMARCHAND MANGALDAS &amp; CO



**Anuj Bhasme is a partner based out of Shardul Amarchand Mangaldas & Co's Mumbai office and is part of the firm's General Corporate, Private Equity and Mergers & Acquisitions Practice Group. Anuj has over a decade of expertise in cross border M&A and private equity across a range of sectors, particularly, real estate, services, FMCG, manufacturing and retail. Anuj also has substantial experience in regulatory and corporate advisory related aspects, and has made several representations to various Indian regulatory bodies, including the Foreign Investment Promotion Board, Reserve Bank of India, Ministry of Finance and the Ministry of Information and Broadcasting.**

As part of his private equity practice, Anuj has represented large and reputable global private equity houses such as Goldman Sachs and Blackstone on some of their marquee investments. As part of his general corporate and strategic M&A practice, Anuj regularly advises several large multi-national corporations such as Air France, DEME nv, Newell Brands, CPM Holdings Inc., Toyoda Gosei Co., Ltd and Raymond Limited, in relation to various strategic joint ventures and corporate advisory work.

A few illustrations of the transactions Anuj has recently advised on are as follows:

- Blackstone in its 100% acquisition of certain portfolio companies of Indiabulls Real Estate Limited which housed marquee commercial real estate assets in Mumbai and Gurgaon.
- AGS Health Group in its sale of the AGS Health Group, to Baring PE, for an aggregate consideration of USD 350 million.
- VRV Group in its sale of the Indian subsidiary of the VRV Group, to the Chart Group, as part of a global transaction.
- Blackstone in its 50% investment in two portfolio companies (holding commercial real estate assets in Mumbai) of Indiabulls Real Estate Limited, having an aggregate enterprise value of USD 1.46 billion, in the largest private equity investment in the real estate space in India in 2018.
- Blackstone in its 50% investment in portfolio companies of Indiabulls Real Estate Limited (which hold a developed tech park and an under-development IT/ITES project, in Gurugram).

Goldman Sachs in its majority acquisition of YOHO, the student housing arm of the Manipal Group, and the subsequent acquisition of the stake of the Manipal Group, in YOHO, by HDFC.

Anuj has recently been declared as the **"exclusive winner in the M&A category for India"** of the Lexology Client Choice Awards, 2019. Clients have described Anuj as **"a true expert who can break down key issues in a way that is understandable"**.

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## SHARDUL AMARCHAND MANGALDAS &amp; CO



**Akshay Chudasama is managing partner at Shardul Amarchand Mangaldas & Co and is based out of the Mumbai office of the firm.**

Akshay is a partner in our General Corporate Practice Group, counselling clients on corporate finance transactions, particularly cross-border transactions. Consistently recognised as a “Cross Border M&A Specialist” by Asia Pacific Legal 500, Akshay is particularly noted for his expertise on Construction and Real Estate, IT, Telecommunication and Media laws and has been advisor to various high profile marquee transactions. He also advises on investment and exits across a wide range of industries.

Chambers & Partners notes Akshay Chudasama as a “fantastic deal maker – he understands the real estate funds sector and anticipates the issues a foreign investors will face”. They further added in 2019 that he is “highly sought after by both international and domestic clients”. He advises on investment and exits across a wide range of industries and is especially praised for his expertise in the real estate and technology sectors. Akshay has also emerged as a ‘preferred lawyer of choice’ for major multinational corporations operating in a complex legal and regulatory environment like India for soliciting quick and cost effective solutions on vexed legal issues.

Akshay advises large listed and private companies on public and private M&A, joint ventures, demergers and restructurings as well as both primary and secondary capital raisings. With deep experience in mergers and acquisitions, Akshay offers practical advice to multinational companies, PE funds, investment banks, and growth stage enterprises on extremely complex deals. He concentrates his practice on cross-border and multijurisdictional transactions.

Akshay represents clients from diverse sectors, from real estate, media & entertainment to technology, amongst others. He has advised on various marquee transactions including one of the largest PE acquisitions of a strategic stake in PRL Developers Private Limited by Warburg Pincus; Brookfield’s acquisition of Hotel Leelaventures; Blackstone’s acquisition of a stake in the commercial/ office space real estate portfolio of the K Raheja Corp Group, India.

Akshay has been practicing law since 1994. Akshay was a Partner at AZB & Partners for over three years and thereafter at J. Sagar Associates (JSA) for almost 10 years.

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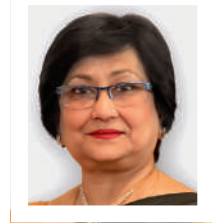
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SHARDUL AMARCHAND MANGALDAS & CO



**Pallavi S Shroff is the managing partner at Shardul Amarchand Mangaldas and heads the Dispute Resolution Practice at the firm. She is also the chief mentor for the Competition Law Practice.**

Ms Shroff has been a driving force in further enhancing the positioning of SAM & Co. as India’s premier full service law firm ever since she took over as a managing partner in 2015. Under her guidance, the firm has grown to become a firm with over 100 Partners, diversified practice offerings, accelerated pan-India presence with offices in seven cities and embraced technology initiatives to transform and further enhance the firm’s client service delivery.

With over 37 years of extensive and highly regarded experience, Ms Shroff’s expertise spans across dispute resolution, competition law and white collar crime. Ms Shroff frequently advises and counsels clients on some of the largest and most challenging litigation and arbitration matters, with regard to energy, infrastructure, natural resources, mergers & acquisitions, legislative and policy related matters. She appears regularly in the Supreme Court and High Courts of India, and in arbitrations, mediations and international legal disputes. She is an alternate member (India) at the ICC (International Chamber of Commerce) Court of Arbitration. Under Ms Shroff’s leadership, the firm was engaged by FICCI and CII to represent the entire Indian Industry in the Presidential Reference proceedings (Special Reference 1 of 2012) being heard by a five Judge Constitution Bench of the Supreme Court. The judgment passed by the Constitution Bench is one of the most famous and compelling rulings in India on methods of disposal of natural resources in India.

Chambers and Partners has called Ms Pallavi Shroff “a widely acknowledged stalwart in the field of competition law best known for her handling of cartel, abuse of dominance and other contentious issues, but increasingly active providing strategic oversight on very large-scale, multi-jurisdictional merger control mandates” while ‘Who’s Who Legal of Commercial Arbitrators’ has rated Ms Shroff, “as one of three leading practitioners involved with arbitration”.

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**KHAITAN  
& CO**  
*Advocates since 1911*



**Surbhi is a partner in the Corporate and Commercial Practice Group in the Mumbai office. With over 13 years' experience, her expertise lies in areas relating to private equity, venture capital, PE exits, mergers, acquisitions with a focus in the gaming sector and foreign investments.**

Surbhi sits on the board of several Indian listed companies as well and has been voted as a Rising Star in AsiaLaw Leading Lawyers 2018.

In the gaming sector, she has worked with numerous international and Indian clients, and has teamed up with start-ups, late stage gaming companies and strategic gaming players to provide guidance on online fantasy sports gaming, as well as online real cash gaming. Surbhi continues to provide ongoing advice to several gaming companies and niche gaming investors as part of her work profile.

Surbhi has published numerous articles and has been quoted by the media for her insights on the gaming sector and its constant evolution under the Indian legal regime.

**Practices:**

- Corporate and Commercial
- Mergers and Acquisitions
- Private Equity

**Education:**

- B.A., LL.B., (Hons.), National University of Juridical Sciences (2006)

**Professional Affiliations:**

- The Bar Council of West Bengal

**Sectors:**

- Digital Media
- Ecommerce
- FMCG
- IT and ITES
- Petrochemicals
- Pharmaceuticals and Healthcare

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**Ganesh is a partner in the corporate and commercial group in Bengaluru. With close to two decades of experience, he has extensive experience advising clients on various complex transactions including cross-border inbound and outbound M&A's, JV's / strategic partnerships, PE funds, general corporate law, employment, white collar investigations (FCPA), financing and corporate restructuring with a focus on technology, e-commerce and gaming sector.**

He is on the advisory board of AIGF (All India Gaming Federation), Indian Federation of Sports Gaming (IFSG) and BOHECO. He is also a ranked lawyer by Chambers and Partners and IFLR.

He has authored various articles in Indian and foreign legal journals. He is admitted to practice law under Bar Council of Karnataka / India and is a Solicitor (NP), Supreme Court of England and Wales. He also holds an Advanced Diploma in Networked Centred Computing.

**Practices:**

- Corporate and Commercial
- Joint Ventures and Collaborations
- Mergers & Acquisitions
- Private Equity
- Venture Capital
- White Collar Investigations

**Education:**

- B.A. LL.B., University Law College (2001)
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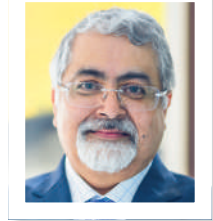
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## SHARDUL AMARCHAND MANGALDAS &amp; CO



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## **BHASIN & CO ADVOCATES**



Ms Nina Gupta is the Managing Partner of Bhasin and Co. Advocates. She has put in more than 40 years in the profession and has specialised in the field of aviation laws, banking laws, service jurisprudence and labour laws, consumer protection laws and dispute resolution.

She heads the portfolio of high profile litigation in the Supreme Court of India and other specialised national tribunals. She is active in the field of arbitration, having been nominated as arbitrator by ICC Paris and has also represented clients in arbitration disputes. She is the recipient of many awards from different organisations and has been member of the Executive Committee of the Supreme Court Bar Association.

She shares many professional responsibilities with her husband Dr Lalit Bhasin, eminent lawyer who is also the president of The Bar Association of India, president of the Society of Indian Law Firms, chairman of the Chartered Institute of Arbitrators – India, and honorary life member of the International Bar Association.

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## SAIKRISHNA &amp; ASSOCIATES



SAIKRISHNA & ASSOCIATES  
ADVOCATES



**Garima Sahney leads the patent practice of the firm. She obtained a post-graduation degree in Biotechnology in 2005 and is a registered Indian patent agent and a patent attorney in India. She routinely advises MNCs, domestic firms and start-ups on strategising R&D, patent licensing opportunities, managing portfolios, identifying strategic patents for commercial purposes, conducting investigation and enforcement strategies.**

With several years of experience in the patents industry, Garima has dealt extensively with patent drafting, filing, prosecution, prior art searches, landscapes, claim mappings, due diligence, validity assessments in several technical domains including biotechnology, pharma, chemistry, mechanical, automobile, telecommunication and software. Garima has also been involved in complex patent litigations in a variety of domains, where she contributed immensely on the technical side requiring granular understanding of the technologies/prior arts/products, developing technical arguments, working with technical experts, etc.

Besides, in the pharmaceutical, biotechnology and life-sciences allied sectors, Garima has extensively worked in the search and analytics sector for several years and has lead and handled several projects pertaining to competitive intelligence, due-diligence, designing around, grey area analysis, etc.. She also has considerable experience in the area of strategising clinical trials studies, advising on launch and market approvals of drugs in India. She has also handled IP watch matters requiring periodic monitoring and categorisation of world-wide patent references, especially in the field of invasive medical devices, biofuels, gastrectomy, etc. She also works with several pharmaceutical companies on opposition and invalidation proceedings in the medical device space including inhalers, injections, catheters, etc. She has handled several projects, including drafting, advisory and litigation, involving monoclonal antibodies, genetic sequences, stem cells, etc. She has extensive experience in strategising and handling e-discovery matters for patent litigations, in particular Hatch Waxman (para IV) litigations in the US. She plays a pivotal role in the pharma and telecom matters handled by the firm.

Last but not the least, Garima is actively engaged by the corporates to conduct inhouse training sessions on subjects relating to IP and enforcement. She also works with Universities and colleges to conduct IPR awareness sessions for the management, faculty and students and also advises universities and companies in drafting their IPR policies and conducting IP audits.

Garima is a member of Asian Patent Agent Association (APAA) and is a regular speaker in national and international conferences where she has in the past delivered talks on various subjects.

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**AZB & PARTNERS**  
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**Bahram N. Vakili, Co-Founder of AZB & Partners is amongst India's foremost restructuring, bankruptcy, infrastructure and project finance attorneys. Considered by leading publications the most reputed restructuring lawyer in the country, Chambers Global states that, "Bahram Vakili is an instantly recognisable figure who is commended for his being able to 'get into the details' of more complex matters. Bahram's strength lies in his ability to bring the commercial point of view to the table."**

As part of his restructuring and bankruptcy experience, Bahram has advised several distressed funds, insolvency professionals, domestic and international banks, including the large stressed accounts referred to insolvency resolution by the RBI.

He has served on various high-level government committees on financial reform, foreign direct investment and securities market reform. Amongst these, Bahram was appointed as a key member of the Dr. T K Viswanathan Committee on Bankruptcy Law Reforms, constituted by the Ministry of Finance, Government of India, to draft the Insolvency and Bankruptcy Code, 2016 ("IBC"). Bahram is also a member of the Insolvency Law Amendment Committee, constituted by the Ministry of Corporate Affairs to recommend amendments to the IBC. He is also the first Indian lawyer to be invited to serve as a member of the International Insolvency Institute (III).

Additionally, Bahram has served on the following committees: (i) Member of the Task Force on the Development of Secondary Market for Corporate Loans set up by the RBI; (ii) the Financial Sector Legislative Reforms Committee – SEBI Advisory Group and (iii) the U.K. Sinha Committee – Working Group on Foreign Investment in India.

Bahram has been recognised for his expertise by an array of international publications. The 2017 RSG India Report recommended Bahram for Infrastructure, Banking, Finance and Project Finance. He has been ranked an 'Eminent Practitioner' (2018 & 2019) and Band 1 (2011 – 2017) for Banking & Finance by Chambers Global; an 'Eminent Practitioner' (2018 & 2019) and Band 1 (2012 – 2017) for Banking & Finance; and recognised for Corporate/ M&A (2012 – 2015) by Chambers Asia-Pacific.

He has a LLM from the Columbia University and is dually qualified to practice law in India and New York.

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MUL &amp; CO

# MUL & Co

INDONESIA TAX LAW FIRM



**Mulyono is the founder and managing partner of Mul & Co, one of very few law firms in Indonesia that specialises in tax law.**

Mul & Co was founded by experienced practitioners with multi disciplinary backgrounds in tax, law, accounting, and finance. The firm's services include tax dispute, tax advisory & restructuring, and tax compliance. The team is comprised of dedicated professionals with a deep understanding of taxation law regulations and business culture. The firm is also independent, meaning that it is free from time-consuming conflict check processes.

The Mul & Co team believe that their success depends upon clients' satisfaction, therefore they always strive to provide clients with the best possible solution to their tax matters. The firm brings a rich understanding of Indonesia's unique business and legal culture to provide tax services.

Mulyono has accounting, finance, and legal backgrounds. He has triple masters in finance (University of Indonesia), law (University of Padjajaran), and notary (Pelita Harapan University), as well as several professional certifications, including: Certified Public Accountant, Chartered Accountant, Certified Financial Planner, Certified Management Accountant, and Affiliate Wealth Manager. He is also a licensed legal counsel in tax court, licensed advocate and member of the Indonesian Advocate Association (PERADI), and a registered tax consultant. He is currently pursuing a doctorate degree in law.

Before setting up Mul & Co, Mulyono had extensive experience in tax and legal environments. His experience in taxation extends to tax disputes, tax due diligence, tax advisory, tax compliance, as well as company restructuring. Some of the well-respected companies in which he gained his experience include McKinsey & Company, PB Taxand (formerly known as PB & Co.), and Baker McKenzie (Hadiputranto Hadinoto & Partners). He serves a variety of multi-national clients from many industries, such as manufacturing, trading, real estate, mining & oil and gas, telecommunication, hospitality, and services.

His unique combination of technical knowledge in tax, accounting, finance and law, as well as his expertise of the Indonesian taxation system enable him to become a trusted advisor to clients. He is able to deliver holistic and practical taxation services to clients and to accomplish complex and challenging tax-related projects.

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KOJIMA LAW OFFICES



**Founding partner Hideki Kojima started Kojima Law Offices in 1984 when few Japanese firms focused on serving an international clientele. Since then, we have developed a thriving corporate law practice, specifically in the areas of international transactions, FDI, mergers and acquisitions, conflict resolution, intellectual property and other corporate matters.**

In addition, we have extensive experience handling employment law cases in Japan’s decidedly pro-labor legal environment. High net-worth individuals also rely on us for their international inheritance and estate planning needs.

Our firm is committed to uncompromising service and legal excellence for our international clients. Many of our Japanese attorneys have studied law outside of Japan, and are licensed in jurisdictions such as New York and California. In addition, the firm employs several attorneys who are collectively licensed in New York, Washington, DC, and Hawaii. This demonstrated commitment to an international law practice allows us to provide the most seamless service to our clients.

Our attorneys regularly participate in seminars and other educational activities to stay ahead of Japan’s fast moving legal landscape. Our ultimate goal is to build long-term relationships with our clients, helping them to grow and succeed. Our extensive capabilities and unrivaled professionalism allow us to achieve excellent and cost-effective results for both our corporate clients and our high-net worth individual clients.

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## NAGASHIMA OHNO &amp; TSUNEMATSU

## NAGASHIMA OHNO &amp; TSUNEMATSU



**Shigeki Minami is a lawyer licensed in Japan (admitted in 1997) and a partner at the Tokyo office of Nagashima Ohno & Tsunematsu. He is an expert in tax law matters, including transfer pricing, cross-border mergers and acquisitions, international reorganisations, anti-tax-haven (CFC) rules, withholding tax issues, tax treatment on various financial instruments, corporate tax issues and other general tax issues. With respect to such matters, he has acted as counsel in various tax disputes on behalf of major Japanese and foreign companies.**

Mr Minami served as the Chair of the Asia-Pacific Regional Committee of the International Fiscal Association (IFA) from 2016 to 2018 and is a member of the Practice Council of the International Tax Program at the New York University School of Law.

For the past several years, Mr Minami has been selected as one of the leading practitioners in the corporate tax categories in Who's Who Legal and listed as one of the top lawyers in Japan (Tax Law) in The Best Lawyers in Japan. He is also recognised as an "Indirect Tax Leader" and a "Tax Controversy Leader" by the International Tax Review.

Mr Minami graduated from the University of Tokyo with an LLB in 1994 and the New York University School of Law with an LLM in Corporate Law in 2002 and Tax Law in 2003.

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## ANDERSON MŌRI & TOMOTSUNE



**Takashi Nakazaki is special counsel at Anderson Mōri & Tomotsune (AMT) with broad experience in the areas of data protection and privacy (including big data and IoT), information security, intellectual property (including copyright and trademarks), licensing (including software licences and patent licences), and payment services (including credit cards and pre-paid cards).**

Further, he has experiences working on matters relating to cyber law issues such as cloud computing, domain names, e-commerce, and social media and other technology related areas (including computer forensics, digital copyright, software development and open source code), telecommunications, labour and general corporate law.

Mr Nakazaki has been ranked as one of the top lawyers in the data protection and information security field for the last several years. He published a bestseller publication focusing on the GDPR in Japanese in April 2018. In addition, he regularly assists the Japanese government in data protection and cyber law areas including “AI & Data Contracts Guidelines” and “Omote-nashi project”. He continuously leads the International Association of Privacy Professionals (IAPP) Tokyo as a co-chair and the technology and information practice group of AMT.

Mr Nakazaki has written numerous articles on various topics such as data protection and privacy, artificial intelligence (AI), e-sport, online gambling, social media and robot issues. He also contributes to the IBA technology committee, AIPPI as a member of the standing committee on information technology (IT) and Internet, and AIPPI Japan as an editorial board member.

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## ASAMURA PATENT OFFICE, P.C.



**Kazutaka Otsuka is an experienced patent attorney and a lawsuit counsel who focuses his practice on domestic and international trademark and design prosecution. He incorporates global policies for intellectual property protection in his daily work related to IP rights acquisition and client counseling.**

As a member of a patent attorney private organisation, Kazutaka Otsuka was involved in the management of the Intellectual Property Foreign Training Department for four years, starting in 2006. In 2011 and 2012, he was a member of the Trademark Committee, a special committee of the Japan Patent Attorneys Association (JPAA). In the Japan Trademark Association, an association made up of corporate intellectual property professionals and lawyers, he has been involved in the management of the judicial decision research group since 2012.

At Chuo University, Kazutaka Otsuka was a member of the Corporate Law seminar where he immersed himself in corporate law, particularly intellectual property rights and product liability.

#### **Key Areas of Expertise**

Examinations, consultations, procedural support for trademark and design rights acquisition (foreign and domestic), dispute support, legal advice, consultations and other types of support for license transfer agreements, negotiations, unfair competition, and copyrights.

#### **Publications**

“Look and Learn! Introduction to Foreign Patent Applications” Japan Institute of Invention and Innovation, 2010

“Trademark Law Practice Seen From the Latest Rulings II” Seirin Shoin, 2012

Three Dimensional Trademark Registration of “Kikkoman Tabletop Dispenser” in Japan.” (with Hiroko Hirayama, Ryota Hara, and Hideyuki Suzuki), AIPPI Journal (Vol.44 No.3), May 2019

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BAZARBEB & PARTNERS



**Bazarbek & Partners was founded in the year 2016. From the very beginning of its activity, the company began to cooperate with large production companies on the legalisation of objects and legal support of their activities.**

The general director and founder of the company is Bakytzhan Bazarbek Zhumabekuly. He is an IUCN international expert; the working group expert of the Governmental Land Commission; a working group expert of the Committee on Agrarian Issues of the Mazhilis of Parliament of the Republic of Kazakhstan and working groups at KUSR Ministry of Agriculture; member of the Republican special monitoring team of the agency for combating corruption on land issues, and an independent expert in the field of land law.

The company carries out active public work on the coverage of land problems in television and radio programs. Bazarbek Bakytzhan publishes articles in newspapers, magazines and blogs in the central news sites of the Republic of Kazakhstan.

The firm's key practice areas include:

- legal services in the field of land law;
- support and representation in courts;
- preparation of a expert legal opinions;
- legalisation of land plots and real estate located on them;
- legal advice, and
- holding seminars on various topics (provision of land plots, seizure of land plots for state needs, legalisation of land under the oil and gas pipeline, overlay of land plots, changing the purpose of the land plot).

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DEOL &amp; GILL

# DEOL & GILL

Advocates & Solicitors, Malaysia



**Sathish Ramachandran read law at the University of Kent at Canterbury, England and is a Barrister from Middle Temple, London, England. He was admitted as an Advocate & Solicitor of the High Court of Malaya in 1994. Apart from general corporate advisory work, Sathish's core areas of legal expertise and experience include venture capital and private equity investments, mergers and acquisitions, property and construction and banking and finance. Sathish has over 25 years of extensive experience in corporate and commercial law practice.**

His practice areas include:

- banking and finance, project finance and securitisation
- capital markets and corporate finance
- competition law
- construction and infrastructure projects
- inbound and outbound investments
- mergers and acquisitions
- personal data protection
- privatisation
- real estate and property development
- corporate governance and compliance advisory

#### **Deol & Gill**

The firm, established in the year 2000, is a mid-sized law firm providing legal services across the following specialist areas:

- mergers and acquisitions
- corporate reorganisation and corporate restructuring
- capital markets and corporate finance
- venture capital and private equity investments and divestments
- telecommunications, multimedia, information and communication technology
- intellectual property
- infrastructure and energy projects
- banking and finance
- legal due diligence audits and investigations
- dispute resolution, litigation, arbitration, mediation and adjudication
- real estate and property development projects
- corporate and commercial advisory
- corporate governance and compliance advisory

The firm's reputation is built on its ability to harness the wealth of experience of its Partners and Associates and to deliver pragmatic legal advice and solutions to corporate and commercial issues in an approach which is both cost effective and personalised.

The firm is listed on The Legal 500 (Asia Pacific) as a recommended Malaysian law firm for corporate law and mergers and acquisitions.

The firm's select client base include: public listed corporations; multinational corporations; government linked corporations; small and medium enterprises; high net worth individuals and families.

The firm has acted as legal advisors for numerous cross-border transactions involving Malaysian clients in the following jurisdictions: Australia; Belgium; Bangladesh; Brunei Darussalam; Indonesia; People's Republic of China; Philippines; Russia; Singapore; Thailand; South Africa; Sri Lanka; United Kingdom; United States of America.

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ARIFF & CO.



**Wan Hilwanie graduated from the London School of Economics and Political Science, University of London with LL.B (Honours) in 1997 and obtained her Certificate of Legal Practice in 1998. She chambered with the firm and was called to the Malaysian Bar in 1999. In year 2000, Wan Hilwanie was made a partner of this firm. Wan Hilwanie pursued a master degree and obtained an LL.M in Maritime Law from the University College London in 2003.**

She is the managing partner of the firm and at the same time attends to most of the firm's corporate banking documentations (conventional and Islamic), shipping documentations and advisory services, general corporate matters and general conveyancing matters. She focuses mainly on corporate banking work and specialises in shipping law and handles all shipping matters of the firm in particular ship financing, sales and purchase of vessels, shipbuilding contracts and other non-contentious shipping legal work. She is currently a member of the Shipping and Admiralty Committee and Islamic Finance Committee of the Bar Council of Malaysia.

Wan Hilwanie is well versed in handling all Islamic banking work and in the preparation of the banking documentation for different types of Islamic banking facilities. She has acted for several corporate clients and has vast experience in providing advisory services and drafting contracts for joint ventures, share sale and shareholders agreement and also international contracts. She has also been actively involved in drafting contracts relating to offshore engineering, construction, fabrication and installation works in the oil and gas sector for companies in Indonesia and India.

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## ANITA CHAN QC



**Barrister and Solicitor, New Zealand, 1984; appointed as Queen's Counsel, June 2014.**

Anita Chan's areas of practice are family law, family law arbitration and mediation.

Her recent work comprises: international family law cases (specialist) including multi-jurisdictional contracting out agreements; property cases including high net value assets, family trusts, complex business structures, cross-border assets or parties; child law cases (including cases involving difficult parties, complex psychological factors, national or international relocation or child abduction, surrogacy and international adoption); and representation of children (Lawyer for Child, a Court-appointed role).

Her professional associations/memberships include: New Zealand Law Society; New Zealand Law Society Family Law Section (former Chair); New Zealand Bar Association; International Academy of Family Lawyers (former Vice-President, Counsel, Parliamentarian and Governor).

**Publications**

- Family Law - Jurisdictional Comparisons 1st and 2nd editions (All editions).
- Author of the New Zealand chapter of Family Law: a Global Guide (All editions).
- Co-author of International Relocation of Children: A Global Guide from Practical Law (All editions)
- Co-author of IAML article on Trans-Tasman Proceedings Act 2010 (2013).

Papers/presentations at national and international conferences include:

- September 2019 – (AMINZ) Webinar: "The benefit of Family Law Arbitration"
- June 2019 – Family Law Retreat (Noosa, Australia) "New Zealand Family Law – what Australian practitioners need to know"
- September 2018 – The Future of Family Law - Conference with Baroness Hale
- May 2018 – (IAFL) Tokyo "Cross-border Assets – Show me the Money" co-presented by Ian Kennedy (Australia) and Anita Chan QC
- 2016 – Otago University Colloquium to review the Property (Relationships) Act 1976
- (IAML) 2014 Budapest: Same-sex relationships;
- (IAML) 2013 Buenos Aires (2 papers); International forum shopping in family law and The Hague Convention;
- (IAML) 2012 Singapore (2 papers); Shared Parenting and The Hague Convention;
- (NZLS) 2011 Auckland; Section 21 and 21A agreements and international forum shopping;
- (IAML) 2009 Vancouver; International child relocation, abduction/Hague Convention;
- (IAML) 2008 Cape Town; Partner maintenance;
- (IAML) 2006 Shanghai; Compensating for relationship generated financial disparity;
- (NZLS) 2005 Wellington; Separate property under the PRA;
- (LAWASIA) 2003 Brisbane; The role of Counsel for the Child in New Zealand.

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GORRICETA AFRICA CAUTON & SAAVEDRA

Beyond Results®



**Mark S. Gorricta is the Managing Partner and Head of the Corporate Group of Gorricta Africa Cauton & Saavedra. Mark's practice focuses on capital markets, tech, mergers & acquisitions (M&A), securities law and taxation.**

Mark helps solve problems for domestic and foreign clients and corporations. His experience is built on securities offerings, restructuring, and cross-border acquisitions.

Mark is a leading lawyer in capital markets in the Philippines. He has represented various corporations in its listing applications with the Philippine Stock Exchange.

Mark is a leader in tech law in the Philippines. He is a pioneering expert on the law on blockchain, virtual currencies, e-commerce, data privacy, and artificial intelligence. He acts as legal counsel to leading tech and on-line companies in the Philippines.

Mark is also a leading tax practitioner. He specialises in providing counsel on the whole legal spectrum of doing business in the Philippines that ensures tax efficiency from project conceptualisation to capital and profits repatriation. He also has extensive experience in complicated tax structures, tax examinations and investigations, tax ruling applications, among others.

Mark has been recognised for the following, among others: Managing Partner of the Year (Finalist) 2017, 2018 and 2019; Young Lawyer of the Year (Finalist) 2016 and 2017; Asia's Top 40 Lawyers under 40 for 2016 and 2017; Among the Leading Tax Practitioners in the Philippines for 2017 and 2018.

Mark is board trustee of Fintech Philippines Association. He is also vice chairman of the ICT Committee of the Financial Executives Institute of the Philippines.

A member of the Philippine Bar, Mark graduated law with honors and holds a Bachelor of Arts, Political Science degree from the Ateneo de Manila University. He also completed courses in Finance at the Asian Institute of Management in Makati City. He also completed two Masterclasses on Blockchain, Distributed Ledger & Smart Contracts in Singapore and Hongkong.

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## ANGARA ABELLO CONCEPCION REGALA &amp; CRUZ (ACCRALAW)



### Professional Experience

Mr Valdecantos is a partner in the Angara Abello Concepcion Regala & Cruz Law Offices (ACCRALAW), and is the head of the firm's Labour and Employment Department. He has specialised for more than 20 years in the different areas of labour and employment law, which include labour litigation involving money claims and termination disputes, voluntary arbitration cases, social security cases, and overseas employment. He has successfully litigated a number of cases where the Supreme Court upheld the employer's right to exercise its management prerogatives, including the enforcement of company rules and regulations, the implementation of contracting out arrangements, and the conduct of corporate reorganisations.

He also handles collective bargaining negotiations, preventive mediation/conciliation of labour disputes, strikes and lockouts, union representation issues, certification elections, conduct of administrative investigations, employee grievances, formulation of employee code of conduct and policies, conduct of labour audits, review and formulation of retirement plans, implementation of corporate mergers and acquisitions, incorporation of business entities, review of third party contracting arrangements, and data privacy issues relating to employment.

### Awards and Citations

Mr Valdecantos has been consistently cited by leading legal publications as an excellent labour lawyer and litigator. In a Chambers Asia (Asia's Leading Lawyers for Business) publication, he was commended for having the necessary skills to assist with labour and employment matters. Clients point to his "proficiency and strategy" and consider him a valuable component of the practice. He was again recently recognised by Asialaw Profiles as a "leading lawyer" in labour and employment in the Philippines.

### Publications and Seminars

Mr Valdecantos is a co-author of the Philippine Employment Law and Practice in the 2019 Chambers Global Practice Guide. He also co-wrote the Philippine article in the Asialaw Profiles' The Guide to Asia-Pacific's Leading Domestic and Regional Law Firms 2020.

He also regularly conducts seminars and lectures. Recently, he conducted a series of training sessions for managerial and supervisory employees of a leading BPO company on termination of employment and due process.

### Education

Mr Valdecantos graduated as a College Scholar from the University of the Philippines with a degree in Journalism in 1993. He then obtained his law degree from the San Beda College of Law in 1997, where he graduated among the top of his class.

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TIONGCO SIAO BELLO & ASSOCIATES



**As co-managing and founding partner of TSBLAW, Atty. Siao actively supervises all departments of the firm. An expert in the field of corporate law, he has extensive experience in mergers and acquisitions of small to large enterprises. He also has expertise in banking laws, rules, and regulations, having acted as lead counsel in the sale and purchase of a Philippine bank to a consortium of foreign and local investors.**

Atty. Siao helps solve problems for domestic and foreign clients and corporations. His experience is built on corporate & special projects, labor, civil and criminal litigation, intellectual property, and taxation law. He is an accredited arbitrator of The Philippine Dispute Resolution Center, Inc. (PDRCI).

Well-versed in labor standards and relations law, Atty. Siao serves as counsel for several security and manpower agencies and other organisations with a large labor complement, having various labor issues and matters which require resolution.

Atty. Siao is a leading tax practitioner, providing counsel on the whole legal spectrum of doing business in the Philippines, ensuring tax efficiency from project conceptualisation to capital and profits repatriation. He also has extensive experience in complicated tax structures, tax examinations and investigations, and tax ruling applications, among others. He is active in handling tax litigation and cases with the Court of Tax Appeals.

Prior to co-founding TSBLAW, Atty. Siao was a senior associate with the Angara Abello Concepcion Regala & Cruz Law Offices (ACCRA Law), where he worked for over six years. He also previously served as special legal counsel for the Presidential Commission on Good Governance (PCGG) and his legal articles have been published in major local publications.

Admitted to the Philippine Bar, 2004. Education: Ateneo de Manila University (B.S. Management Economics, 1998). Ateneo Law School (Juris Doctor, Second Honors, 2003). Atty. Siao ranked No. 8 in his graduating law school class.

**TIONGCO SIAO BELLO & ASSOCIATES**

TIONGCO SIAO BELLO & ASSOCIATES is a full-service law firm in the Philippines, with branches in Manila, Cebu, and Davao, serving a diverse portfolio of clients from the Philippines, Japan, China, Taiwan, Singapore, Hong Kong, Malaysia, Indonesia, Canada, the United States, and other countries, across different industries.

We offer a full range of legal services to a diverse client base, from large corporations, foundations and associations, cooperatives and to individuals. The firm serves and understands a spectrum of industries, including corporate law, power, property, financial, commercial real estate, construction, government, manufacturing, direct sales, non-profit such as foundations and associations, insurance, technology, restaurants/hospitality.

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**Admitted to the Philippine Bar, 2004. Education: Ateneo de Manila University (B.S. Management, 1999). Ateneo Law School (Juris Doctor, Second Honors, 2003).**

**Greg Joseph S.J. Tiongco**

Atty. Tiongco has extensive experience in Corporate Law including acquisitions and mergers. He served as counsel for one of the biggest acquisition of government assets in the Philippines. He is also corporate counsel to a number of internationally as well as locally listed companies and/ or its subsidiaries. Pursuant to this, he has worked with different international law firms to service the Firm's international clients.

He is also experienced in Labor and Management Relations law, being counsel to one of the biggest manpower agencies globally and leading local manpower agencies. Atty. Tiongco also serves as labor counsel to a number of business process outs

Atty. Tiongco has an active litigation practice. He has acted as counsel in various litigation cases for over fifteen years ranging from corporate takeovers, contract

Atty. Tiongco is one of the few practitioners of Data Privacy Law. He has attended various seminars and conferences on data privacy. He has also conducted quite a number of privacy impact assessments on various clients including NYSE listed companies.

Atty. Tiongco is an accredited Arbitrator of the The Philippine Dispute Resolution Center, Inc. He also previously served as Special Legal Counsel for the Presidential Commission on Good Governance (PCGG) and Legal Consultant to Mandaue City, Province of Cebu.

**TIONGCO SIAO BELLO & ASSOCIATES**

TIONGCO SIAO BELLO & ASSOCIATES is a full-service law firm in the Philippines, with branches in Manila, Cebu, and Davao, serving a diverse portfolio of clients from the Philippines, Japan, China, Taiwan, Singapore, Hong Kong, Malaysia, Indonesia, Canada, the United States, and other countries, across different industries.

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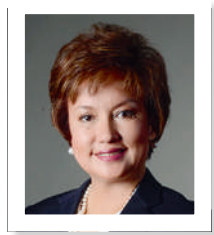
Our founding partners are all graduates of the Ateneo Law School, who lead a team of young, dynamic legal practitioners. Our of-counsels are graduates of the University of the Philippines College of Law and Ateneo de Manila College of Law, including one member of the New York Bar. Our senior associates and associates of the firm come from the top law schools in the Philippines.

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MATA-PEREZ, TAMAYO & FRANCISCO



**Eune Marie J. Mata-Perez is the managing and founding partner of Mata-Perez, Tamayo & Francisco. She is a certified public accountant and a member of the Philippine bar. She is the past president of the Tax Management Association of the Philippines (TMAP), the leading association of tax practitioners.**

She has been ranked by Chambers & Partners as one who “really knows tax law, and is a magnificent lawyer.”

Eune brings to the practice not only a rich 25-year experience in tax, transactions, corporate reorganisations and other corporate matters, but also a keen business insight as a certified public accountant, enabling her to identify and help resolve the issues that shape business needs.

Singled out for her discerning insight, she has been invited to explain the complexities of tax laws and speak at local and international forums—such as conferences sponsored by the International Tax Review, Asia-Oceania Tax Consultants Association, Inc., and TAXAND—as well as contributing to several foreign and local publications, including CCH Doing Business in Asia, the Ateneo Law Journal, and the TMAP Technical Journal.

Eune led the Tax Management Association of the Philippines—the country’s leading association of tax practitioners and professionals—as its president in 2013. She is the past deputy president of Asia-Oceania Tax Consultants Association, Inc. for the term 2016 to 2018 and the current president of the Asia-Oceania Tax Consultants Association, Inc. for the term 2018 to 2020.

Eune earned her degree of Juris Doctor and graduated salutatorian of her class at the Ateneo de Manila University School of Law, where she was the associate editor of the Ateneo Law Journal. She graduated summa cum laude in her undergraduate course of Bachelor of Science in Commerce, major in accounting, from the University of San Carlos, Cebu City.

She was formerly with the law firms of SyCip, Salazar, Hernandez & Gatmaitan and Salvador & Associates.

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We are a full-service law firm comprised of experienced, multi-disciplined and innovative corporate, tax and litigation attorneys.

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## HARIDASS HO &amp; PARTNERS

## HARIDASS HO &amp; PARTNERS

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**Mr Ajaib Hari Dass is a consultant with Haridass Ho & Partners, a law firm in Singapore which he co-founded. He is an Advocate and Solicitor, Commissioner for Oaths, Notary Public and a Senior Accredited Specialist (Maritime & Shipping), Singapore Academy of Law.**

Graduated from the University of London in 1974, he was admitted as a Barrister-at-Law, Middle Temple, in 1975 and called to the Singapore Bar as an Advocate & Solicitor in 1976. He has more than 42 years' legal practice and specialises in shipping and admiralty claims, marine insurance claims, commercial litigation, commodity trade disputes, shipbuilding, ship sale and purchase and financing aspects of such transactions and disputes arising thereon. Mr Hari Dass is recognised by the Singapore Academy of Law as a Senior Accredited Specialist in the area of Maritime & Shipping.

Besides litigation work, Mr Hari Dass also has wide experience in arbitration and mediation work. He is presently a panel member of Singapore International Arbitration Centre (SIAC), Singapore Chamber of Maritime Arbitration (SCMA) and Asian International Arbitration Centre (AIAC) in Kuala Lumpur. He is also an accredited principal mediator of the Singapore Mediation Centre.

He had also served as a magistrate of the State Courts (formerly Subordinate Courts) and was a Referee of the Small Claims Tribunal, Singapore.

Mr Hari Dass also actively participates in a wide range of community service initiatives. He was a member of the Panel for the Disciplinary Committees of Commission Inquiry to the Public Service Commission, Prime Minister's Office, Singapore. He had served as the Chairman and Vice Chairman of the Home Detention Advisory Committee. He had also served as a Board of Visitors (Welfare Homes), Ministry of Community Development, Youth and Sports and had served as a member of the Board of Visitors (Children and Young Persons Homes). He is now a Board of Visitors and Visiting Justice in the Singapore Prison Service. He is also a Justice of the Peace and received the Public Service Medal (PBM) Award from the President of Singapore in 1996.

Mr Hari Dass is also an Independent Director of Sembcorp Industries Ltd and serves as Chairman of its Board Risk Committee and Nam Cheong Limited, both listed companies in Singapore Stock Exchange. He has recently retired as independent director of Sembcorp Marine Ltd which he served for several years and was a member of its Executive Committee and Chairman of the Board Risk and Nomination Committees.

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DL LAW CORPORATION



**I read law at the University of Nottingham, UK and graduated from this prestigious University in 2000.**

I pursued my dreams of becoming a barrister-at-law and was granted a place to complete my Bar Vocation Course at the renowned Inns of Court School of Law in London.

I was then called to the Middle Temple Bar and continue to be a member of this Honourable Society. I also hold a Graduate Diploma for Professional Legal Skills from City University, London.

Before embarking on a career in law, I pursued a BSc degree in Management from the esteemed University of London with my area of specialisation in finance and international trade.

My business management qualification gave me the necessary foundation and pillars to appreciate how businesses and organisations conduct themselves. It showed me, among other things, that profitability was unachievable unless organisations coordinated their people (HR), operations and working capital (finance) systematically and efficiently.

**DL Law Corporation**

At DLLC we build strong working relationships with our clients by providing quality, efficient and effective legal services that adhere to the highest standards of integrity and professionalism. We combine sound legal advice with a deep knowledge of our clients' businesses to resolve their legal challenges. We care about the quality of our services, the success of our clients' matters and our client's success and the relationships that are forged through those successes.

We strive to remain at the cutting edge of our specialist areas of expertise by pursuing innovative solutions to legal problems. Our knowledge and experience across the full range of corporate, civil litigation, family, crime, property, estate and succession planning uniquely positions us to advise clients on multi-faceted and complex issues arising in business and personal contexts.

We are recognised as a forward-thinking commercial and private client law firm delivering sharp and precise advice. Our clients tell us that our openness, clarity and strong emphasis on communication are the reasons why they choose to work with us on a regular basis. We are proud of our responsive, passionate and accountable teamwork delivering excellence to the clients.

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LEE &amp; KO




**Woo Young Jung is a partner of Banking & Finance Group at Lee & Ko with almost 20 years of practice experience in area of finance and general banking. During his long tenure as banking attorney, he has handled and advised on a wide variety of financing schemes, e.g. asset financing, project financing, securities, corporate rehabilitation and asset backed securitisation, but always with a concentration on the area of shipfinance.**

He advises shipping companies and financial institutions (both local and offshore) on the acquisition of new buildings and secondhand ships, offshore oil and gas, cross border leases, tax leases under US, UK and France revenue regulations, the fund scheme and other structured financing, many of which have been bench mark deals in the Korean market.

He also advises, as a designated outside counsel, many of the government and government related authorities delegated to drafting and implementing the anti-money laundering legislation and other financial regulations, e.g. the Bank of Korea, the Ministry of Finance and Economy, the Export-Import Bank of Korea, the Korea Development Bank, the Korea Export Insurance Corporation, the Korea Highway Corporation and recently the Korea Finance Corporation, and makes active contributions. He has acted as an advisor of the Ministry of Maritime Affairs and Fisheries, as advisory member of Korea Financial Intelligence Unit, and as outsider Director of Korea Line Corporation, a shipping Company.

He also writes and lectures frequently on structured finance, shipfinance, ship investment company act at the Judicial Research and Training Institute, the Korea Securities Research and Training Institute and the International Bar Association, and publishes articles (with his prior publications including "Introduction to the Banking Practice of the Shipfinance" (2006) - BFL, Finance Center of Seoul National University, and "Asset-Backed Securitization in Korea" (2003) Asia Law and Practice).

#### **Education**

Judicial Research & Training Institute, Supreme Court of Korea: 1989

Graduate School of Law, Seoul National University - LL.M: 1985

College of Law, Seoul National University LL.B: 1983

#### **Admissions**

Admitted to bar, Korea: 1989

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"Introduction to the Banking Practice in the Shipfinance" - BFL, Finance Center of Seoul National University, 2006

"Asset-Backed Securitization in Korea", The 2003 Guide to Capital Markets in Asia, Asia Law & Practice, 2003

"Outside Director" (LL.M. paper in 1985).

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LEES & CO.

# LEES & Co.



**LEES & Co. was founded in 1936 as a forerunner in Korea (South) at the beginning of the Korean patent system by Mr Lee, who was one of the first eight Korean patent attorneys in Korea. As the oldest patent law firm in Korea, we have been leading the Korean patent system as our own family business through three generations of the Lee family. Our history is exactly the history of the Korean patent system.**

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We have significant experience working with global clients in various technical sectors including in particular: electronic devices; organic/inorganic chemicals; pharmaceuticals; electronic materials and devices; thin films; ceramics; fuel cells; semiconductors; nano-tubes; batteries; sensors; display devices; LEDs; quantum dots; capacitors; solar cells; communication devices; automotive; steering systems; brake systems; thin film manufacturing devices; scanning systems; consumer devices; and lamps, etc.

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**C J Kim obtained his Ph.D. degree with his studies on multi-modal transportation. He has been involved in the major matters of maritime, insurance and international trade disputes since 1984. He has contributed to the provision of new perspectives by finding hidden issues and applying them in resolving disputes.**

He is representing the IOPC Fund in Hebei Spirit oil spill case.  
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AFRICA & THE MIDDLE EAST

**Economic growth in the Middle East and North Africa (MENA) region is projected to slow to 0.6% this year compared with 1.2% last year, according to a World Bank report. The growth forecast for 2019 is revised down by 0.8 percentage points from the April 2019 projection due to lower oil prices since April 2019 and a larger-than expected contraction in Iran. MENA's economic outlook is subject to substantial downside risks—most notably, intensified global economic headwinds and rising geopolitical tensions.**

The latest edition of the MENA Economic Update titled “Reaching New Heights: Promoting Fair Competition in the Middle East and North Africa” discusses the current sluggish growth due to conservative oil production outputs, weak global demand for oil, and a larger-than-expected contraction in Iran. On the other hand, a boost in non-oil activities in the Gulf Cooperation Council (GCC) countries (Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, the United Arab Emirates), most prominently in construction, partially offset the dampening effect on the region’s average growth numbers as a result of Iran’s economic contraction.

Egypt’s Gross Domestic Product (GDP) continues to lead growth in the region as its overall macroeconomic environment has improved following the country’s exchange rate, fiscal, and energy reforms. As a result, Egypt’s economy grew to 5.4% in the first half of 2019, up from 5.2% in 2018.

“Countries in the region have implemented bold reforms to restore macroeconomic stability, but the projected growth rate is a fraction of what is needed to create enough jobs for the fast-growing, working-age population,” said Ferid Belhaj, World Bank vice president for the Middle East and North Africa region. “It is time for courageous and far-sighted leadership to deepen the reforms, to bring down the barriers to competition and to unlock the enormous potential of the region’s 400 million people as a source of collective demand that could drive growth and jobs.

In the medium-term, the World Bank expects real GDP in the MENA region to grow at 2.6% in 2020 and 2.9% in 2021. The projected pickup in growth is largely driven by increasing infrastructure investment in GCC countries and the recovery in Iran’s economy as the effects of current sanctions wane.

However, the report warns that a further escalation in regional tensions could severely weaken Iran’s economy and spill over to other countries in the region. While rising oil prices would benefit many regional oil exporters in the short run, the overall impact would be to hurt regional trade, investment, and spending on infrastructure.

In addition to providing economic growth forecasts for each country, the report highlights how unfair competition results from markets dominated by state-owned enterprises and politically-connected firms which deters private investment, reducing the number of jobs and preventing countless talented young people from prospering.

“The lack of fair competition is holding back the development of the region’s private sector, which history has shown to be the source of broad-based growth and jobs,” said Rabah Arezki, World Bank MENA chief economist. “Countries in the region have an opportunity to transform their economies by levelling the economic playing field, and creating business environments that encourage risk-taking and reward innovation and higher productivity.”

Unleashing regional demand accompanied by arm’s length regulation that fosters competition and fights anti-competitive practices could prevent the perpetuation of oligarchies—the powerful few who often seize control of liberalisation attempts, with the unfortunate result that the idea of reform is sullied among the citizens. The report calls for strengthening competition laws and enforcement agencies. It also calls for more efficient management leading to potential corporatising of state-owned enterprises, promoting the private sector, and setting up watchdogs to rebalance contestability between them.

### **Global uncertainty continues to slow growth in Africa’s economies**

Growth in Sub-Saharan Africa remained slow through 2019, hampered by persistent uncertainty in the global economy and the slow pace of domestic reforms, according to the 20th edition of Africa’s Pulse, the World Bank’s twice-yearly economic update for the region. Overall growth in Sub-Saharan Africa is projected to rise to 2.6% in 2019 from 2.5% in 2018,



which is 0.2 percentage points lower than the April forecast. This edition of Africa's Pulse includes special sections on accelerating poverty reduction and promoting women's empowerment.

"Empowering women will help boost growth. African policy makers face an important choice: business as usual or deliberate steps toward a more inclusive economy," said Hafez Ghanem, World Bank Vice President for Africa. "After several years of slower-than-expected growth, closing the opportunity gap for women by removing barriers to their economic participation is the best way forward."

Global uncertainty is taking a toll on growth well beyond Africa, and real GDP growth is also expected to slow significantly in other emerging and developing

regions. The Middle East and North Africa, Latin America and Caribbean, and South Asia regions are expected to see even larger downward revisions in their growth forecasts than in Sub-Saharan Africa for 2019.

Beyond Sub-Saharan Africa's regional averages, the picture is mixed. The recovery in Nigeria, South Africa, and Angola—the region's three largest economies—has remained weak and is weighing on the region's prospects. In Nigeria, growth in the non-oil sector has been sluggish, while in Angola the oil sector remained weak. In South Africa, low investment sentiment is weighing on economic activity.

Excluding Nigeria, South Africa, and Angola, growth in the rest of the subcontinent is expected to remain robust although slower in some countries. The average

growth among non-resource-intensive countries is projected to edge down, reflecting the effects of tropical cyclones in Mozambique and Zimbabwe, political uncertainty in Sudan, weaker agricultural exports in Kenya, and fiscal consolidation in Senegal.

In Central African Economic and Monetary Community countries, which are also resource-intensive, activity is expected to expand at a modest pace, supported by rising oil production. Growth among metals exporters is expected to moderate, as mining production slows and metal prices fall.

"Africa's economies are not immune to what is happening in the rest of the world, and this is reflected in the subdued growth rates across the region," said Albert Zeufack, chief economist for Africa at the World Bank. "At the same time, evidence clearly

links poor governance to poor growth performance, so efficient and transparent institutions should be on the priority list for African policy makers and citizens.”

**Special topics: accelerating poverty reduction and empowering women**

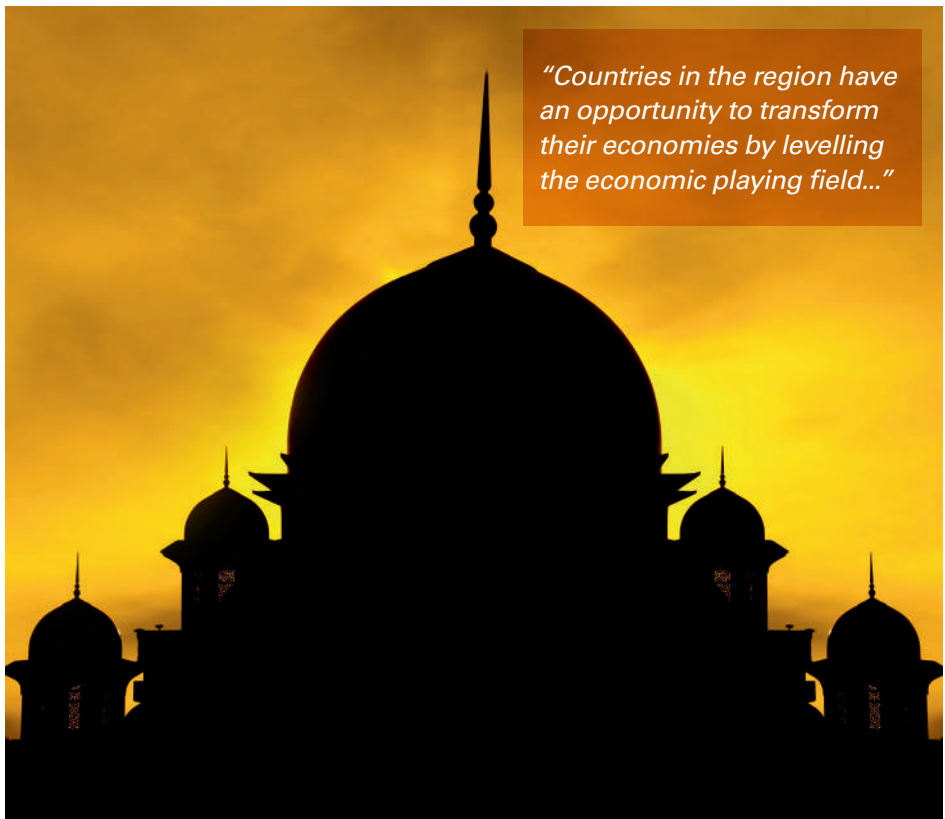
Four in ten Africans, or over 416 million people, lived below \$1.90 per day in 2015. Absent significant efforts to create economic opportunities and reduce risk for poor people, extreme poverty will become almost exclusively an African phenomenon by 2030. According to Africa’s Pulse, the poverty agenda in Africa should put the poor in control, helping to accelerate the fertility transition,

leverage the food system on and off the farm, address risk and conflict, and provide more and better public finance to improve the lives of the most vulnerable. A critical piece will be addressing gender gaps in health, education, empowerment, and jobs.

Sub-Saharan Africa is the only region in the world that can boast that women are more likely to be entrepreneurs than men, and African women contribute to a large share of agricultural labour across the continent. This success is stifled by large and persistent earnings gaps between men and women. Women farmers in Sub-Saharan Africa produce 33% less per hectare of land than men do, and female entrepreneurs or business

owners earn 34% less profits than male business owners.

These earnings gaps are very costly to African people and economies. Africa’s Pulse identifies six policy pathways for women’s economic empowerment: 1. building women’s skills beyond traditional training; 2. alleviating women’s financial constraints through innovative solutions that relieve the collateral problem and improve their access to the financial sector; 3. helping women secure their land rights; 4. connecting women to labour; 5. addressing social norms that constrain women’s opportunities; and 6. building a strong new generation by helping girls to navigate their adolescence.



*“Countries in the region have an opportunity to transform their economies by levelling the economic playing field...”*

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**Cabinet ISIS is the brain child of Barristers Christian Dudieu Djomga and Judith Samantha Tchimmoe Fezeu who were driven by the desire to create in Africa a modern and dynamic law firm that responds closely to the needs of its clients. Guided by this, Cabinet ISIS is always on hand to do your bidding and offers customised assistance, expedited by seasoned lawyers who specialise in all aspects of business life through Africa.**

Cabinet ISIS will help and accompany you at each stage of your business, at creation as well as during its day-to-day activities. It will help you secure upstream all your contracts, trade negotiations and partnership agreements.

Our lawyers are specialised in intellectual property matters and in corporate and commercial law. Therefore, as business is often the source of disputes, Cabinet ISIS will be your technical and strategic partner during any litigation before the law-courts and arbitration bodies.

In addition to our two Cameroon-based offices (Yaounde and Douala) for OAPI-African Union filings (Benin - Burkina Faso - Cameroon - Central African Republic - Chad - Comoros (from May 25, 2013) - Republic of Congo - Equatorial Guinea - Guinea - Guinea Bissau - Gabon - Ivory Coast - Mali - Mauritania - Niger - Senegal - Togo), we also have offices and agents in the following African countries: Angola - Botswana - Burundi - Cape Verde - Democratic Republic of Congo - Djibouti - Eritrea - Ethiopia - Gambia - Ghana - Djibouti - Lesotho - Liberia - Kenya - Madagascar - Malawi - Mauritius - Mozambique - Namibia - Nigeria - Rwanda - Sao Tome & Principe - Seychelles - Sierra Leone - Somalia - South Africa - Sudan - South Sudan - Swaziland - Tanzania - Uganda - Zambia - Zanzibar - Zimbabwe.

We in Cabinet ISIS don't believe that all law firms in Africa are pretty much the same. What separates us from the pack is not what we do, but how we do it!

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- We are results oriented, not just legal practitioners.
- We offer high quality service and competitive price.
- Our reactivity, seriousness and integrity are well-known.
- Our directors are IP lecturers in many African Universities.
- We have online date database for all trademarks registered in OAPI.
- We have copies of all OAPI journals from inception till date.

Our clients and partners clearly understand and value this difference.

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## KOSHERI, RASHED &amp; RIAD LAW FIRM



**Professor Tarek Riad is the managing partner of Koshi, Rashed and Riad Law Firm, one of the leading practitioners of commercial law and arbitration in Egypt.**

Professor Riad has an LLB (1980) from Cairo Law School in addition to an LLM (1982) and SJD (1985) from Harvard Law School. Professor Riad has been a member of the Egyptian Bar since 1980 and a member of New York Bar since 1985. He speaks Arabic, English and French.

Professor Riad was the chairman of the executive committee of the Dubai International Arbitration Centre (DIAC) (2013 to 2019), member of the board of trustees of DIAC, alternate member of the ICC International Court of Arbitration (2012 to 2018), and member of the scientific council of the ICC World Business Law Institute (2004 up to date), Professor Riad is also a designated member of the ICSID panel of arbitrators and conciliators (2018 up to date). Dr Riad was lecturer of private international law at Cairo University Benisueif branch law school (1986 – 1988). He is also professor and the head of the business and commercial law department at the German University in Cairo. Dr Riad was member of Egyptian council of state (1981 to 1984).

Professor Riad has acted as counsel, co-arbitrator, sole arbitrator and chairman in numerous commercial arbitration proceedings under the rules of the ICC, DIAC, Cairo Regional Arbitration Center, Gulf Corporation Council Commercial Arbitration Center (Bahrain), Abu Dhabi Chamber of Commerce & Industry (ADCCAC), Swiss Chambers' Arbitration Institution (Geneva), and UNCITRAL.

Professor Riad has acted as counsel for a number of multinational corporations such as Caterpillar, Lockheed Martin, Four Seasons, Philips, Colgate Palmolive, Siemens and AT&T.

Professor Riad has been appointed as expert on Egyptian law in numerous arbitrations such as ICC Case 18113/ND and in front of foreign courts such as the Commercial Court in London (Queen Bench division), US courts including United States District Court Central District of California- Eastern Division, United States District Court – Southern District of New York, and United States District Court Western District of Washington at Seattle, and UK and Jersey courts including the High Court of Justice, Queens Bench divisions, Commercial Court.

Professor Riad has written numerous publications including two books entitled The Applicable Law in Transnational Arbitration and Egyptian Companies Law, in addition to many articles about arbitration and the legal aspects of doing business in Egypt.

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ZULFICAR AND PARTNERS



**Zulficar and Partners is a top tier corporate and dispute resolution law firm based in Cairo, Egypt. The firm is one of the most prominent law firms in the country and has won many high profile accolades, including most recently for the year 2019: IFLR Egyptian Law Firm of the Year and the Most innovative Firm Award, as well as Chambers' Best Dispute Resolution Firm of the Year.**

Dr Firas El Samad is the head of the Competition Law Practice Group within the firm and the key member of said group. Dr El Samad holds a Doctorate degree in Economic Law from the University of Montpellier (I) in 2000. He also holds a Masters Degree (DEA) in Competition Law and Consumer Protection from the same University (1997), a Law degree from the University of Beirut (1995) and a BA in political science from the American University of Beirut (1995).

Dr El Samad is a founding partner of Zulficar and Partners. Dr El Samad is also the managing partner of the firm since 2009. In addition to his position at the head of the competition law practice group, Dr El Samad heads the IT & telecommunications team, and is a leading member of the mergers and acquisitions team within the firm. During his 19 years of practice as a legal advisor, Dr El Samad helped formulating the defense strategy in several landmark competition cases and he was actively involved in drafting and reviewing competition law compliance policies and guidelines for many of his multinational and local clients. Dr El Samad has presented several in-house seminars with the aim of promoting the culture of free competition and spreading awareness among the managers and the employees of the companies he represents. Dr El Samad also leads the team within the firm handling all merger filings with the Egyptian Competition Authority (ECA), since the merger notification became legally required in 2005, as well as with COMESA. The team includes Ms Elisabeth Shawky and Ms Hana El Omda.

Dr El Samad served as a board member of the Association for the Protection of Competition (APC).

Dr El Samad has taught as a lecturer at the faculty of law of the Lebanese University in Beirut between 2000 and 2007.

Dr El Samad has several working papers and publications in the field of comparative economic law.

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ELDIB ADVOCATES

# ELDIB **الديب**

advocates **محامون**

**Eldib Advocates is a full-service law firm based in Egypt and is recognised as one of the oldest and most reliable firms having been established in 1875. Its offices have a diverse team of attorneys collaborating across various practice areas in four office locations across Egypt and cater to their clients that work within the region. Eldib Advocates effectively explains its clients' options and the risks involved in any venture and leads them to make the most appropriate decisions to secure their businesses and endeavours. The firms' client base includes emerging and middle-market businesses, national and multinational corporations, financial institutions, public entities, educational and non-profit institutions, and individuals.**

Maritime: Eldib Advocates is renowned as long-term, specialist advisers to the international shipping community. The firms' longstanding experience and proficiency lead it to represent most of P&I Associations in the Egyptian ports and to become the legal advisor to the Shipping Chambers in Egypt. As its most renowned and specialised field of expertise Eldib Advocates has a solid understanding of how the market works from the perspective of the P&I Clubs, underwriters, ship-owners, charterers, freight forwarders and cargo interest. The firms' complete coverage in the Egyptian ports has fostered its experience in dealing with the port authorities, terminals, and other respective governmental departments, which allows it to attend to its clients' requests efficiently and in the prescribed time. Eldib Advocates focus is on assisting its clients to guard against and manage risks, and to assist them in resolving disputes. The firm specialises in handling all matters related to the maritime industry.

Litigation & Dispute Resolution: the firm relies on its expertise and full knowledge and awareness of its clients' requirements and needs, with an aim to resolve disputes and differences in the most efficient and effective manner. The firms' litigation attorneys have gained extensive trial experience in commercial, civil, administrative, constitutional, family affairs and criminal proceedings. Eldib Advocates also advises its clients on means and appropriate methods, which would assist them in preventing or minimising future litigations in their particular field of business.

Legal Consultation & Contracts: Eldib Advocates provides legal consultations supported by legal evidence and court precedence in all branches of the law. Its legal advice is provided either in writing or verbally, subject to the client's request. The firm has a specialised team for preparing, drafting and reviewing all kinds of legal contracts translating, same to foreign languages, and vice-versa.

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## ADVOKAT YURY V. ISKHAKOV

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### Registration and Liquidation of Companies

LEU ANO register, company formation, re-registration, liquidation of companies, limited company formation, amendments to documents, IP registration, bankruptcy.

### Individual Services

Personal lawyer, family law, inheritance law, labor law, housing law, disputes with banks and credit institutions, copyright protection, judicial fact-finding, transaction support, consumer protection, compensation for injury, land law and real estate, criminal lawyer.

### Legal Entities Services

Transaction support, arbitration, contract law, debt collection, recovery of lost documents, legal business support, tax affairs, HR outsourcing.

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## KARIN HOREV &amp; CO., LAW OFFICE



**KARIN HOREV & CO.**  
LAW OFFICE

**Karin Horev & Co. Law Office is a boutique law firm offering its clients individually tailored legal services in various commercial fields. The firm in the last years has grown to become an internationally recognised practice providing a wide range of legal services to a global clientele of local and international individuals and large business organisations.**

The firm was selected as one of the leading boutique law firms in Israel in the high-tech industry, specifically in technology and international transactions. Our principal areas of practice include corporate and commercial law, primarily representing high-tech and international companies in all stages of operations and providing day-to-day consultation in various areas of the law. We particularly focus on international commercial transactions, licensing and intellectual property, strategic alliances, private equity (representing the company, the founders and the investors, as the case may be), project finance, joint ventures, mergers and acquisitions, technology and other commercial and corporate matters.

We assist our clients in all aspects of commercial activities by managing each transaction with a well considered balance of legal and commercial expertise and business creativity. Our knowledge and experience extend for over 20 years and includes a rapidly-growing client base comprising of reputable international, high-tech and technology-oriented companies, as well as representing start-up companies from their date of inception and private investors within their financial rounds. We view our relationship with start-up companies as a long-term strategic partnership, understanding the unique challenges for both companies, founders and investors, and are committed to our clients' short-term and long-term success. We have extensive experience in all aspects of commercial law and have acted as lead counsels in a wide variety of complex international transactions with very large international entities. Our work includes technology based joint ventures and strategic alliances, teaming arrangements and other commercial assistance in a wide range of industries. The firm has extensive working relationships with reputable international firms and has been involved in significant international transactions, particularly representing US based companies in deals within and outside the US.

- The firm works at the highest professional standards, and the personal and direct involvement of the firm's partners ensures the provision of high-quality, responsive, accessible, business oriented and effective legal services.
- Above all, our firm combines legal excellence with a practical and innovative business approach, providing our clients with an advantage within the industry.

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## QUANTUM GLOBAL SOLUTIONS



QUANTUM  
GLOBAL  
SOLUTIONS



**Moneer is a highly experienced claims specialist with over 26 years of experience in the construction industry and a track record in project delivery in a variety of capacities, including a general contractor, project risk management and dispute resolution consultant.**

His last role before joining Quantum was as the Executive Vice President of Power Line Engineering – Qatar, a Doha based Grade A contracting company specialising in high quality building and infrastructure works. Earlier, Moneer served as a Project Manager for Consolidated Contractors Company managing a number of complex projects, including mega building schemes, power plant projects and various renovation schemes.

Moneer has worked in a variety of countries including Tunisia, Greece, Egypt and Qatar. His hands on experience includes cost estimation, budgeting, scheduling, cost control, contract administration, document control, material procurement and overall site management.

As a specialist consultant, he has advised owners, engineers, contractors and their counsel on construction risk avoidance and mitigation; specifically, best contracting practices, cost and schedule controls, delay and productivity analysis, assessment of design errors and omissions and general litigation support.

Moneer has assessed claims, performed delay analyses, quantum assessments and forensic investigations. He has also participated in a number of settlement negotiations both as a principal and as an advisor over the course of his career.

Moneer has also acted as arbitrator, adjudicator and expert determiner in numerous construction disputes.

### Highlights

- Over 26 years' experience in the construction industry
- Party and Tribunal Appointed Expert Witness on multi-million dollar construction disputes
- Current member of the Dispute Adjudication Board constituted for the Ma'an Zarqa Dam Project in Jordan
- Sectoral experience in roads/highways infrastructure, oil and gas, civil construction, leisure, medical and commercial buildings
- Geographic experience in Europe, Middle East, Africa and the Far East

### Qualifications and Associations

- MSc DIC in Concrete Structures, Imperial College of Science & Technology, University of London | 1992 - 1993
- BEng (Hons), First Class Degree in Civil Engineering, Queen Mary & Westfield College, University of London | 1989-1992
- ACIArb (Associate of the Chartered Institute of Arbitrators)
- MAACEI (Member of Association for the Advancement of Cost Engineering International)
- Listed Expert at the ICC (International Chamber of Commerce)
- Expert in FIDIC Contracts (Red, Yellow, Orange and Silver books)

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## TRIPLEOKLAW ADVOCATES LLP

**TRIPLEOKLAW**  
ADVOCATES



**John Morris Ohaga is the Managing Partner at TRIPLEOKLAW Advocates LLP. He has more than 24 years' post-qualification experience during which he has been involved in numerous complex litigation as well as high value domestic and international arbitrations. He has been recognised for his high quality work and expertise in dispute resolution by Legal 500, Chambers Global and Best Lawyers. John was declared the 2010 and 2016 winner of the International Law Office (ILO) Client Choice Awards for Kenya in the category of litigation ([www.clientchoiceawards.com](http://www.clientchoiceawards.com)).**

He is an experienced litigator with a particular passion for Commercial Litigation. He advises many leading companies listed on the Nairobi Stock Exchange, numerous private companies and some of Kenya's largest State Corporations. Moreover, he also has significant experience in other aspects of civil litigation including Employment and Labour disputes, landlord and tenant, public procurement, intellectual property among many others.

John is also an expert arbitrator and is presently a Fellow of the Chartered Institute of Arbitrators, a Trustee of the Chartered Institute of Arbitrators (Kenya Branch), a board member of the Nairobi Centre for International Arbitration, a member of the Mediation Accreditation Committee and Convener of the Law Society of Kenya's Committee on Alternative Dispute Resolution. He is also the Chairman of the Kenya Sports Disputes Tribunal.

John is also a member of the Programme Committee for the 2016 International Council for Commercial Arbitration (ICCA) Congress.

John also sits on the boards of several companies.

#### **TRIPLEOKLAW**

At TRIPLEOKLAW we are committed to providing excellent legal services, in and out of court, during and after transactions. Our team is known for being meticulous, hardworking, ethical and professional. We are firm believers in the power of innovation for the purpose of making business easier and more efficient.

In our jurisdiction, we are primarily known for our Litigation and Dispute Resolution Practice and have built a well-earned reputation for excellence in this area. Through the firm's involvement in numerous landmark cases over the years, the firm has contributed immensely to the development of the jurisprudence in Kenya.

The reason for our success here is the fact that our advocates are serious and creative thinkers, strong negotiators, forceful litigators, backed by top quality strategic case management and the hard practical experience for which we believe there is no substitute in a legal practitioner.

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**John has experience advising both governments and the private sector in relation to energy and natural resources, fraud and dispute resolution generally. He has represented a number of governments including Brunei, Tanzania, Nigeria, Ethiopia, Egypt, Sudan and Uganda and State corporations from India and China in both arbitration and litigation.**

He has acted as a commercial arbitrator and as an expert under expert determination provisions. He has trained government officials from Somalia and Ethiopia in capacity building programmes and worked for the World Bank, making a diagnostic review of Lesothan legal systems.

He ran the Denton Hall offices in Beijing (1989-98) and Cairo (1998-2001) and was a director of the ASX listed gold mining company Artemis Resources between 2006 and 2010. He is the Fraudnet member for East Africa.

In arbitration, John has appeared, as a lawyer, before tribunals of the ICC in London and Paris, tribunals of LMAA, LCIA, FOSFA and ad hoc in London and tribunals in Stockholm, Dares Salaam, Zurich and Geneva. He has appeared as a witness of fact before a tribunal in Oslo and as an expert witness before a tribunal in Rotterdam and a court in Rome. He has sat as an arbitrator in both LCIA and UNCITRAL Arbitrations.

Specific cases that John has worked on include;

- Acting for the Allseas Group in the Sembawang Shipyards (“the Solitaire”) LMAA case concerning ship construction
- Acting for Nigerian National Petroleum Corporation in the period 1998-2006 in a number of contract disputes concerning Petroleum
- Acting for Government of Sudan in relation to investment disputes
- Advising North African government in relation to investment disputes concerning a regional airport
- Acting for African and European Investors in a railway privatisation and construction dispute
- Advising UAE interests in relation to hydrocarbon and mineral concessions in the Horn of Africa
- Advising East African Government on corporate investigation and asset recovery
- Advising Chinese corporation in relation to theft of its IP assets in Africa and elsewhere
- Advising Ethiopian ministry of Energy on issues relating to the River Nile and GERD
- Advising an East African Government on Environment, Social and Governance (ESG) Issues
- Advising an Italian Group on construction issues arising in East Africa
- Acting for a US corporation on enforcement of an Award in East Africa
- Acting for a Pakistani corporation on enforcement of an Award in East Africa

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## AL KHEBRA LEGAL CONSULTANTS AND LAWYERS



- PHD - International Business Law - Pending (Princely International University – California), 2008 onwards
- Master in Business Administration in International Business (Frederic Taylor University – California), 2006-2008
- Diploma in International Arbitration – University of London – UK, 2005
- JD Degree in Lebanese and General Law, Kaslik University, Lebanon, 1999

**Ms Malek oversees the International Division of Al Khebra Legal Consultants and Lawyers. Since she joined the firm in 1999 and specialises in the corporate and commercial fields, including but not limited to franchising, foreign investment, taxation and agency distributorships, in addition to drafting local and international commercial agreements. Her main area of practice also includes providing consultancy to foreign firms seeking to conduct business in Kuwait and the Middle East on commercial matters and developing aspects of the Kuwaiti Law.**

She has acquired extensive professional experience in real estate project development and property acquisition in addition to drafting related agreements. Ms Malek also specialises in local and international alternative dispute resolution such arbitration, mediation and conciliation as well as in the intellectual property and IT matters including counseling and licensing.

She lectured in training sessions and conferences on franchising in Kuwait, civil litigation, trademark infringement and authored many law related articles.

Ms Malek is fluent in Arabic, English and French.

#### **Al Khebra Legal Consultants and Lawyers**

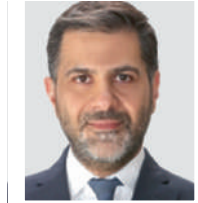
Al Khebra Legal Consultants and Lawyers, is a two man partnership established in 1997, when Mohamed Hussein Al Dallal and Osama Abdul Lateef Al Abdul Jaleel joined professional forces with a studied eye to the future.

Since its establishment, Al Khebra Law Firm, committed to its vision of the modern firm, has provided innovative business solutions for clients whose needs are as diverse as the entities they represent and has developed strong reputation for excellence and has had significant successes in diverse legal fields.

We pride ourselves on building lasting and workable professional relationships with and for our clients. Through a flexible approach, we focus on meeting the business objectives of our clients and offering practical solutions to complex business problems depending on each client's nature and needs.

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**Tarek Farran is managing partner of Farran Law Firm. He supervises the firm's corporate clients.**

Mr Farran specialises in business and corporate transactions. He uses his expertise in this field to serve clients in Lebanon and the Gulf, as well as several African and European countries. Mr Farran also has significant expertise in construction law and the telecommunication industry, and has acted in numerous commercial disputes as an arbitrator.

Mr Farran received an LLB from the Saint Joseph University (Beirut) and an LLM in Business and Economic Law (with emphasis on the merger, restructuring and transfer of enterprises) with distinction from the University of Rennes 1 (France); his thesis topic was "An analytical review of the statutory rules of joint stock companies' voting power". He further obtained in November 2019 an LLM – Master of Laws with Professional Skills with Commendation in Oil and Gas Law from the University of Aberdeen. He has been a member of the Beirut Bar Association since 1998.

Mr Farran is fluent in Arabic, English and French.

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## JURI-PARTNER



**Mamadou G. Diarra is a member of the Malian Bar Association since 1995.**

After a master degree in law sciences from Ecole Nationale d'Administration in Mali, Mr Diarra followed several corporate training cycles, mainly at the international institute for development law in Rome, where he studied corporate and investment law.

He has huge knowledge of OHADA law, as he used to deliver training with an international consulting contract with Alcor law firm from 1999 to 2000, as well as his experience practicing both in Mali and abroad.

Mr Diarra also practices arbitration as an arbitrator for CECAM (Mali) and has taken part in various arbitration proceeding at CCJA in Abidjan, at the International Chamber of Commerce (CCI) in Paris, and at the Permanent Court of Arbitration (CPA) in the Hague.

Mr Diarra has a good knowledge of the law and corporate business and investment environment in Mali, as well as a good knowledge of the diplomatic landscape across the region and internationally.

Mr Diarra was part of the Malian government from 2013 to 2016, occupying several ministerial positions, the last of which being minister of the promotion of investments and private sector.

As a former vice president of the Mali Lawyers Association and former president of Mali Junior Lawyers Association, he is strongly aware of all matters related to associative movements and organised civil society.

Mr Diarra was awarded as a commander of the French National Order of Merit.

**Corporate Law**

From setup to development, Juri-Partner provides counselling and assistance to leaders across implementation and execution of all legal operations that are necessary in their companies' life and projects. This includes:

- Carrying out of companies setup formalities
- Follow up on formalities towards obtaining a licence (or any administrative authorisations, according to the field of activity)
- Drafting the articles of association
- Management of general assembly (legal secretariat: convening, verbatim reporting)
- Company restructuring (capital increase, M&A, subsidiarising, etc.)
- Insolvency proceeding: recovery, settlement
- Negotiation and drafting of commercial contracts (commercial leases, rental, management, loans, leasing, etc.)
- Business management
- Competition litigations
- Arbitration

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## OLAWOYIN & OLAWOYIN



### Qualifications

Ph.D. University of Bristol, UK (1995)

LL.M. (London) London School of Economics and Political Science, (1990)

Barrister at Law (BL) (1988)

LL.B. (Honors) (1987)

Dr Adewale is an astute and articulate legal practitioner. An arbitrator and academic with extensive knowledge, experience and expertise in manifold aspects of international business and commercial law with particular emphasis on international investment law, domestic and international commercial arbitration, corporate and maritime law and arbitration. He possesses excellent national and international exposure in structuring complex international commercial transactions and excellent execution of complex legal issues. He enjoys intellectually challenging assignments, making a constructive difference by initiating and delivering strategic solutions to business problems through mediation, arbitration and litigation.

Some of his professional affiliations includes but are not limited to;

- Member, International Bar Association
- Member, Nigerian Maritime Law Association
- Member, Nigerian Bar Association
- Member, Lagos Court of Arbitration
- Member and former Vice President, Maritime Arbitrators Association of Nigeria
- Member of Board of Governors, Lagos Chamber of Commerce Court of Arbitration (LACIAC)
- Fellow, Chartered Institute of Arbitrators (UK)

He is an accomplished researcher with published works in international serials such as the Journal of African Law, the Journal of Maritime Law and Commerce, Mediation and Dispute Management, the Journal of International Arbitration, International Arbitration Law Review and the American Review of International Arbitration on various aspects of company law, carriage of goods by sea and arbitration. He was elevated to the rank of Senior Advocate of Nigeria in 2014.

### The Firm

OLAWOYIN & OLAWOYIN was established in 1976 and offers a full range of legal services, with a principal focus on all facets of corporate, securities, maritime, foreign investment, litigation and arbitration matters. We also offer advice in the areas of real estate, international banking, insurance and international commercial transactions generally. Our primary objective is to assist clients in accomplishing their business, financial and personal goals by providing high quality legal services. We combine first class legal expertise with creativity and responsiveness to arrive at solutions structured to the client's particular needs. Our legal expertise is premised on sound academic training at premier Nigerian and United Kingdom leading law schools, continuing education activities by participating in seminars and conferences as discussants, and, most significantly, the experience and exposure that comes from regularly participating in highly sophisticated and complex transactions.

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## AL HASHMI LAW



**Omar Al Hashmi is the founding partner of Al Hashmi Law and an acclaimed Omani lawyer. He graduated from Sultan Qaboos University and has established the law firm's practice with various lawyers and associates from US, UK, Spain, India, Middle East and some other countries.**

Omar is a registered lawyer and arbitrator, and advises in the areas of general corporate, litigation, arbitration, M&A, property, administration, policy & regulatory issues, and has represented clients in several landmark transactions in Oman and abroad.

Omar also advises some Omani governmental authorities with their legal review of draft legislations and regulations. He drafted the draft of Statistics and Information Law of Oman 2019, besides reviewing various other draft regulations. He also advises on Capital Markets Authority and Muscat Security Market regulations and advises local and international clients on these areas.

Omar is also an acclaimed author and has authored the Oman chapter on GLI Employment Law in 2018 and 2019 as the exclusive contributing law firm from Oman, the exclusive Oman Chapter on Corporate Immigration in International Comparative Legal Guide 2018 and 2019, and Oman's exclusive chapter on International Arbitration publication of the International Comparative Legal Guide 2019. He is currently writing on Corporate Governance in Oman as the exclusive contribution from Oman to International Comparative Legal Guide's 2019 edition.

#### **Partner & Head of Corporate**

##### **Syed Faizy (syed.faizy@ohlaw.net)**

Syed Faizy is a Partner and Head of Corporate at the Firm and advises in various areas, including general corporate, mining, M&A, employment, arbitration and dispute resolution. Syed Faizy has worked with some leading names in India, Malaysia and Oman. He is also on the board of a group of companies in UAE and senior advisory panels of some organisations in India.

Syed Faizy writes on various issues and his writings have been published in different international publications in Malaysia, Oman, and India in corporate law, Islamic banking & finance and labor law. He authored the exclusive Oman chapter on Employment Laws in GLI Employment Law 2018 & 2019 editions, the exclusive Oman Chapter on Corporate Immigration in International Comparative Legal Guide 2018 & 2019, and Oman's exclusive chapter on International Arbitration in International Comparative Legal Guide 2019, besides having advised on some landmark deals in Oman.

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ALTAMIMI & COMPANY

التميمي و شركاه  
AL TAMIMI & CO.



**Ahmed Al Barwani is the Head of the Oman Office. Ahmed is also a member of the Projects, Banking, Litigation, Rail and Hotel & Leisure sector groups.**

Ahmed is admitted before Oman courts and has right of audience before Court of Appeal. Ahmed worked mainly in two jurisdictions, the United Kingdom and Oman, and was involved in substantial local and cross border transactions that have both civil and common law elements.

Ahmed’s particular expertise is in inward investment, corporate restructuring, corporate governance and mergers and acquisitions. Ahmed’s experience extends to other practice areas including arbitration in construction disputes, litigation, competition, tax and customs matters, banking, real estate and hospitality, banking and employment. Ahmed represented Oman government negotiating Avoidance of Double Taxation Agreements, Free Trade Agreement with USA and other Construction and Development Agreements of Infrastructure Projects in Oman.

In addition, Ahmed has developed solid regulatory experience on regulatory aspects that include formalities for registration of the transactions and type of permits and licenses required for different projects.

Ahmed’s language capabilities and in depth understanding of local administrative culture enabled him to gain wide experience on regulatory aspects and participate in drafting number of Oman laws, e.g. Issuance of Sukuk Regulation, Consumer Protection Law, Anti-Trust Law, amendments to Implementing Regulation of Telecommunication Act, Dispute Resolution Regulation and Public Consultation Regulation.

**Recent Experience**

- **Halliburton Corporation:** Advised on divestiture of Halliburton’s assets held in Oman as a consequence of the merger between Halliburton and Baker Hughes.
- **BRF:** Advised on the acquisition of remaining 40% in the share capital of Al Khan Food Stuffs.
- **Majid Al Futtaim Ventures:** Advised on the acquisition of an 80% stake in the City Cinema from Sultan Group.
- **Salam Air S.A.O.C:** Advised on all corporate aspects in relation to the joint venture for the funding of Salam Air’s establishment and new fleet of airplanes.
- **Global Buyout Fund L.P:** Advising on the transfer of 51% shareholding in Al Jazeera Steel Products Co, SAOG by way of a special order.
- **An Asian multinational banking and financial services company:** Advised on funding of assets and taking securities over the assets through commercial mortgages.

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SALEGAL



**Sahar is a UK qualified Solicitor-Advocate who was trained, and has advocated in courts and before arbitration tribunals, in the UK.**

She has comprehensive local and international legal experience. Sahar worked at top tier international law firms, Allen & Overy (London), Theodore Goddard (at present Addleshaw Goddard, London), Clifford Chance (Paris) and Richard's Butler (Abu-Dhabi) where she gained experience working in project finance, joint ventures, real estate, tourism and litigation. Her main area of expertise is in project finance where she advised on a variety of structures for major projects including infrastructure, pipelines, hotels and the financing of each.

Upon her return to Oman, Sahar has worked as a corporate lawyer in private practice and in house for a tourism development entity gaining a thorough knowledge of Omani laws and regulations. Thereafter, Sahar has ventured into opening her office in order to provide the leading legal services she has been trained to provide. She has represented clients in various matters, including but not limited to, employment, insurance and banking. Sahar is the first Omani woman to open her own legal practice in the Sultanate of Oman. Being an Omani with international legal experience, Sahar is striving to raise the standards of legal practice in Oman.

Sahar is qualified to practice before the courts in the Sultanate of Oman and the United Kingdom.

**SAlegal**

SAlegal is one of the Sultanate of Oman's leading corporate and commercial law firms. It is well located in central Muscat and has recently opened a satellite office in Salalah as part of its local expansion. SAlegal's key to success is its clear understanding of the Eastern and Western corporate way of thinking.

The founder and managing partner of SAlegal is the first Omani to return to Oman with a Western law qualification and extensive experience, more than eighteen years. She has trained and worked in leading international law firms such as Allen & Overy and Clifford Chance. Now, successfully we have a local and international team of lawyers providing top tier legal services locally and internationally.

The Corporate Department is multi-lingual with high profile international lawyers having extensive corporate and commercial legal experience. The Department deals extensively with an array of key projects that are an enhancement to the national economy.

The ADR/Litigation Department includes bilingual lawyers, with exceptional Arabic contractual interpretation, drafting and negotiation expertise and in-depth knowledge of local legislation, codes and practice.

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**Lex Chambers is one of the fast-growing law firms in the Republic of Rwanda, strategically located in the capital City, Kigali. The firm serves its clients with unrivalled legal services in transactions, corporate, insolvency advisory and management, and commercial litigation. The firm understands the business of its clients and is able to advise on the best and suitable business legal solutions that will ensure continuity of the client’s business and defying the gravity of any economic challenges.**

We understand the business environment in the country and in the region, and our research on domestic and regional trade and investment opportunities keep us at par with the economic and political environment. With this kind of updated information, we are able to advise our clients who will take informed business information. The firm further updates itself with tax regimes in Rwanda and in the region, and our legal and economic analyses of tax implications to the businesses of our clients.

The firm also advises potential investors into struggling businesses and our due diligence is able to provide an opinion to the investors on the real causes of financial distress and how such causes can be handled to rescue the business and bring it back on the business rail. We have international connections with investors who would be potential rescuers of your struggling business, and we can only be of help to you if you come to us.

**Practice Areas**

**a) Litigation**

Our firm advises and represents its clients’ best interests in corporate tax, arbitration, insolvency, corporate, commercial, employment, land & other civil contracts disputes. We litigate at all levels of the Rwandan judiciary structure up to the highest court of the land. We do not litigate in criminal matters.

**b) Transactions**

Our main transactions work involves legal research, drafting transaction documents, negotiating and advising clients on commercial transactions such as acquisitions, mergers and de-mergers of companies, joint ventures, SPVs, shareholder arrangements, corporate and compliance, bankruptcy and insolvency, Public Private Partnerships (PPPs), licensing of services, and any other business transaction.

**c) Advisory services**

Come to us for any legal advisory services [written legal opinions, verbal consultations, legal letter writing, risk assessment, press preparations, and third-party response to claims]. Do not mistakenly admit a liability. Consult us for appropriate legal advisory and letter writing either as a claim making or response to the claim.

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KNOWLES HUSAIN LINDSAY ATTORNEYS



**Errol is one of South Africa's most experienced corporate and commercial litigation attorneys, having conducted such a practice for almost 30 years.**

Some of Errol's achievements and experience include:

- Best Lawyers "Lawyer of the Year 2019" in the Litigation category, Johannesburg. Errol was listed in the same category in prior Best Lawyers' publications for many years, most recently in 2018.
- Recommend attorney - Chambers Global 2019.
- The control of major litigation and other contentious matters representing significant commercial corporations.
- Representing parties in relation to commercial enterprises consequent upon the taxi recapitalisation programmes.
- Endorsed as a recommended lawyer in dispute resolution by PLC Which Lawyer.
- Former Head of Litigation and partner at Edward Nathan & Friedland Inc.

**Qualifications:**

B. Proc (University of Natal)

**Knowles Husain Lindsay**

At Knowles Husain Lindsay (KHL) we provide our clients with a strategic advantage whether in dispute resolution or in the negotiating of corporate and commercial transactions. We have a proven track record of delivering creative and effective solutions for our clients, making us one of the top law firms in South Africa. We believe that what our clients buy when they engage our services is the intellectual capital, drive and commitment to deliver this strategic advantage to them.

We are a firm of dedicated lawyers, combining creativity and sound technical advice to ensure that our clients receive superior and cost effective solutions while maintaining complete integrity. We endeavour to understand our clients' businesses so that we can execute strategies that best benefit them today and into the future. To support our legal skills, we have implemented world-class business practices and IT systems, ensuring that our thinking strategy is backed up by sound operational strategy.

KHL is committed to achieving race and gender representivity within in the firm. We are dedicated to developing appropriate professional skills within South Africa while contributing to the economic and social prosperity of our country.

We have offices both in Johannesburg and in Cape Town. Our Johannesburg office is situated in the prestigious Forum Building in the heart of Sandton and our Cape Town office is situated in the central business district. Other regional requirements are addressed through long-standing relationships with correspondent firms in all major centres in Southern Africa.

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**Heiko Schröter is a Qualified Member of the Institute of Paralegals and has over 15 years professional experience advising clients on international structuring, corporate, trust, tax, and related commercial and private wealth matters. Heiko began his career with an international company formation firm in 1999, which has been merged with a Hong Kong based corporate services provider.**

Heiko joined Straitons Whitelaw in 2003 until he left in 2008. A few years after joining a small London-based law firm he returned to Straitons Whitelaw as Director Corporate Services in 2013.

Heiko Schröter leads Straitons Whitelaw's London office where his knowledge of the offshore jurisdictions and extensive experience in assisting clients with their structuring needs brings confidence to clients looking to expand their business and investment activities.

#### **Straitons Whitelaw**

Straitons Whitelaw is an independent provider of specialised corporate, trust and fiduciary servicing key offshore and onshore locations around the world.

We work closely with our client base of international businesses, financial institutions, investment funds and intermediaries.

Straitons Whitelaw provides all aspects of corporate services and associated fiduciary services. We specialise in easing the transition of border crossing, international affairs.

Our speciality is business setup (on- and offshore) and wealth preserving restructuring of businesses. We strive to be the choice of trust when ventures cross borders.

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P.H. YANGAILO &amp; CO



**Pengani Yangailo is the managing partner of P.H. Yangailo & Co., a premier full service law firm, established by the managing partner, in the capital city, Lusaka, at the dawn of Zambia's democratic and market economy dispensation, in December 1995.**

Over the years the firm has distinguished itself as a problem solver for its clients through an approach of a big picture thinking and keen ability to deal meticulously with the detail of its clients' instructions in a demanding and unique environment. The firm believes that an appreciation of the big picture, formed by defining ideas, needs to be backed-up by a clear understanding of the detail, the execution of which is vital in managing risk and successfully turning an inspired vision into positive business results and cost effective legal results for its clients in our emerging market jurisdiction.

Pengani is a merit graduate from the University of Zambia, Law School Class of 1986 and former Honorary Secretary of the Legal Practitioners Committee of the Law Association of Zambia, a committee responsible for overseeing the professional conduct and etiquette of its members. Pengani is also an active member of the International Bar Association, keen in, among others, the section on Business and Corporate Law, a field of law in which over a period of 28 years he has acquired extensive and intricate expertise involving both local and international clients.

The firm's client base is extensive, ranging from local & international private & public corporations, sub-region entities, government departments & agencies, foreign missions accredited to Zambia and individuals. We are engaged in the traditional and emerging disciplines of law involving civil litigation, arbitrations, mediations or other administrative and alternative dispute resolution processes and provides our clients with legal advice on most aspects of the law including: corporate & commercial, mergers & acquisitions, energy, infrastructure development agreements, contract negotiations, drafting & agreements, intellectual property (patents & trade marks), conveyancing, property & real estate, inheritance and probate matters, bank securities, stock market listings, employment & labour, mining, environment, taxation, foreign investments & divestments, debt recovery, company secretarial services, insurance and other professional activities

Our firm distinguishes itself as one of Zambia's premier full service law firms for its professional services of the highest calibre. The firm draws on our intrinsic and unique knowledge of the Zambian - and indeed the sub-Southern Africa Region's - business environment, and in-depth understanding of the socio-political climate, to advise clients on a wide range of technical legal issues.

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